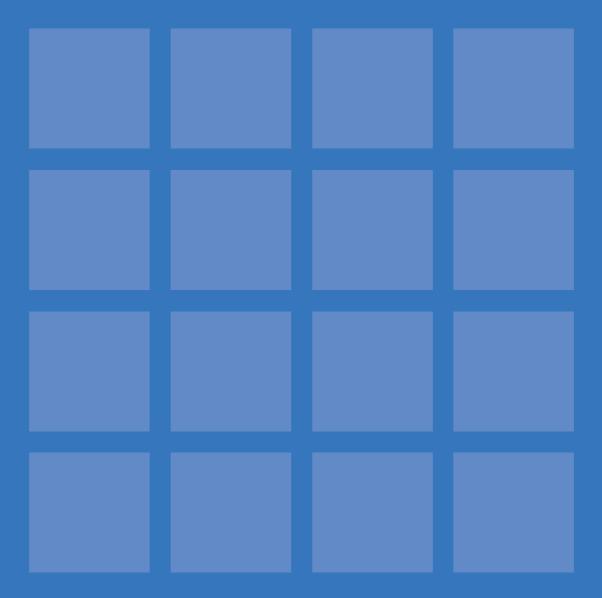
# **Financial Information**



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# **Financial Review**

# SUMMARY OF CONSOLIDATED FINANCIAL RESULTS FOR THE FISCAL YEAR ENDED MARCH 31, 2004

Net interest income increased \(\pm\)121 billion over the previous fiscal year, to \(\pm\)245 billion (US\(\pm\)2,327 million), owing to increased investment in securities. Net income on securities slipped \(\pm\)152 billion, to \(\pm\)3 billion (US\(\pm\)30 million), due primarily to a decline in gains on securities. Net income from fees and commissions reported little change from the previous fiscal year and amounted to \(\pm\)16 billion (US\(\pm\)155 million).

General and administrative expenses hovered at approximately the same level as that for the previous fiscal year and amounted to \(\frac{\pmathbf{1}}{23}\) billion (US\(\frac{\pmathbf{1}}{1,170}\) million). In spite of amortization and reserves in line with a strict self-assessment of its assets, credit costs declined \(\frac{\pmathbf{2}}{27}\) billion, to \(\frac{\pmathbf{4}}{43}\) billion (US\(\frac{\pmathbf{4}}{15}\) million), as a result of the recovery and bulk sales of non-performing loans.

As a result, on a consolidated basis, the Bank's net income in fiscal 2003 increased \( \) 479 billion, to a record-breaking \( \) 4144 billion (US\$1,368 million).

## Principal Statement of Income Items

|  | Millions | s of Yen |            |  |
|--|----------|----------|------------|--|
| Fiscal years ended March 31                  | 2004     | 2003     | Difference |  |
| Net Interest Income                          | ¥245,958 | ¥124,600 | ¥121,358   |  |
| Net Income on Securities                     | 3,132    | 155,455  | (152,323)  |  |
| Net Income from Fees and Commissions         | 16,357   | 15,599   | 758        |  |
| General and Administrative Expenses          | 123,695  | 124,216  | (521)      |  |
| Credit Costs                                 | 43,827   | 71,200   | (27,373)   |  |
| Transfer to Reserve for Possible Loan Losses | 37,641   | 64,155   | (26,514)   |  |
| Write-off of Loans                           | 6,186    | 4,445    | 1,741      |  |
| Other  | _        | 2,598    | (2,598)    |  |
| Other  | 89,833   | (4,601)  | 94,434     |  |
| Income before Income Taxes                   | 187,758  | 95,637   | 92,121     |  |
| Income Taxes                                 | 42,579   | 29,332   | 13,247     |  |
| Current                                      | 47,766   | 26,264   | 21,502     |  |
| Deferred                                     | (5,187)  | 3,068    | (8,255)    |  |
| Net Income                                   | 144,626  | 65,447   | 79,179     |  |



# REVIEW OF BALANCE SHEET ITEMS

## **Funding**

Deposits, excluding negotiable certificates of deposit (NCDs), rose to \$40,782 billion (US\$386 billion), up \$610 billion from the previous fiscal year-end. Two notable points regarding the characteristics of the Bank's deposits are: (1) a high proportion of the deposits come from Shinnoren and other credit cooperatives and (2) a high proportion of the deposits consists of time deposits.

