Dedicated to sustaining all life.

# **Financial Summary for Fiscal Year 2024**



### NORINCHUKIN

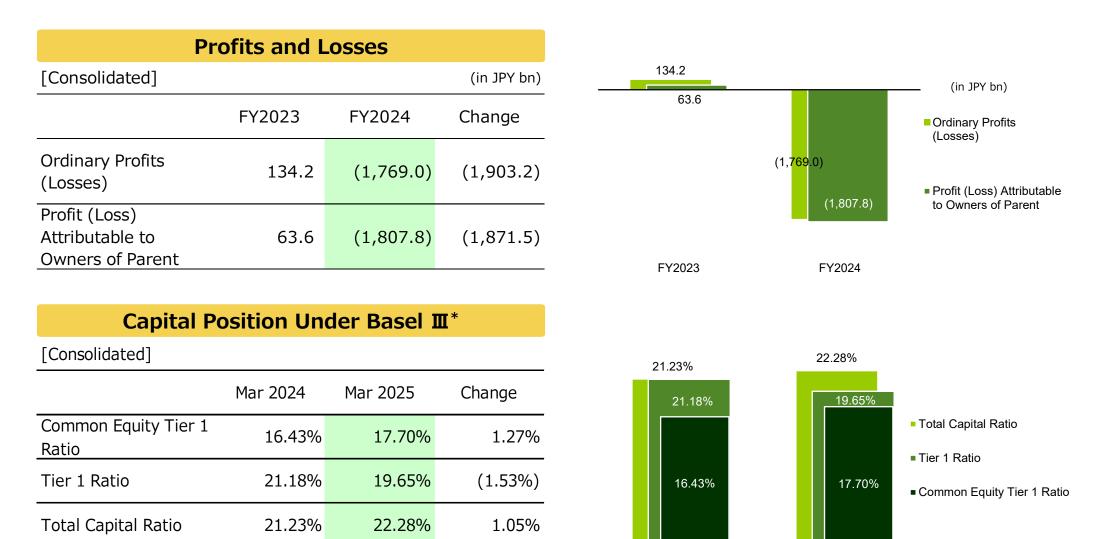
May 22, 2025

### **Summary of FY2024 Financial Results**



# **Financial Highlights for FY2024**

- Progress of investment portfolio improvement mainly through the sales of low-yielding assets contributed to a loss attributable to owners of parent of JPY 1,807.8billion
- Strong capital position is maintained due to the focus on prudential soundness and capital enhancements



\* Capital ratios are calculated under fully-loaded finalized Basel III standard



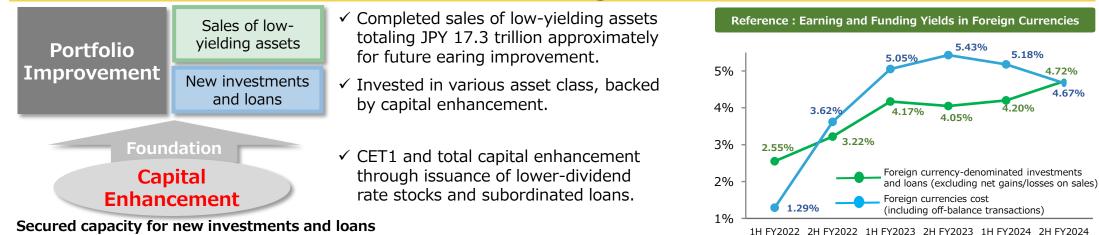
Mar 2024

Mar 2025

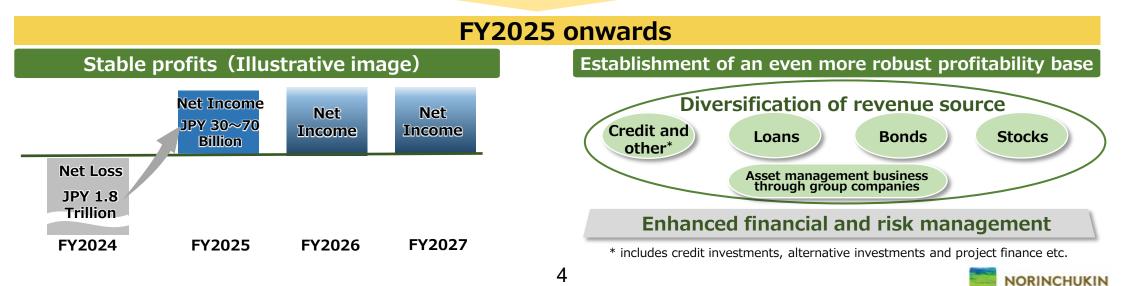
# **Initiatives during FY2024**

- Backed by capital enhancement, the Bank conducted a large-scale portfolio improvement for its financial recovery from FY2025 and onwards, which has shifted its profitability into an improving trend
- The Bank is committed to progress for "Stable Profits for FY2025 and onwards" and "Establishment of an even more robust profitability base", while maintaining prudential soundness as a prerequisite

### **Initiatives during FY2024**



Secured capacity for new investments and loans and support steady portfolio improvement

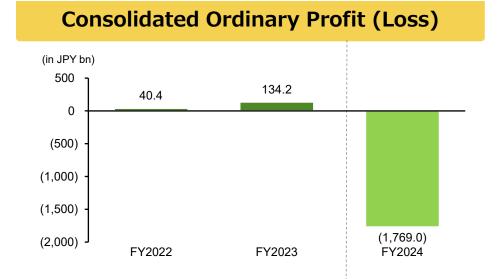


## **Income Statement Summary**

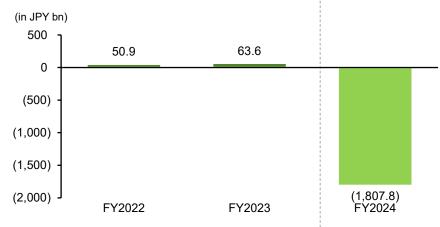
 Progress of investment portfolio improvement mainly through the sales of low-yielding assets contributed to a loss attributable to owners of parent

