Dedicated to sustaining all life.

# Financial Summary for the 1st Half of Fiscal Year 2020

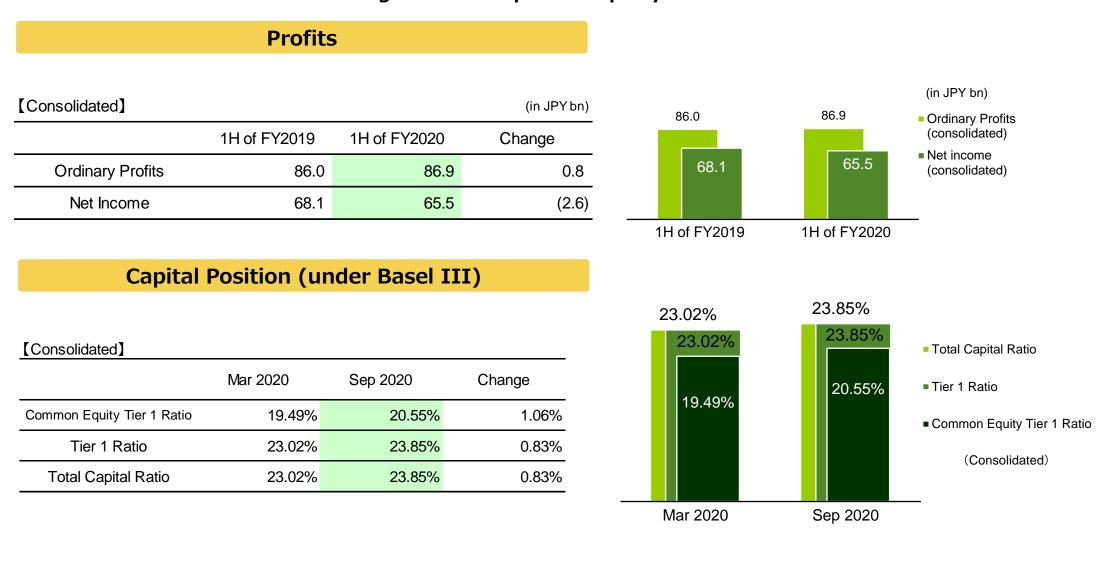


#### NORINCHUKIN

Nov 18, 2020

# Financial Highlights for the 1st Half of FY2020

 $\sim$  Steady profits secured through financial management adjusting to market environment  $\sim$   $\sim$  The Bank continues to boast a high level of capital adequacy ratios  $\sim$ 

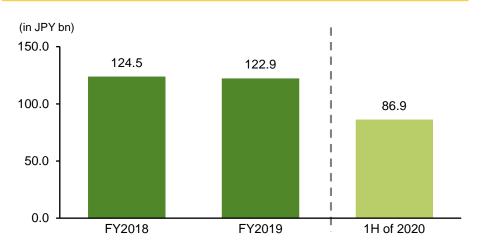




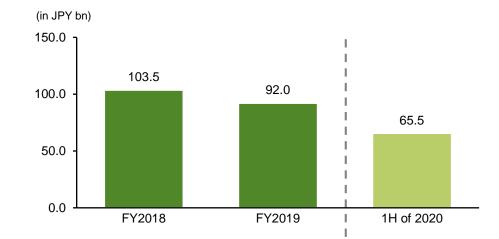
### **Income Statement Summary**

[Co	onsolidated]			(in JPY bn)
		1H of FY2019	1H of FY2020	Change
1	Ordinary Income	830.8	592.2	(238.5)
2	Interest Income	643.7	431.0	(212.7)
3	<interest and="" dividends="" on="" securities=""></interest>	565.6	371.8	(193.7)
4	<interest and="" bills="" discounted="" loans="" on=""></interest>	62.9	50.9	(11.9)
5	Ordinary Expenses	744.7	505.3	(239.4)
6	Interest Expenses	622.8	342.3	(280.5)
7	<expenses from="" funding="" members="" on=""></expenses>	168.7	157.4	(11.3)
8	General and Administrative Expenses	77.9	70.7	(7.2)
9	Ordinary Profits	86.0	86.9	0.8
10	Income before Income Taxes	87.5	86.7	(0.8)
11	Profit Attributable to Owners of Parent	68.1	65.5	(2.6)