The deposits from cooperatives are allocated in compliance with their internal regulations as follows:

- •Two-thirds of JA's and Gyoko's surplus funds (i.e., the funds remaining after the loans are deducted from the deposits) are deposited with Shinnoren and Shingyoren.
- •One-half of Shinnoren's and Shingyoren's surplus funds are deposited with the Bank.

  This system provides a stable source of funding for the Bank.

Deposits by Category (On a Consolidated Basis)

|                                    | Billions | of Yen  |
|------------------------------------|----------|---------|
| As of March 31                     | 2004     | 2003    |
| Time Deposits                      | ¥34,024  | ¥34,833 |
| Liquid Deposits                    | 1,856    | 1,812   |
| Other Deposits                     | 4,901    | 3,526   |
| Negotiable Certificates of Deposit | 316      | 249     |
| Total                              | ¥41,099  | ¥40,421 |

# **Securities**

The balance of securities rose \$4,885 billion over the previous year-end, to \$33,509 billion (US\$317 billion). Foreign securities remained relatively unchanged at \$16,047 billion (US\$152 billion), while Japanese government bonds rose \$4,886 billion, to \$14,574 billion (US\$138 billion).

Breakdown of Securities by Type (On a Consolidated Basis)

|                           | Billions of Yen |         |  |
|---------------------------|-----------------|---------|--|
| As of March 31            | 2004            | 2003    |  |
| Japanese Government Bonds | ¥14,574         | ¥ 9,688 |  |
| Municipal Bonds           | 290             | 413     |  |
| Corporate Bonds           | 793             | 945     |  |
| Equities                  | 520             | 408     |  |
| Foreign Securities        | 16,047          | 16,271  |  |
| Other                     | 1,282           | 895     |  |
| Total                     | ¥33,509         | ¥28,623 |  |

# Loans and Bills Discounted

Loans and bills discounted dropped by \$1,389 billion, to \$17,789 billion (US\$168 billion), owing mainly to a decline in lending to the finance and insurance industries. Risk-managed loans on a consolidated basis declined \$28 billion, to \$650 billion (US\$6,158 million). Consequently, risk-managed loans comprised 3.6% of total loan assets.

Breakdown of Loans by Industry (On a Consolidated Basis)

|                                       |      |              | Billions of | Yen ( | %)    |          |
|---------------------------------------|------|--------------|-------------|-------|-------|----------|
| As of March 31                        | 2004 |              |             | 2003  |       |          |
| Foods                                 |      | 459          | (2.6%)      | ¥     | 511   | (2.7%)   |
| Pulp and Paper                        |      | 223          | (1.3)       |       | 224   | (1.2)    |
| Chemicals                             |      | 353          | (2.0)       |       | 383   | (2.0)    |
| Other Manufacturing                   |      | 799          | (4.5)       |       | 939   | (4.9)    |
| Agriculture, Forestry and Fisheries   |      | 162          | (0.9)       |       | 172   | (0.9)    |
| Construction                          |      | 124          | (0.7)       |       | 212   | (1.1)    |
| Electricity, Gas and Water            |      | 256          | (1.4)       |       | 248   | (1.3)    |
| Transportation and Telecommunications |      | 944          | (5.3)       |       | 922   | (4.8)    |
| Wholesale, Retail and Restaurant      | 1    | 1,455        | (8.2)       |       | 1,994 | (10.4)   |
| Services                              | 1    | 1,339        | (7.5)       |       | 1,540 | (8.0)    |
| Finance and Insurance                 | 4    | 1,671        | (26.3)      |       | 6,875 | (35.8)   |
| Other Non-Manufacturing               | (    | <b>3,999</b> | (39.3)      |       | 5,153 | (26.9)   |
| Total                                 | ¥17  | 7,789        | (100.0%)    | ¥1    | 9,179 | (100.0%) |



## Risk-Managed Loans (On a Consolidated Basis)

|   |      | s of Yen |
|---|------|----------|
| As of March 31  | 2004 | 2003     |
| Loans to Borrowers under Bankruptcy Proceedings                             | ¥ 4  | ¥ 18     |
| Loans with Principal or Interest Payments More than Six Months in Arrears   | 360  | 406      |
| Loans with Principal or Interest Payments More than Three Months in Arrears | 2    | 1        |
| Restructured Loans  | 283  | 252      |
| Total   | ¥650 | ¥679     |