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[Co	onsolidated]			(in JPY bn)
		FY2023	FY2024	Change
1	Ordinary Income	3,018.0	1,984.4	(1,033.5)
2	Interest Income	1,957.4	1,624.7	(332.7)
3	Interest and Dividends on Securities	1,423.7	1,006.9	(416.8)
4	Interest on Loans and Bills Discounted	409.5	426.6	17.0
5	Ordinary Expenses	2,883.7	3,753.4	869.6
6	Interest Expenses	2,601.6	2,219.6	(382.0)
7	Expenses on Funding from Members	260.6	338.1	77.4
8	General and Administrative Expenses	169.2	182.9	13.6
9	Ordinary Profits (Losses)	134.2	(1,769.0)	(1,903.2)
10	Income (Loss) before Income Taxes	185.0	(1,766.4)	(1,951.5)
11	Profit (Loss) Attributable to Owners of Parent	63.6	(1,807.8)	(1,871.5)
[No	on-consolidated]			(in JPY bn)
		FY2023	FY2024	Change
12	Ordinary Profits (Losses)	119.5	(1,813.2)	(1,932.8)
13	Net Income (Loss)	59.9	(1,842.5)	(1,902.4)
	[Reference (Non-consolidated)]			
14	Net Gains/Losses on Sales of Securities	655.1	(977.5)	(1,632.7)
15	Net Gains (Losses) from Redemption of Investment Trusts and from Sales of Assets included in Money Held in Trust	129.0	(374.6)	(503.7)
16	Credit Costs*	0.2	15.8	15.5
17	Write-off of Securities*	2.8	9.8	6.9



### Consolidated Profit (Loss) Attributable to Owners of Parent





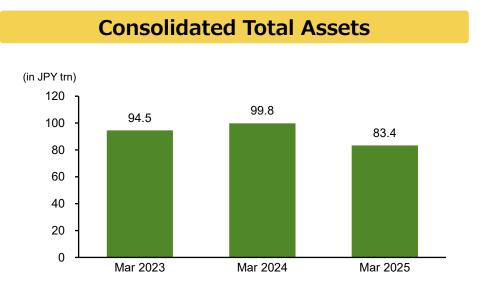
## **Balance Sheet Summary**

Total assets decreased due to sales of low-yielding assets for investment portfolio improvement

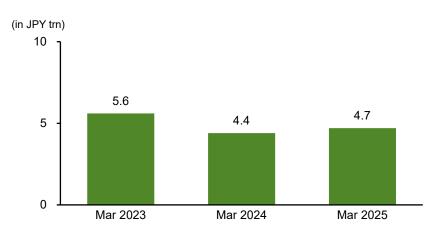
[Cc	nsolidated]			(in JPY bn)
		Mar 2024	Mar 2025	Change
1	Loans and Bills Discounted	17,599.2	18,158.6	559.3
2	Securities	43,800.2	31,315.1	(12,485.1)
3	Money Held in Trust	10,649.7	7,935.0	(2,714.6)
4	Cash and Due from Banks	21,255.9	20,745.0	(510.9)
5	Others	6,499.6	5,344.9	(1,154.6)
6	Total Assets	99,804.8	83,498.8	(16,306.0)
7	Deposits <sup>*</sup>	64,407.5	58,525.9	(5,881.5)
8	Debentures	379.5	449.8	70.2
9	Payables under Repurchase Agreements	13,215.4	5,664.7	(7,550.6)
10	Others	17,362.0	14,142.9	(3,219.1)
11	Total Liabilities	95,364.5	78,783.4	(16,581.1)
12	Total Net Assets	4,440.3	4,715.4	275.1
	* Deposits in this slide include deposits and	ontructed funds (the	majority are chor	t-torm funds

\* Deposits in this slide include deposits and entrusted funds (the majority are short-term funds received from members)

[Non-consolidated]			(in JPY bn)
	Mar 2024	Mar 2025	Change
13 Total Assets	96,416.7	79,559.9	(16,856.7)
14 Total Liabilities	92,205.1	75,219.2	(16,985.9)
15 Total Net Assets	4,211.5	4,340.6	129.1
16 Gains/Losses on Revaluation of Securities	(1,769.8)	(550.0)	1,219.7



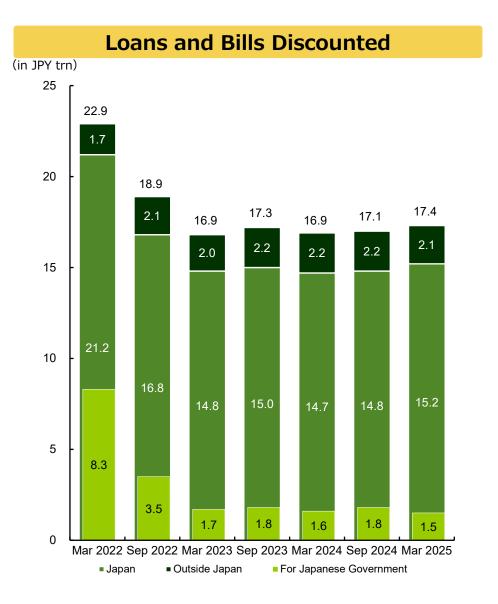
**Consolidated Net Assets** 

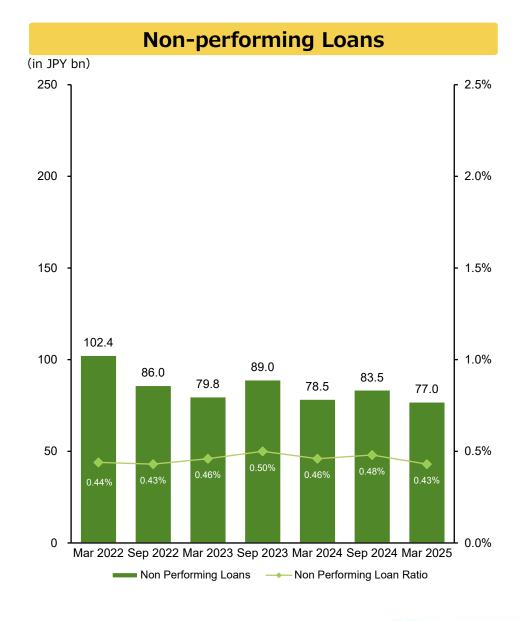




## Loans and Bills Discounted (Non-consolidated)

- Balance of loans and bills discounted maintained a stable trend from previous fiscal year
- The volume and ratio of non-performing loans remained low