**Ordinary Profits over Time (Consolidated)** 



Net Income over Time (Consolidated)



[No	n-consolidated			(in JPY bn)
		1H of FY2019	1H of FY2020	Change
12	Ordinary Profits	84.4	91.8	7.4
13	Net Income	68.7	72.4	3.7
	【Reference (Non-consolidated)】			
14	Net Gains/Losses on Sales of Securities	51.3	20.4	(30.9)
15	Credit Costs (Note)	0.5	46.0	45.5
16	Write-off of Securities	0.3	7.0	6.6

(Note) Negative numbers for credit-related expenses indicate reversals

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### **Balance Sheet Summary**

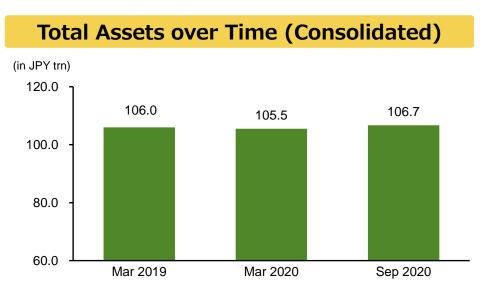
[Consolidated] (in JPY bn)						
		Mar 2020	Sep 2020	Change		
1	Loans and Bills Discounted	20,058.8	21,097.0	1,038.1		
2	Securities	54,533.2	50,149.2	(4,384.0)		
3	Money Held in Trust	5,996.6	10,230.1	4,233.4		
4	Cash and Due from Banks	19,505.0	19,378.4	(126.5)		
5	Others	5,388.1	5,891.6	503.4		
6	Total Assets	105,482.0	106,746.4	1,264.4		
7	Deposits <sup>(Note)</sup>	66,431.6	67,286.7	855.0		
8	Debentures	784.4	528.0	(256.4)		
9	Payables under Repurchase Agreements	15,726.5	17,514.2	1,787.6		
10	Others	15,277.6	13,384.3	(1,893.2)		
11	Total Liabilities	98,220.3	98,713.3	492.9		
12	Total Net Assets	7,261.6	8,033.1	771.4		
	(Note) Deposits include deposits a short-term funds received t					
[No	n-consolidated]			(in JPY bn)		
		Mar 2020	Sep 2020	Change		
13	Total Assets	103,403.5	104,538.0	1,134.4		
14	Total Liabilities	96,228.6	96,584.8	356.1		
15	Total Net Assets	7,174.8	7,953.1	778.3		
16	Gains/Losses on Revaluation of	2 347 1	3 404 1	1 057 0		

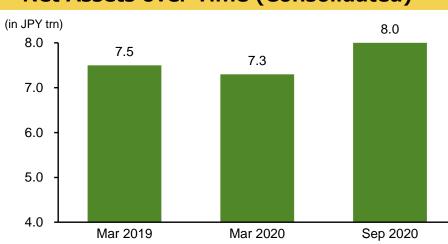
2,347.1

3,404.1

16

Securities



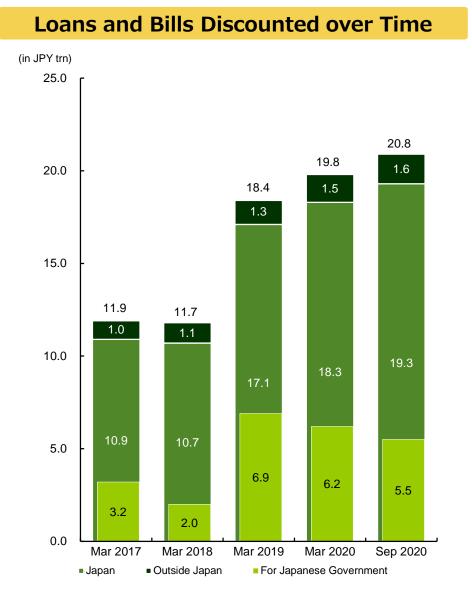






1,057.0

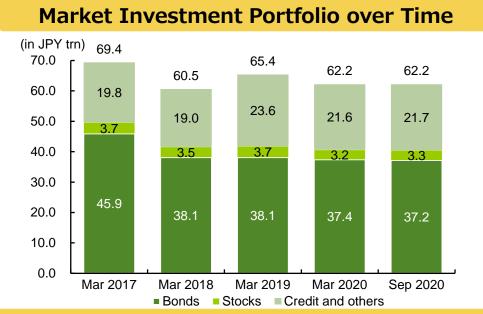
### Loan and Bills Discounted (Non-consolidated)