# Risk-Managed Loans (On a Non-Consolidated Basis)

|   | Billions of Yen |      |  |
|---|-----------------|------|--|
| As of March 31  | 2004            | 2003 |  |
| Loans to Borrowers under Bankruptcy Proceedings                             | ¥ 4             | ¥ 18 |  |
| Loans with Principal or Interest Payments More than Six Months in Arrears   | 355             | 396  |  |
| Loans with Principal or Interest Payments More than Three Months in Arrears | 0               | 0    |  |
| Restructured Loans  | 273             | 240  |  |
| Total   | ¥633            | ¥655 |  |

- Notes: 1. Loans to Borrowers under Bankruptcy Proceedings are loans for which payment of principal or interest has not been received for a substantial period and, for this and other reasons, there are no prospects for recovery or repayment of the principal or interest, and thereby no interest has been accrued (excluding loans written off and hereinafter referred to as non-accrual loans), which are subject to the Implementation Ordinances for the Corporation Tax Law (Government Ordinance No. 97, 1965), items (i) through (v) of Article 96, Section 1, Part 3 or Part 4 of the same article. Loans with Principal or Interest Payments More than Six Months in Arrears are non-accrual loans other than Loans to Borrowers under Bankruptcy Proceedings and other loans for which interest payments have been rescheduled to assist the borrowers' restructuring (Restructured Loans).
  - 2. Loans with Principal or Interest Payments More than Three Months in Arrears are defined as loans for which principal or interest has been in arrears for three months or more from the day following the contract payment date. They exclude Loans to Borrowers under Bankruptcy Proceedings and Loans with Principal or Interest Payments More than Six Months in Arrears.
  - 3. Restructured Loans are those for which the terms and conditions of the original loan agreement are redrawn for the favor of the borrower, including reducing interest rates, rescheduling interest and principal payments or waiving claims on the borrower. Such loans exclude Loans to Borrowers under Bankruptcy Proceedings, Loans with Principal or Interest Payments More than Six Months in Arrears and Loans with Principal or Interest Payments More than Three Months in Arrears.

Disclosed Claims by the Financial Revitalization Law (On a Non-Consolidated Basis)

|   |     | Billions | s of Yen |       |  |
|---|-----|----------|----------|-------|--|
| As of March 31  | 20  | 2004     |          | 2003  |  |
| Claims on Obligors under Legal Bankruptcy Proceedings |     |          |          |       |  |
| and Obligors Substantially in Bankruptcy              | ¥   | 6        | ¥        | 22    |  |
| Claims on Obligors with Bankruptcy Imminent           |     | 360      |          | 399   |  |
| Claims on Obligors under Close Observation            |     | 275      |          | 244   |  |
| Total   | ¥   | 642      | ¥        | 666   |  |
| Claims on Ordinary Obligors                           | ¥17 | ,424     | ¥1       | 8,949 |  |

Note: Under Article 6 of the Law Concerning Emergency Measures for Early Stabilization of Financial Functions (Law No. 132, 1998), banks are required to classify obligors regarding: Securities Lent, Loans and Bills Discounted, Foreign Exchange Assets, Accrued Interest and Suspense Payments of Other Assets and Customers' Liabilities for Acceptances and Guarantees, according to their financial conditions and management performance. The definition of the classifications is as follows:

Although the Bank is not subject to the provisions of this law, it classifies its obligors and discloses the value of claims on each obligor in accordance with the law.

- (1) Claims on Obligors under Legal Bankruptcy Proceedings and Obligors Substantially in Bankruptcy
- Claims on obligors who are bankrupt or in the process of bankruptcy, reorganization, or similar financial restructuring procedures as well as those in a similar condition.
- (2) Claims on Obligors with Bankruptcy Imminent
- Claims on obligors who are not yet bankrupt but whose financial position and management performance are deteriorating. It is highly likely that the principal and interest will become uncollectible.
- (3) Claims on Obligors under Close Observation
- Claims in this category basically include Loans with Principal or Interest Payments More than Three Months in Arrears and Restructured Loans.
- (4) Claims on Ordinary Obligors

Total

Claims on obligors with no particular financial or operating problems and include all claims other than those under (1) through (3) above.