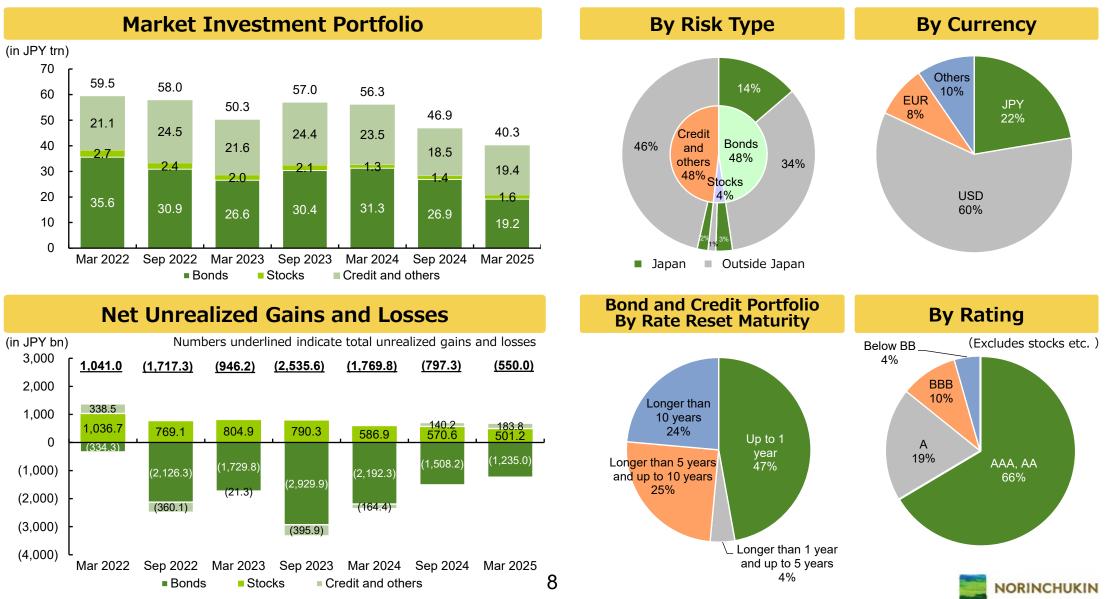






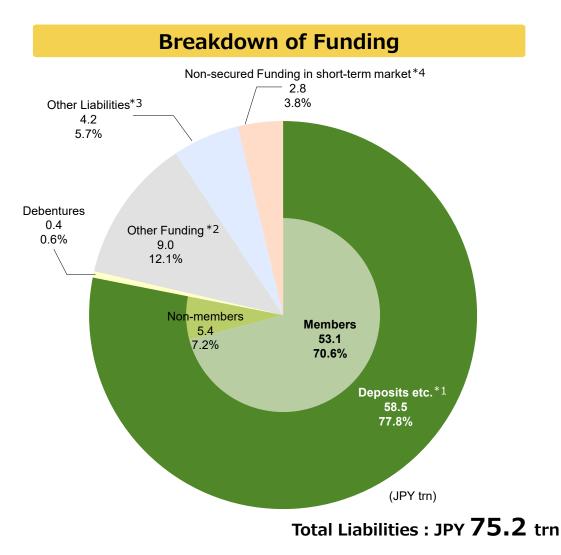
## Market Investment Portfolio (Non-consolidated)

- Sales of low-yielding assets led to the decrease of Market investment portfolio and net unrealized losses by JPY 1.2 trillion from previous fiscal year
- The sales of low-yielding assets primarily consisted of US and European government bonds, and investment grade corporate bonds

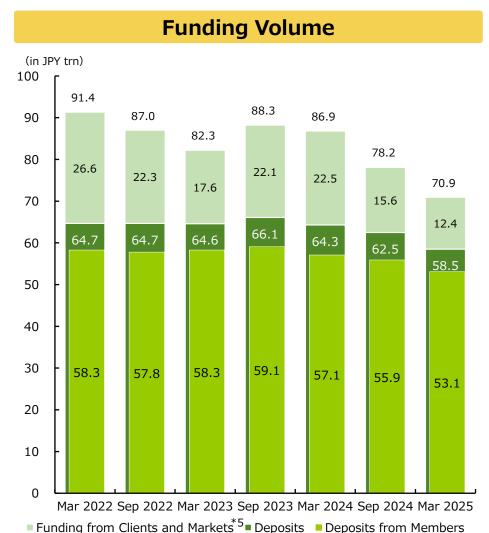


# Funding (Non-consolidated)

Stable deposits etc. from members comprise majority of the Bank's funding



- \*1 Deposits etc. include deposits and entrusted funds (the majority are deposits from members) for accounting purpose.
- \*2 Other funding includes borrowed money (secured and subordinated loans), payables under repurchase agreements and payables under securities lending transactions.
- \*3 Other liabilities include acceptances & guarantees and reserves.
- \*4 Non-secured funding in short-term market includes trading liabilities, negotiable certificates of deposit, and unsecured call money.



\*5 Funding from Client and Market is a total of Other funding, Non-secured Funding

in short-term market and Debentures.