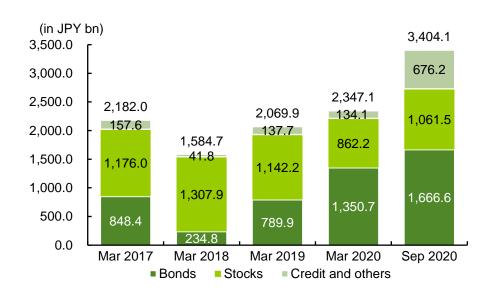
#### **Risk-managed Loans over Time** (in JPY bn) 80.0 1.0% 60.0 0.8% 51.1 44.9 39.7 40.0 38.1 0.5% 36.9 0.43% 0.32% 20.0 0.3% 0.22% 0.22% 0.19% 0.0 0.0% Mar 2017 Mar 2018 Mar 2019 Mar 2020 Sep 2020 Risk-managed Loans ——— Risk-managed Loan Ratio

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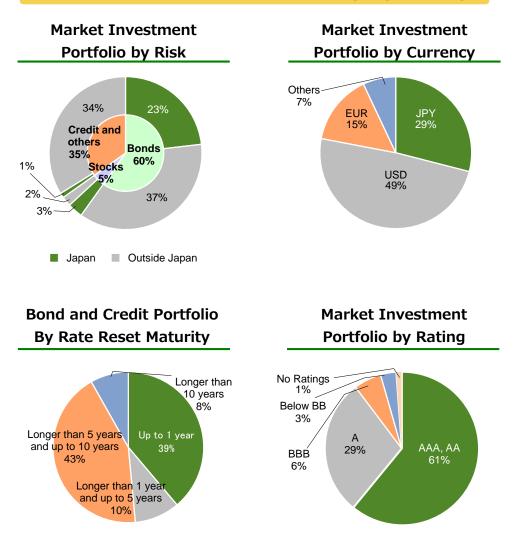
## Market Investment Portfolio (Non-consolidated)



#### Net Unrealized Gains and Losses over Time



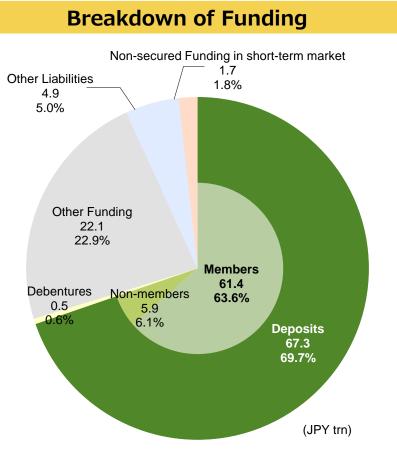
#### Market Investment Portfolio (Sep 2020)





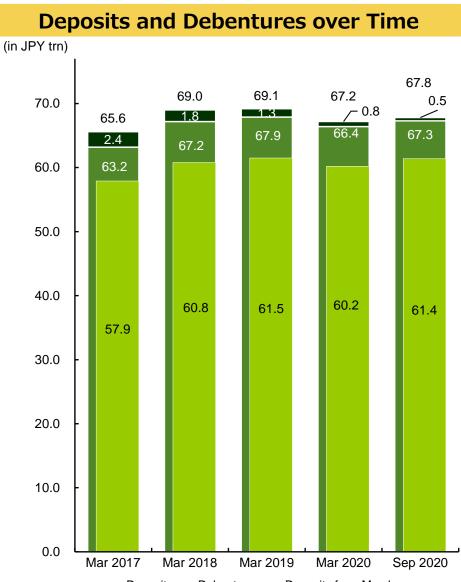
6

# Funding (Non-consolidated)



#### Total Liabilities: JPY 96.5 trn

(Note) Deposits include deposits and entrusted funds (the majority are short-term funds received from members) for accounting purpose. Other funding includes borrowed money (secured and subordinated loans) such as payables under repurchase agreements and payables under securities lending transactions. Other liabilities include acceptances & guarantees and reserves. Short-term unsecured funding from markets include trading liabilities, negotiable certificates of deposit, and unsecured call money.