# Reserve for Possible Loan Losses (On a Consolidated Basis)

|  | Billions      | of Yen         |
|--|---------------|----------------|
| As of March 31   | 2004          | 2003           |
| Reserve for Possible Loan Losses                               | ¥368          | ¥361           |
|  |               |                |
| Reserve for Possible Loan Losses (On a Non-Consolidated Basis) | Billions      | of Yen         |
| <u> </u>   | Billions 2004 | of Yen<br>2003 |
| As of March 31   |               |                |
| As of March 31 General Specific                                | 2004          | 2003           |

¥365

¥355



## Shareholders' Equity

The Bank's capital adequacy ratio as of March 31, 2004, was 12.94%, up 3.07 percentage points.

This result was due to the fact that while the rise in risk assets was minimized, the Bank also raised its capital by increasing retained earnings, procuring ¥183 billion (US\$1,736 million) in perpetual subordinated loans, and improving valuation gains on securities.

The most noteworthy feature of the Bank's capital structure is the large quantity of Tier I capital—the most basic component of capital, including paid-in capital and earned surplus—which is made possible through the strong support of the cooperative membership system. In Tier I capital, the Bank held ¥1,224 billion in common stock from credit cooperatives, of which ¥1,000 billion was in the form of lower dividend rate stock. Consequently, the Tier I capital ratio was 7.49%, one of the highest ratios among Japan's major financial institutions. The percentage of Tier I capital accounted for by deferred tax assets was 7.09%, among the lowest rates in Japan, making the quality of the Bank's Tier I items one of the highest in the industry.

The Bank is also proud of the fact that, given its strong capital position, not once has it applied for a government injection of public funds, although many major banks have done so to restore their financial functions and facilitate credit accommodation.

BIS Capital Adequacy Ratio (On a Consolidated Basis)

|                                  | Billions   | of Yen  |
|----------------------------------|------------|---------|
| As of March 31                   | 2004       | 2003    |
| Shareholders' Equity:            |            |         |
| Tier I                           | ¥ 1,928    | ¥ 1,655 |
| Tier II                          | 1,414      | 886     |
| Amount to be Deducted*           | 12         | 14      |
| Total                            | ¥ 3,330    | ¥ 2,527 |
| Risk-Adjusted Assets:            |            |         |
| On-Balance Sheet                 | ¥22,540    | ¥22,803 |
| Off-Balance Sheet                | <b>765</b> | 742     |
| Assets Equivalent to Market Risk | 2,430      | 2,045   |
| Total                            | ¥25,735    | ¥25,591 |
| BIS Capital Adequacy Ratio:      |            |         |
| Tier I                           | 7.49%      | 6.47%   |
| Tier I + Tier II                 | 12.94%     | 9.87%   |

Note: The capital adequacy ratio of the Bank is based on the computational formula specified in Directive No. 7, Criteria for Judging the Management Soundness of the Norinchukin Bank, issued in 2003 by the Financial Services Agency and Ministry of Agriculture, Forestry and Fisheries (hereinafter, the Directive). The Bank observes BIS capital adequacy requirements and has been in compliance with market risk regulations.

<sup>\*</sup> This amount is equivalent to the investment stipulated in the Directive, Article 7, Clause 1, Section 2.

BIS Capital Adequacy Ratio (On a Non-Consolidated Basis)

|                                  | Billions | of Yen  |
|----------------------------------|----------|---------|
| As of March 31                   | 2004     | 2003    |
| Shareholders' Equity:            |          |         |
| Tier I                           | ¥ 1,910  | ¥ 1,643 |
| Tier II                          | 1,413    | 885     |
| Amount to be Deducted            | 0        | 0       |
| Total                            | ¥ 3,324  | ¥ 2,528 |
| Risk-Adjusted Assets:            |          |         |
| On-Balance Sheet                 | ¥22,625  | ¥22,743 |
| Off-Balance Sheet                | 765      | 742     |
| Assets Equivalent to Market Risk | 2,425    | 1,979   |
| Total                            | ¥25,816  | ¥25,465 |
| BIS Capital Adequacy Ratio:      |          |         |
| Tier I                           | 7.40%    | 6.45%   |
| Tier I + Tier II                 | 12.87%   | 9.92%   |

Note: The capital adequacy ratio of the Bank is based on the computational formula specified in the Directive. The Bank observes BIS capital adequacy requirements and has been in compliance with market risk regulations.