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# Earning and Funding Yields (Non-consolidated)

#### Total return for securities investments decreased due to sales of low-yielding assets

		Average	(in JPY trn)	Earnings	(in JPY bn)	Yie	eld
		FY2024	YoY Change	FY2024	YoY Change	FY2024	YoY Change
	[Investment] (Yields are net of here	dged interest ra	ite swaps)				
1	Loans and Bills Discounted	17.3	(0.0)	368.8	9.8	2.13%	0.06%
2	Securities <sup>*1</sup>	44.2	(8.7)	93.3	(2,349.1)	0.21%	(4.39%)
3	JPY-denominated Securities*2	12.4	(0.5)	(1.7)	(327.1)	(0.01%)	(2.52%)
4	Foreign Currency-denominated Securities <sup>*3</sup>	31.8	(8.1)	95.0	(2,022.0)	0.30%	(4.99%)
5	Short-term Investment Assets	3.7	2.4	124.3	61.2	3.28%	(1.29%)

\*1 including Net Gains/Losses on Sales

\*2 JPY-denominated Securities (Excluding Net Gains/Losses on Sales) :0.85%

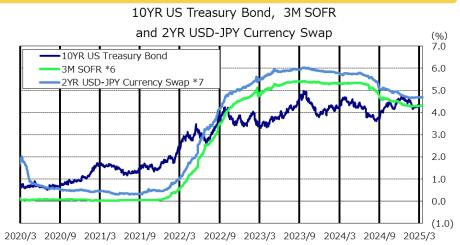
\*3 Foreign Currency-denominated Securities (Excluding Net Gains/Losses on Sales) :4.20%

#### [Funding] (Yields are net of hedged interest rate swaps)

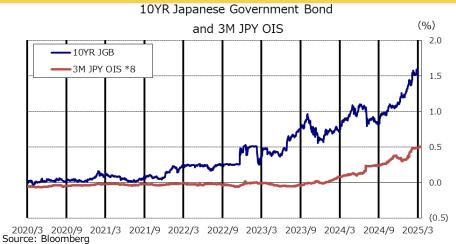
6	From Member Banks	54.8	(2.9)	338.1	77.4	0.62%	0.17%
7	Funding from Clients <sup>*4</sup>	3.0	(0.8)	1.8	(35.7)	0.06%	(0.90%)
8	Funding from Markets <sup>*5</sup>	19.2	(7.5)	622.3	(279.6)	3.23%	(0.14%)
9	JPY Funding from Markets	5.7	(1.9)	2.6	15.0	0.05%	0.21%
10	Foreign Currencies Funding from Markets	13.4	(5.5)	619.7	(294.7)	4.60%	(0.19%)
	*4 including subordinated loans *5 include	ling Debentures	5				
	[Reference]						

Foreign Currencies Cost						
11 (Including off-balance	38.6	(6.7)	1,914.1	(467.7)	4.95%	(0.30%)
transactions)						

### (Reference) US Dollar Interest rates



#### (Reference) Yen Interest Rates



\*6 CME Term SOFR Reference Rates

\*7 SOFR-based calculation since October 2021 (LIBOR-based calculation prior to October 2021)

\*8 Interest rate swap between a fixed rate and overnight unsecured call rates compounded for three months



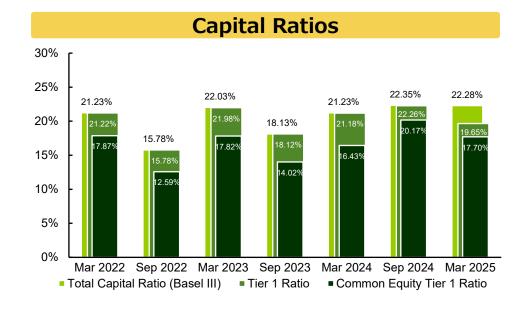
# **Capital Position**

Strong capital position is maintained, as represented by capital ratios

 Capital enhancement measures<sup>\*1</sup> contributed to CET1 ratio and total capital ratio positively \*1 see page 21 for details

				(in JPY bn)
		Mar 2024	Mar 2025	Change
1	Tier 1 Capital	5,607.2	5,127.9	(479.3)
2	Common Equity Tier 1 Capital (CET1)	4,351.7	4,621.3	269.5
3	Capital Stock and Capital Surplus	4,063.5	4,840.8	777.2
4	Earned Surplus	2,151.2	369.1	(1,782.1)
5	Unrealized Gains on Other Securities	(1,813.3)	(548.2)	1,265.1
6	Additional Tier 1 Capital	1,255.4	506.6	(748.8)
7	Tier 2 Capital	14.2	687.0	672.7
8	Total Capital	5,621.5	5,814.9	193.3
9	Risk-weighted Assets	26,474.3	26,095.6	(378.7)
10	Common Equity Tier 1 Ratio	16.43%	17.70%	1.27%
11	Tier 1 Ratio	21.18%	19.65%	(1.53%)
12	Total Capital Ratio	21.23%	22.28%	1.05%

(Note) All figures in this slide are on consolidated base and calculated under fully-loaded finalized Basel III standard



Leverage Ratio
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	Mar 2024	Mar 2025
13 Leverage Ratio <sup>*2</sup>	6.85%	7.82%

\*2 excluding the deposit to the Bank of Japan from total exposure amount

Liquidity Ratios						
		FY2024	1Q	2Q	3Q	4Q
14	Liquidity Coverage Ratio <sup>*3</sup>		183.7%	200.4%	219.0%	221.3%
			Mar 2024		Mar	2025
15	Net Stable Funding Ratio		122.3%		143	.0%

\*3 simple averages of observations over the previous quarter







# **Initiatives for Sustainability**

 The Bank pursues sustainable finance with positive environmental and social impact, and provides solutions such as an intermediary of carbon credits derived from Agriculture, Fisheries and Forestry (AFF)

### **Sustainable Finance Initiatives**

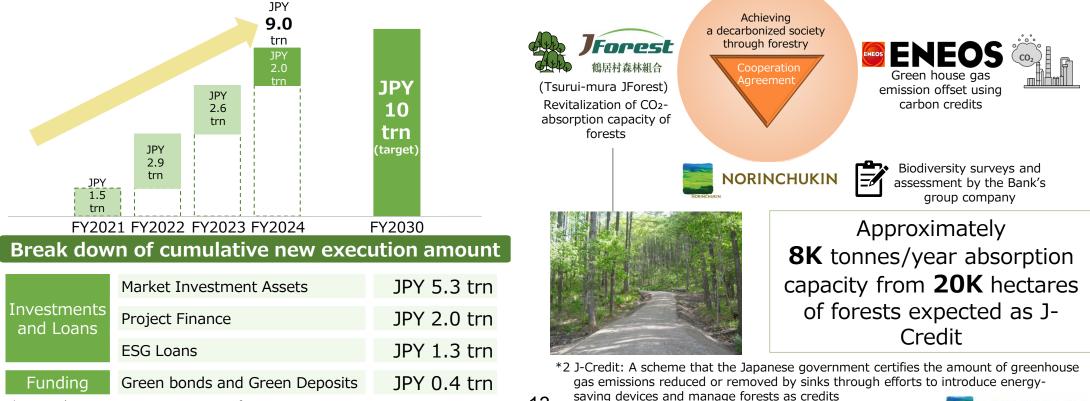
### Cumulative New Execution Amount<sup>\*1</sup>