Deposits Debentures Deposits from Members

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# Earning Yields (Non-consolidated)

		Average (i	age (in JPY trn) Earnings (in JPY bn)		Yield		
		1H of FY2020	YOY Change	1H of FY2020	YOY Change	1H of FY2020	YOY Change
	[Investment]						
1	Loans and Bills Discounted	19.7	1.0	44.4	(13.7)	0.45%	(0.18%)
2	Securities	56.1	(0.3)	493.0	(215.3)	1.75%	(0.76%)
3	Yen-denominated Securities (including Net Gains/Losses on Sales)	18.0	1.7	41.7	(13.5)	0.46%	(0.22%)
4	Foreign Currency- denominated Securities (including Net Gains/Losses on Sales)	38.1	(2.1)	451.2	(201.7)	2.36%	(0.89%)
5	Short-term Investment Assets	1.5	0.0	0.2	(6.3)	0.03%	(0.87%)
	[Funding]						
6	From Member Banks	60.0	(1.2)	157.4	(11.3)	0.52%	(0.03%)
7	Debentures	0.6	(0.4)	0.4	(0.5)	0.14%	(0.04%)
8	Funding from Markets	32.0	2.4	56.0	(143.4)	0.35%	(1.00%)
9	From the Yen Market	3.8	(0.3)	(0.5)	(0.1)	(0.03%)	(0.01%)
10	From Foreign Currencies Markets	24.7	2.9	38.1	(143.1)	0.31%	(1.35%)
	(Reference)						
11	Foreign Currencies Funding (Including Currency Swaps, etc.)	42.8	0.2	116.6	(307.0)	0.54%	(1.45%)

#### (Reference) US Dollar Interest Rates over Time



#### (Reference) Yen Interest Rates over Time







(%)

3.5

3.0

2.5 2.0

1.5 1.0

0.5

0.0

Sep-20

### **Capital Position**

	[Consolidated]			(in JPY bn)		Co : + o. I				-t-d)
		Mar 2020	Sep 2020	Change		Lapitai	Ratios ove	r Time (	Consolia	aled
1	Tier 1 Capital	8,599.0	9,517.5	918.4	30%	г				
2	Common Equity Tier 1 Capital (CET1)	7,280.7	8,199.1	918.4						
3	Capital Stock and Capital Surplus	4,015.2	4,015.2	-	25%	24.39%	23.50%			23.85%
4	Earned Surplus	1,938.3	2,003.8	65.5			23.30 %		23.02%	23.85%
5	Unrealized Gains on Other Securities	1,701.6	2,466.3	764.7	20%	- 19.34%		19.65%	23.02%	
6	Additional Tier 1 Capital	1,318.3	1,318.3	-	20%		19.02 78	19.65%	19.49%	20.55%
7	Tier 2 Capital	1.2	1.1	(0.1)		19.31%	19.02%		19.49%	
8	Subordinated Bonds and Loans	0.9	0.9	-	15%			16.59%		
9	Total Capital	8,600.3	9,518.6	918.2						
10	Risk-weighted Assets	37,344.9	39,898.5	2,553.6	10%					
11	Common Equity Tier 1 Ratio	19.49%	20.55%	1.06%	5%					
12	Tier 1 Ratio	23.02%	23.85%	0.83%	0,0					
13	Total Capital Ratio	23.02%	23.85%	0.83%	0%					
					U70	Mar 2017	Mar 2018	Mar 2019	Mar 2020	Sep 2020

	Leverage Ratio (Consolidated)						
	[Consolidated]						
		Mar 2020	Sep 2020				
14	Leverage Ratio	8.04%	10.66%				

#### Liquidity Coverage Ratio (Consolidated)

Tier 1 Ratio

[Consolidated]

Total Capital Ratio (Basel III)