# Risk Management

# APPROACH TO RISK MANAGEMENT

Financial institutions have been greatly affected by changes in the economic and financial environments in recent years. Under these conditions, prompted by the growing diversity and complexity of their operations, financial institutions have been pressed to construct appropriate risk management systems to sustain and enhance their business soundness while fulfilling their social responsibilities.

Cognizant of this fact, the Bank has established a Risk Management Basic Policy, with the aim of further enhancing its risk management capabilities. This policy serves as the road map for the Bank's risk management activities and clearly lays out the types of risks to be addressed as well as the relevant management structures and mechanisms.

With this in mind, the Bank separates the risks that it must manage into two broad categories. One comprises risks actively taken on to generate profits (i.e., credit risk and market risk), and the other comprises risks passively incurred in the course of carrying out operations (i.e., settlement risk and legal risk). Specific risks are dealt with in accordance with individual guidelines based on risk type, while an integrated approach is taken to manage risk on a Bank-wide basis.

# COMPREHENSIVE RISK MANAGEMENT

The Bank has constructed a portfolio comprising various assets based on the concept of globally diversified investments. The Bank considers the comprehensive management of differing risks, risk taking commensurate with corporate capacity, and the appropriate management of these risks essential to maintaining business soundness.

With this understanding, the Bank quantifies its exposure to various risks and constrains the aggregate amount to within its equity capital. To accomplish this, the Bank has adopted the concept of economic capital management and allocates economic capital to individual divisions.

The Bank categorizes "risk" as market risk, credit risk, and operational risk and allocates economic capital on an integrated basis in market-oriented divisions for the purpose of utilizing the globally diversified investments to the maximum extent possible. As such, this strategy enables the Bank to allocate and distribute assets in conformance with its business model. Furthermore, every six months, the Board of Directors decides on the allocation of economic capital in accordance with investment policy. The middle office, meanwhile, measures and monitors risk levels throughout the fiscal year.

# CREDIT RISK MANAGEMENT

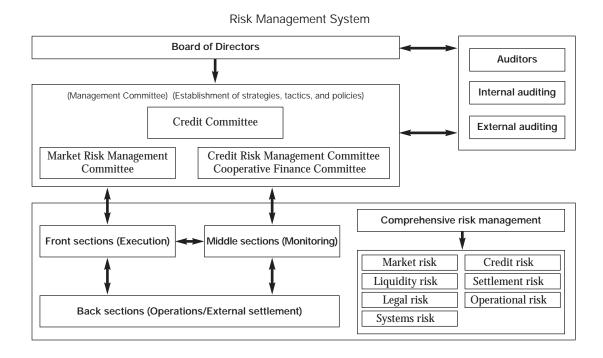
For the Bank, transactions involving credit risk are a key source of earnings, in line with its business strategy. In addition to assessments of individual credit risk assets, including loans, the Bank conducts comprehensive risk management from the perspective of its overall credit risk portfolio. In this way, the Bank seeks to generate earnings commensurate with its level of credit risk. Also, as a financial institution whose base consists of agricultural, forestry, and fishery cooperatives, the Bank aims to promote these industries through "cooperative lending" while carrying out due risk management as a private financial institution.

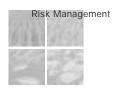
# Credit Risk Management System

The Bank's credit risk management system centers on three committees comprised of top management. One of them is the Credit Risk Management Committee, which deliberates on specific strategies related to transactions involving credit risk other than those connected with cooperative lending. It also makes determination on large and/or material loans on an individual basis. On the other hand, the Cooperative Finance Committee considers specific strategies concerning cooperative lending in order to fulfill its mission of providing effective and efficient funding.

The Credit Committee is a venue for deliberating on basic rules and policies of risk management, and specific strategies determined by the Credit Risk Management Committee, the Cooperative Finance Committee, and the Market Risk Management Committee—which is discussed later in this report—must be consistent with these basic frameworks. These basic frameworks include systems, such as credit ceilings by country and individual company, the internal rating system, and self-assessments. The Credit

The Image of Economic Capital Allocation Market Market Risk Divisions **Economic Capital Equity Capital** All Divisions **Corporate Business** Credit Divisions Cooperative Risk **Finance Divisions** Operational Risk





Committee also deliberates on basic directions from the perspective of strengthening risk management in accordance with the concept of comprehensive risk management. Furthermore, the Credit Committee determines measures to be taken in the event of certain contingencies, including the credit risk and lending terms for an individual loan whose credit quality is expected to deteriorate.