- Sustainable finance aimed at positive environmental and social impact (JPY 9.0 trillion of cumulative new execution amount<sup>\*1</sup> by March 2025).
- Current effort is to improve measurement and management of environmental and social impact through investment and financing activities.

### Carbon credits derived from AFF

- The Bank acted as an intermediary between Tsurui-mura Forest Owners' Cooperative and ENEOS Corporation for the transaction of forest-derived J-Credit<sup>\*2</sup> generated from forests around the Kushiro Wetland, Japan's largest wetland.
- In addition, Norinchukin Research Institute Co., Ltd. conducted biodiversity surveys and assessments of the forest. These initiatives will help achieve both carbon neutral and nature-positive outcomes.

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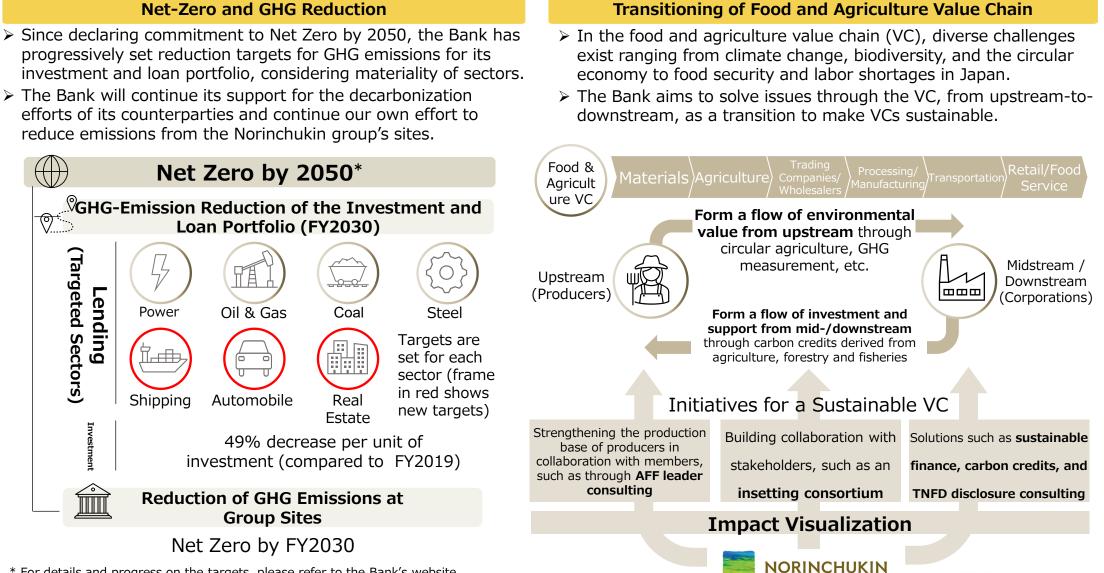


\*1 Cumulative new execution amount from FY2021 to FY2030

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# **Initiatives for Sustainability**

- Basing on AFF industries, the Bank continues initiatives toward Net-Zero target for climate change
- The Bank also focuses on transition initiatives to strengthen the food and agriculture value chain which faces diverse challenges including food security and labor shortages in Japan

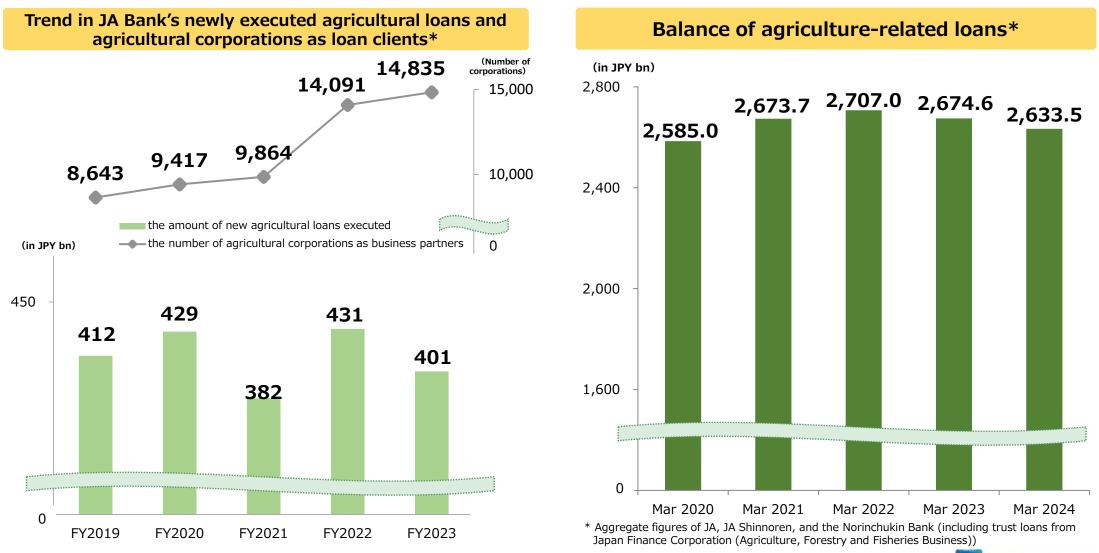


\* For details and progress on the targets, please refer to the Bank's website (https://www.nochubank.or.jp/en/sustainability/management/highlight/)

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# **Agriculture-Related Loans**