	FY2020	1Q	2Q	3Q	4Q
15 Liquidity C	overage Ratio (Note)	325%	347%		

(Note) Item 15: simple averages of observations over the previous quarter



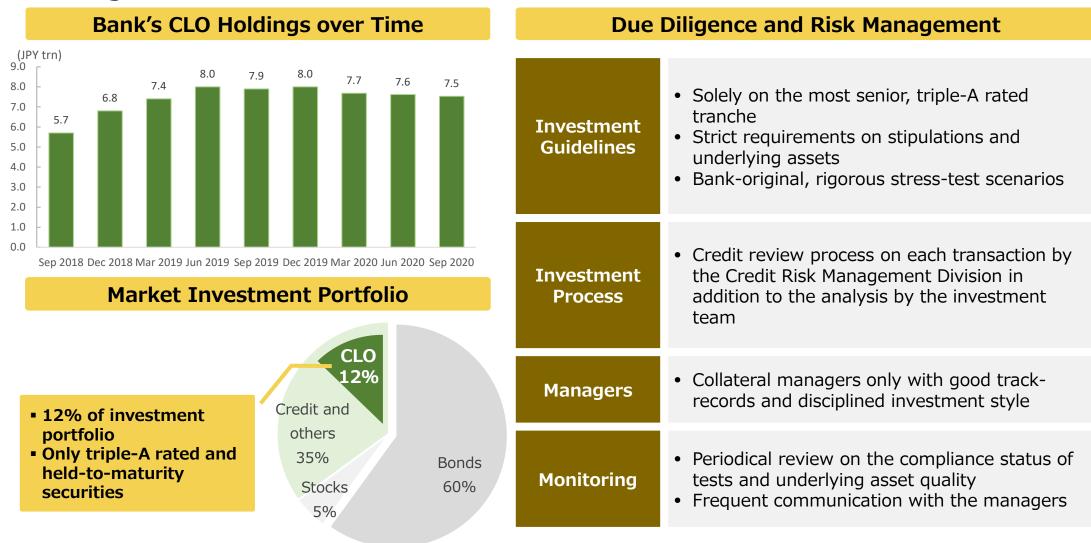
Common Equity Tier 1 Ratio





### **Bank's Investment in CLOs**

 The Bank applies a consistent approach to robust due diligence and disciplined risk management in CLO investments

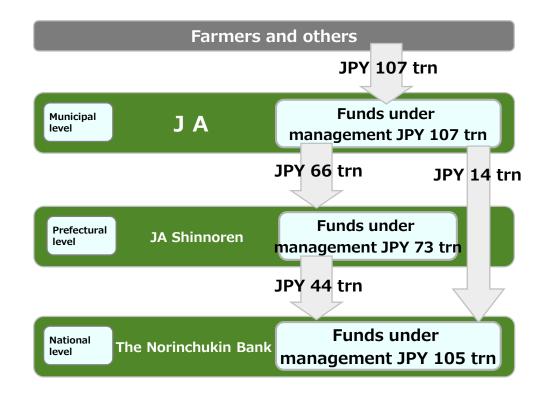




#### **Business Base of JA Bank**

JA Bank = JA + JA Shinnoren + The Norinchukin Bank

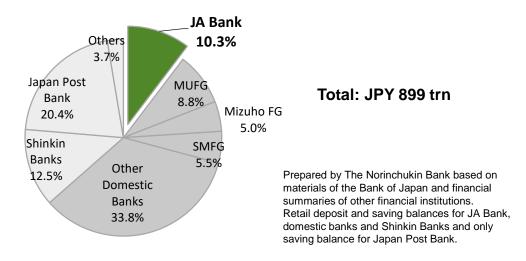
#### Flow of Funds in JA Bank (As of Sep. 30, 2020)

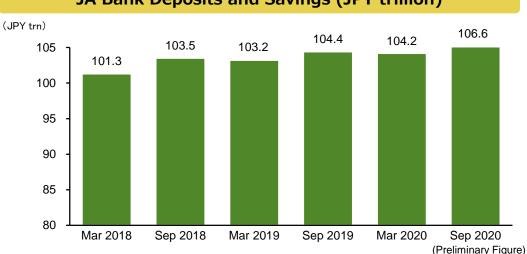


Total funds under management of JA Bank\* JPY 161 trn

\* Total funds under management = Funds under management – Deposits JA Bank accounts for 10% of the total amount of retail deposits and savings in the Japan.

#### Retail Deposits and Savings in Japan (As of Mar. 31, 2020)





#### JA Bank Deposits and Savings (JPY trillion)

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