At the same time, monitoring of the credit risk portfolio is carried out by the Risk Monitoring Division established separately from the front office.

## Credit Analysis System

While continually strengthening its credit analysis capabilities, the Bank conducts highly specialized checks of borrowers, taking into account their respective characteristics as cooperatives, general companies, public corporations, or non-residents. To conduct credit analyses on private corporations and public corporations, the Bank has established the Credit Risk Management Division, which is separate from the Corporate Business Management & Strategy Division. The division conducts industry-based credit analyses, making full use of the expertise the Bank has cultivated. Specifically, to achieve greater accuracy, each senior credit analyst in charge of a certain industry assesses each client and business through comparisons with competitors in the same business, a method that makes active use of industry research functions. With regard to credit for non-resident borrowers, the Bank has adopted a country ceiling system that takes into account risks that differ from those of domestic loans, such as analyses of political and social conditions of each country. In addition to a business-type-based credit analysis, a region-based senior credit analyst evaluates loan applications, thereby carrying out optimal risk management.

Markets for so-called products involving the securitization of assets—which are backed by account receivables, real estate, and other assets—have been expanding in recent years. Aside from credit risk analysis of individual borrowers, senior credit analysts specializing in the structure of investment products focus on a proper understanding of the risks associated with such products while conducting ongoing monitoring and reviews of investment products.

Under this credit analysis system, the Bank conducts sophisticated credit risk management based on strict screening standards and on its own methods for analyses of financial position and cash flow, as well as follow-up monitoring.

In addition to strengthening these reliable analysis methods, the Bank uses management methods that address credit analysis from the perspective of the portfolio as a whole, sets credit limits in accordance with internal ratings, and screens individual companies to control risk volume. Simultaneously, the Bank seeks to set interest rates in accordance with internal ratings and security statues and thereby secure returns commensurate with risk.

#### Quantifying Credit Risk

In addition, as with market risk, the Bank measures credit risk volumes using statistical methods and uses management methods focusing on risk and returns. In these and other ways, the Bank works to increase the sophistication of its risk management.

# RISK MEASUREMENT METHODS

In addition to lower market prices for corporate bonds and delinquent loan repayment/interest payments resulting from deterioration in the business conditions of the issuer/borrower, credit risk encompasses economic losses of granted credit amounts due to the bankruptcy of the borrower.

Regarding credit risk stemming from the loan business and investments in corporate bonds, the Bank determines the distribution of the credit balance based on the credit capability of the borrower to prevent overconcentration in a specific industry or product to achieve balanced portfolio management. At the same time, the Bank emphasizes securing returns commensurate with the cost of credit. While monitoring the distribution of credit balances by product category and rating, the Bank sets credit limits according to the rating, with a view to constructing an optimal asset portfolio.

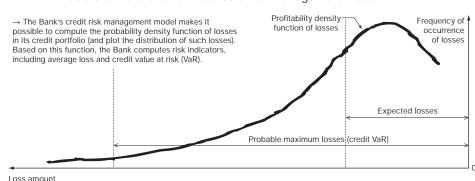
As with market risk, the Bank makes use of an econometric model of credit risk that incorporates statistical methods. This risk assessment model is based on the CreditMetrics™ system developed by J.P. Morgan Chase & Co. The Bank is devoted to accumulating important statistical data related to credit risk, including that pertaining to new BIS regulations to be implemented in the future, which will be a key factor in the transition of credit ratings, default rates by rating, and recovery rates at the time of default. Using the model to apply this statistical data to virtually all products that carry credit risk, the Bank calculated, using the random simulation method, several tens of thousands of scenarios of potential losses arising from defaults as well as rating changes for customers and products. By plotting the distribution of these loss scenarios, the Bank calculated the risk volume of both the expected loss and the probable maximum loss. As the expected loss corresponds to the loss that can be expected on average each year assuming the makeup of the portfolio remains constant, it is theoretically expected that pricing in according with the cost of credit for customers and products will result in losses that are able to be covered within the scope of term profits. The probable maximum loss is defined as the loss that can be expected under the worst case scenario. Within this probable maximum, covering losses in excess of the expected loss within the scope of term profits is problematic. As such, credit risk capital is defined as risk to be covered within the scope of equity capital, which is the source of bank vitality. The Bank segments its credit risk portfolio into four business units according to product and customer characteristics, and by monitoring the associated risk capital, the Bank is able to engage in appropriate and sound risk taking with a greater level of confidence that it is within the scope of equity capital. External consultants have given quantitative and qualitative evaluations on these systems for measuring risk volume and have verified their effectiveness.