- JA Bank's newly executed agricultural loans amounted to 401.7 billion yen. FY2023 saw lower loan demand due to persistently high input prices and high temperature damage in summer which led to reduced investment appetite by leading farmers
- JA Bank secured reasonable results despite this headwind through the practice of priority initiatives in JA Bank Medium-Term Strategies: "outreach activities" and "approaches to large-scale management entities"

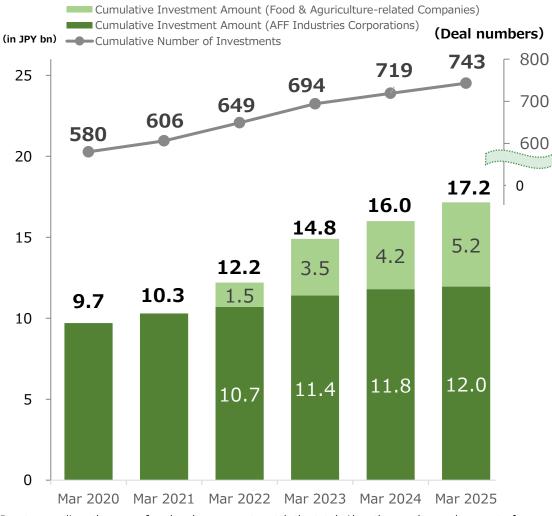


### Equity Finance to AFF industries and Food & Agriculture-Related Companies

- The Bank supports financial needs of AFF industry leaders at various growth stage
- The cumulative equity investments to AFF industries and Food & Agriculture-Related Companies reached 743 deals, totaling JPY 17.2 billion as of the end of March 2025

### Equity financing to AFF industries and food & agriculture-related companies\*

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\* Due to rounding, the sum of each value may not match the total. Also, the number and amount of investments for food and agriculture-related companies include transfers from The Bank's F&A Growth Industrialization Investment Framework.

#### Agribusiness Investment & Consultation Co., Ltd.

- Agribusiness Investment & Consultation Co., Ltd. (AIC) was established with investments from the JA Group and Japan Finance Corporation.
- AIC conducts business related to the "Agricultural, Forestry and Fisheries Corporation Investment Promotion System"

#### Investment case

AIC provided equity financing to Data Lab Corp. The company coordinates distribution of fruits and vegetables gifts from upstream to down stream of the supply chain.



Fruit gifts coordinated by Data Lab Corp.

- The seamless supply chain developed by Data Lab Corp., together with a wide range of stakeholders, enables branding and value-add to high-quality local produce, despite the increased challenges in smooth logistics and stable production due to unseasonable weather and diversifying consumer preference.
- AIC's growth support for Data Lab Corp., utilizing the networks of Japan Finance Corporation and the AFF cooperatives, will contribute strongly to sustainable development of AFF and food industries.



### Initiatives to Increase the income of farmers, fishermen and foresters

 The Bank has progressed on initiatives to increase the income of farmers, fishermen and foresters through business, including management consulting activities for AFF leaders

### JA Bank's consulting activities for agriculture corporations and leaders

#### **Recent Developments**

- The Bank offers in collaboration with JA Bank members consulting activities to address management challenges AFF leaders face. The number of consulting project achieved was 349, exceeding 1,000 cumulatively since FY2021.
- As the performance indicator for the consulting activities, the Bank uses the "Added Value Amount<sup>\*1</sup>" which is defined to measure the income improvement of AFF leaders who have implemented solution from the consulting services.
- Consulting activities are focused not only on proposal of a solution but on the implementation and follow-up on the progress to increase the Added Value Amount (income of AFF leaders).
- \*1 Defined as "Improvement in Added Value Amount" (Operating Profit + Depreciation + Labor Costs). The indicator includes not only "income improvement of AFF leaders" but also concepts such as "appropriate capital investment" and "human resource investment."

#### Supporting AFF Leaders with Solution Proposals and Implementation

- In Otawara City, Tochigi Prefecture, the Bank and Tochigi Kaitaku Agricultural Cooperative jointly provided consulting service to Isoshin Farm Co., Ltd. ("the Company"). The Company has strength in circular agriculture and engages in an integrated operation of beef-cattle fattening, paddy rice (including WCS<sup>\*2</sup>) and asparagus.
- Proposed solutions included a long-term plan envisioning business succession, a stock taking of core operations, and crop-area optimization based on detailed P/L analysis. The proposal aims to improve productivity and profitability through sound farm management planning and execution.
- The Bank and Tochigi Kaitaku Agricultural Cooperative continue to coordinate on both financial and non-financial support to further improve the Company's income (profit). Follow-up on the proposed solution is ongoing to draft a farm-management manual for the succession of farm management expertise to the next generation.

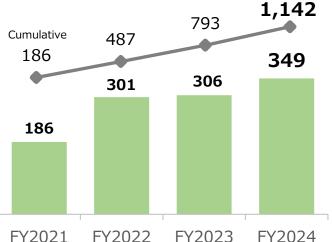
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Isoshin Farm Co., Ltd. cattle shed

\*2 Whole Crop Silage (WCS). Cattle feed that uses the entire plant, including the stems and grain.

Number of Consulting Activities for AFF Leaders (upper: cumulative, lower: annual)



# **JA Bank's Initiatives**

 JA Bank formulated three-year comprehensive strategy: "JA Bank Medium-Term Strategies (fiscal 2025-2027)"

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#### **JA Bank Medium-Term Strategies**

- "JA Bank Medium-Term Strategies" are a comprehensive set of strategies formulated every three years for the JA Bank members to operate as one group. Prefectural level strategies are formulated based on the Medium-Term Strategies, considering regional level characteristics.
- The Medium-Term Strategies from FY2025 sets "Connection-Strengthening Strategy" and "Management-Strategy Advancement" as core pillars, to respond to diverse needs of agriculture, lifestyles, and local communities.

#### <Connection-Strengthening Strategy>

✓ JA Bank aims to increase the number of members and users with higher engagement preference with JA, by building contact points that integrate real and digital world.

#### <Management-Strategy Advancement>

✓ JA will engage in the formulation and implementation of management strategies for its entire comprehensive business, reflecting perspectives of its members, users, and employees.



#### Adding a + (Plus) to Your Life with JA Presents

- JAs nationwide will engage in a special campaign aimed at maintaining and strengthening business foundation from fiscal 2025 to 2027.
- Specifically, the "Adding a + (Plus) to Your Life with JA Presents" campaign is launched, offering digital gifts and other items to individuals who start new transactions with JA Bank\*.
- JA Bank aims to increase both publicity and opportunity for people to use JA Bank, and to expand connections with members and users through this special campaign.



\* The campaign applies to existing users as well.

Promotional Material for "Adding a + (Plus) to Your Life with JA Presents"



Overview of JA Bank Medium Term Strategies

# JF Marine Bank's Initiatives

 JF Marine Bank provides financial function as the most familiar financial institution for fishery communities, through the implementation of its "JF Marine Bank Medium-Term Strategies (fiscal 2024-2026)"

### JF Marine Bank Medium-Term Strategies

- JF Marine Bank is operating currently under its three-year medium-term strategies covering FY2024 to FY2026. JF Marine Bank aims to fulfill its role as the main bank for fishery communities as a member of the JF Group, through initiatives such as strengthening consulting capability for various issues including fishery management and fishery environmental conservation.
- Specifically, JF Marine Bank holds a regular meeting called "JF Marine Bank Fisheries Industry Liaison Meeting" in which fishery business operators and private companies also participate. By sharing various problem-solving practices and strengthening collaboration among the participants, JF Marine Bank works on solving business and financial challenges of JF and fishery industry to provide functions as the most familiar financial institution for fishery communities.

#### Strengthening Management Consultation Functions

- JF Marine Bank provides "Supporter Dispatch Program" to strengthen its management consultation functions. In the program, external experts offer accompaniment support to JF Marine bank members for issues such as sales channel expansion, branding, business succession, and labor force securement.
- Solutions and case studies from the "Supporter Dispatch Program" are shared in the "JF Marine Bank Fisheries Industry Liaison Meeting."

### **Financial support to Fishery Industry**

### Support for Fishery Environmental Conservation

- Since April 2023, JF Shingyoren has been providing accompaniment support to new fishery environmental conservation support by the JF. JF analyses where supports are necessary considering the backdrop of drastically changing marine environment. JF Shingyoren aims to make these activities more sustainable by involving diverse stakeholders.
- A total of 6 projects conducted nationwide.



Elementary school students

participating seashore cleanup

activities as part of an

extracurricular lesson

(JF Ehime and JF Ehime Shingyoren)

"Kaibori" work (JF Ichinomiya-cho × JF Nagisa Shingyoren)



# Norinchukin Bank Group Companies' Initiatives

 The Bank's group companies also aim to contribute to solving social issues through various projects and business by equity finance and other means

### Fund Investment to Development of Cold Storage Distribution Center

- Construction of Logicross Osaka Taisho II (the "Facility"), a cold storage distribution center development led by Mitsubishi Estate Co., Ltd., started in February 2025. The Bank, together with JA Mitsui Leasing Buildings Ltd. and Tokyo Century Leasing Corporation<sup>\*1</sup>, will participate in the development project through fund investment.
- While demand for storage facility for refrigerated and frozen products increases year by year, aging facilities are issues as the cost for rebuilding the facility and the need to secure temporary storage space while rebuilding could be challenging.
- The Facility is a multi-tenant type facility which can accommodate demand of business owners such as launching new storage bases or temporally storage with low initial investment. The Bank and its group company contributes to solving industry issue from the investment side.
- The Bank also utilize its business network to provide proposals, including introduction of prospective tenants, to Mitsubishi Estate Co., Ltd. which manages the leasing of the Facility.



Logicross Osaka Taisho II

\*1 JA Mitsui Leasing Buildings Ltd. is a 100% subsidiary of JA Mitsui Leasing, Ltd., a group company of the Bank. Tokyo Century Leasing Corporation is an affiliate of the Bank.

### Equity finance to Progmat, Inc. by The Norinchukin Trust & Banking Co., Ltd.

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- The Norinchukin Trust & Banking Co., Ltd. ("Norinchukin Trust") provides equity finance to Progmat, Inc. ("the Company") (share of 6.49%). The Company provides a platform for issuing and managing digital assets<sup>\*2</sup> called "Progmat."
- The Company aims to make "Progmat" a national infrastructure, working on industrywide standardization of specifications, which the Company believes will lead to further development and increased competitiveness of the Japanese digital asset market.
- Norinchukin Trust aims to promote the digitalization of diverse financial assets as well as AFF derived non-financial assets in order to provide new investment opportunities in the future to investors, including AFF organizations and their members, through equity finance to the Company.

\*2 General term for valuable property that can be electronically transferred on electronic data processing systems such as blockchains.