In conjunction with this, the Bank is upgrading the infrastructure for its credit risk management system, most notably with a database that utilizes advanced systems technologies to increase the sophistication of its credit risk management.

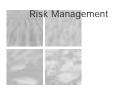
As for off-balance sheet transactions, the Bank measures the following exposures on a daily basis:

- The current exposure, i.e., the cost to reconstruct the transactions in case the counterparty to the transaction declares default due to bankruptcy
- The potential exposure, i.e., the additional amount deemed to correspond with the increased risk of the current exposure in the future

As such, the Bank comprehensively manages credit risks for both on-balance and off-balance sheet transactions.



Basic Outline of the Bank's Credit Risk Management Model



# MARKET RISK MANAGEMENT

The Bank has positioned its market transactions as an important source of income as well as a means to hedge risks. Interest rate and price fluctuation risks are properly controlled using comprehensive risk management systems to generate profits and stabilize financial positions.

To ensure the implementation of these management strategies, the Bank has created a mutual checking system where decision-making, execution, and monitoring functions are systematically separated and organized into independent units. These activities are carried out to realize appropriate risk management.

Looking forward, the Bank will work to further enhance its technical capabilities, including systems, personnel, and the quantitative analysis of risk volume, thereby optimizing its risk management.

## **Banking Operations (ALM)**

The optimal management of risks in banking operations is indispensable to the stability of financial institutions.

The Bank began risk management at an early stage through asset-liability management (ALM) that places emphasis on a balance of maintaining financial soundness and strengthening profitability. Both static and dynamic interest rate sensitivities of cash flow are analyzed, and basis point values are calculated. Based on the analyses conducted from various angles, the Bank works to construct a flexible financial structure that can respond promptly to changes in financial conditions.

# Market Portfolio Management

In banking operations, the Bank places special emphasis on analyzing and managing market risk in view of the importance of its portfolio of marketable securities. This framework is described below.

## (1) Decision making

Important decisions on market transactions are made at the managerial level. The Market Risk Management Committee, composed of members of management as well as the general managers of related divisions, considers, discusses, and authorizes final decisions concerning specific policies related to market transactions.

At the time of analysis, in addition to the examination of the investment environment, including market trends and the economic outlook, the Committee makes appropriate decisions taking ALM and the Bank's securities portfolio into consideration. The Market Risk Management Committee meets, in principle, once per month. In addition, meetings are held on an ad-hoc basis when it is necessary to formulate flexible measures to deal with market trends or other such factors. In addition, to facilitate the close exchange of day-to-day information related to market movements, management and general managers of related divisions hold weekly meetings to share information that enables the making of swift and optimal decisions.

## (2) Execution

The front offices buy and sell securities and hedge risks based on policies set by the Market Risk Management Committee. These activities are executed efficiently while monitoring market trends to enable new proposals for investment strategies.

#### (3) Monitoring

The Risk Monitoring Division checks whether the operations conducted by the front offices conform to the policies set by the Market Risk Management Committee. In addition to measuring risk, the division also performs a monitoring function in that it measures risk volumes. Results of the monitoring carried out on a daily basis are periodically reported to management. The Market Risk Management Committee uses the results as the basis for confirming the risk condition of the portfolio and for exploring specific policies for the future.

### (4) Alarm system

The Bank has adopted an alarm system, called the "Checkpoint System," as a tool for risk management. This system requires the Market Risk Management Committee, which includes top management, to discuss actions when the risk volume in the overall portfolio reaches a certain level stipulated in the Bank's tolerance limits. An alarm is activated when the risk volume radically changes in the short term and exceeds a certain level. In such cases, relevant personnel from top management and ranks below are obliged to meet and discuss appropriate actions. This mechanism enables the Bank to quickly and appropriately manage risks; however, the Bank is committed to establishing an even more optimal risk management system in the future.