# Capital Enhancement (FY2024)

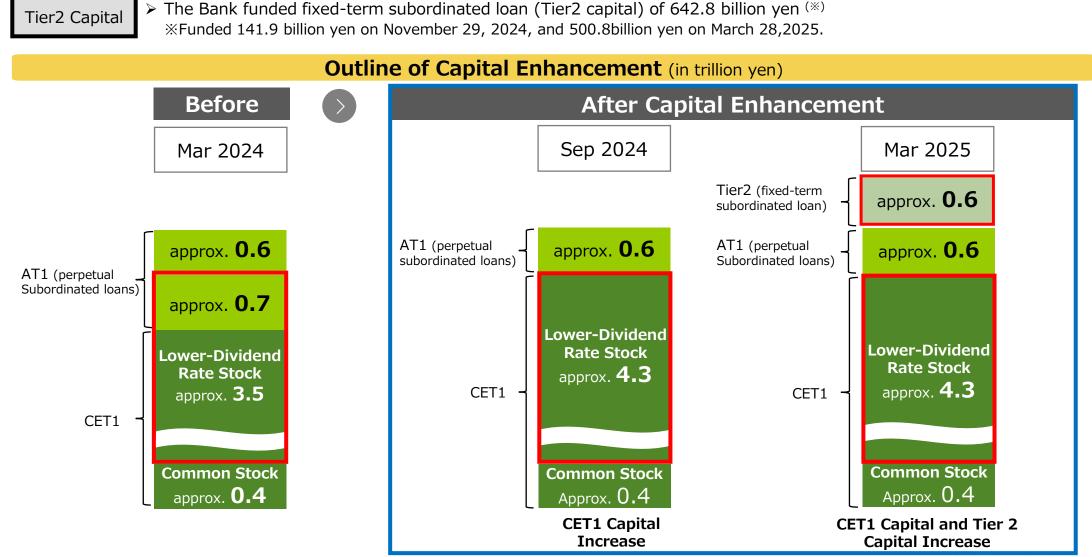
CET1

Capital

### The Bank completed its capital enhancement as planned with strong support from its members

issued 736.0 billion yen of its lower-dividend rate stocks (CET1 capital)

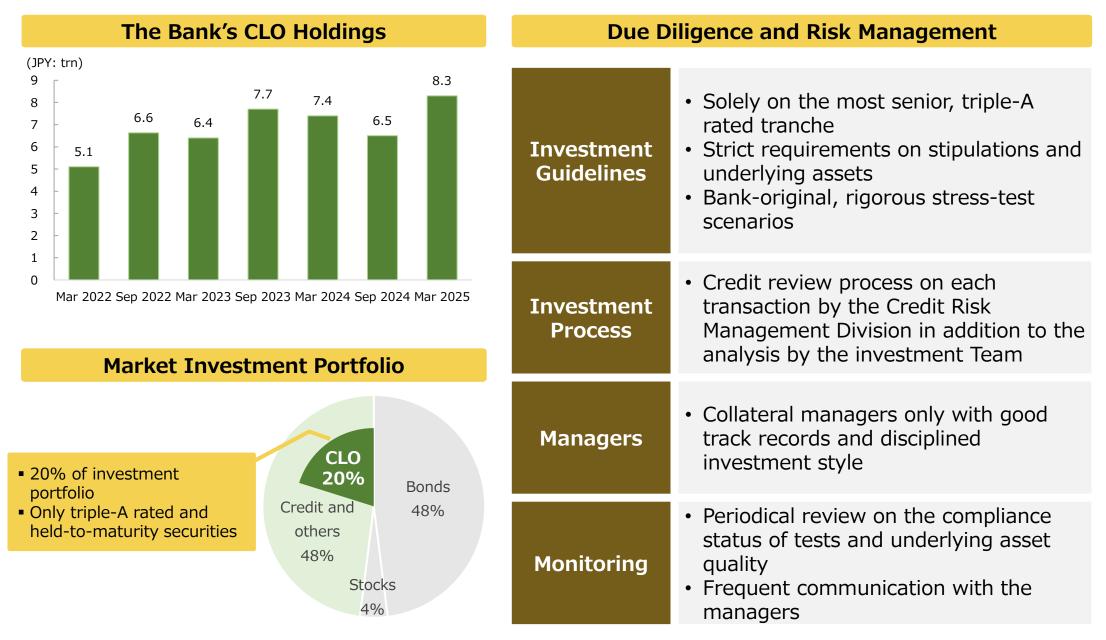
> On September 30, 2024, the Bank redeemed 716.9 billion yen of its perpetual subordinated loans (AT1 capital) and



> On March 31, 2025, the Bank issued 41.1 billion yen of its lower-dividend rate stocks (CET1 capital)

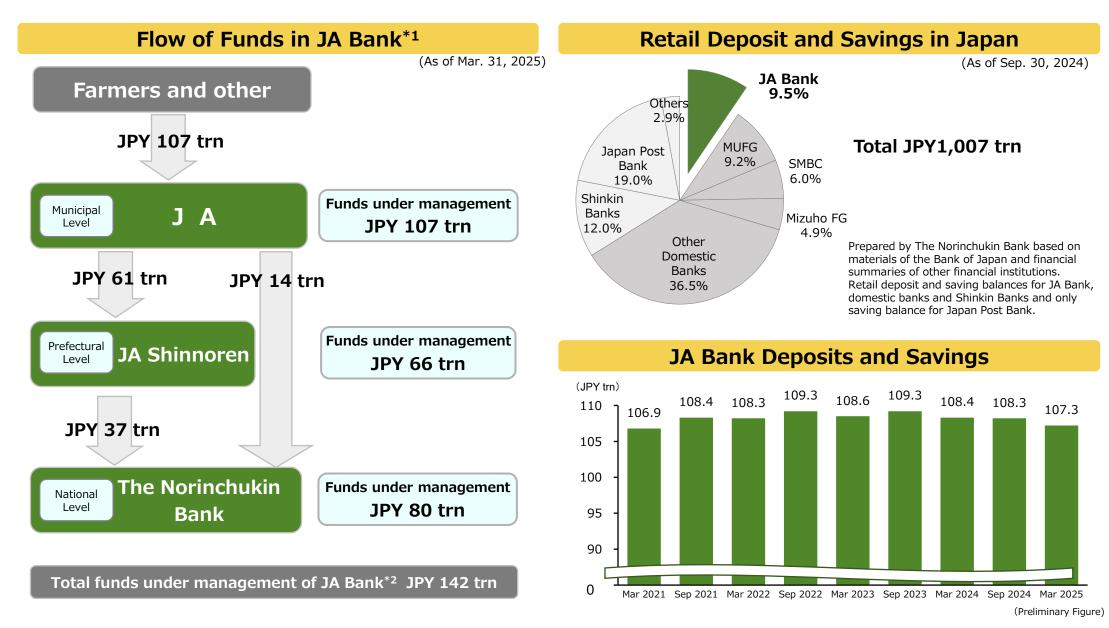
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## The Bank's Investment in CLOs





### **Business Base of JA Bank**



\*1 Deposits etc. include deposits and entrusted funds. The Bank accepts deposits etc. from JA directly in prefectures where JA Shinnoren integrated with JA or the Bank.

\*2 Total funds under management = Funds under management – Deposits etc.



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