#### (5) Risk measurement methods

Market risk is the potential for losses to occur from changes in revenues due to interest rate fluctuations and/or changes in asset and liability values as a result of market fluctuations, including interest rates, stock prices, and exchange rates. Balancing cash flows in line with interest rate fluctuations is very important in banking operations, making it necessary to grasp the degree of impact on revenues and expenses from a certain change in interest rates. The Bank calculates the interest rate sensitivity of its assets and liabilities and measures cash flow fluctuations of assets and liabilities (as measured by the changes in interest margins or unrealized gains and losses in cases where the standard interest rate moves by one percentage point). This scheme is combined with scenario-based simulation methods to measure the impact of interest rate changes on cash flows in overall banking operations.

In addition, the Bank regularly carries out the measurement of the risk volume by taking account of price fluctuation risk involved with bonds, stocks, and foreign currency exchange. Furthermore, simulations under stress conditions are also performed for the overall banking account. The Bank uses these processes to determine the impact of market movements on the value of held assets.

#### Trading

The Bank maintains distinct organizational separation between its trading operations, which conduct transactions with the aim of generating profits from short-term market fluctuations, and sections that carry out other transactions. Also, the Bank has established a trading framework for front sections, including predetermined position limits and loss limits, from the perspective of risk and return. The objective of this framework is to achieve profit targets.

## (1) Alarm system

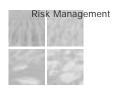
Front sections are notified and warned when positions and/or losses exceed specified levels. They are then obligated to take corrective action, reduce trading volume, halt trading, or otherwise respond to the levels.

## (2) Risk measurement methods

The Bank measures the risk in its trading operations by adopting such methods as basis point value (BPV), slope point value (SPV), option risk parameters, and VaR to monitor compliance with risk limits.

The precision of the internal model for measuring risk volumes is increased through the continual comparison of fluctuations in actual gains and losses with those projected by the model (back testing). At the same time, the Bank strives to further increase the sophistication of its measurement methods by adopting new financial and information technologies.

Moreover, the validity of the model developed by the Bank has been proven by objective quantitative and qualitative audits conducted by an outside audit corporation using market risk volume and required capital calculations as stipulated by the BIS at the end of March 1998.



# Glossary

#### • BPV (basis point value)

BPV indicates the change in the value of a current position given a 0.01% change in interest rates. The Bank uses total delta as the indicator of the impact assuming a parallel shift in the yield curve.

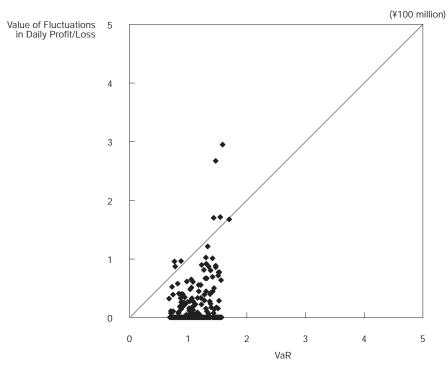
## • SPV (slope point value)

SPV is an indicator of the impact assuming a non-parallel shift in the yield curve. Because each yield curve grid is a compilation of absolute values for BVP, SPV indicates the changes in value of the Bank's positions when the interest rate moves against the Bank's positions by 0.01% in each grid.

## • VaR (value at risk)

VaR is the maximum possible loss over a specified holding confidence interval. The Bank calculates VaR using a variance-covariance matrix with two distinct holding periods (1 day and 10 business days) and a 99% confidence interval (standard deviation of 2.33).

## Results of Back Testing (Trading Divisions, Interest Rate VaR (1 day))



From April 1, 2003 to March 31, 2004 (consisting of 248 business days), the negative value of fluctuations in daily profit and loss exceeded VaR (1-day holding period) seven times; six of these instances were not due to the internal model itself but rather due to the market fluctuations exceeding the volatility specified by the internal model. As shown in the diagram above, the model has been proven valid within the specified probability range (one-tailed confidence interval of 99%).

# LIQUIDITY RISK MANAGEMENT

The Bank manages liquidity risk as prescribed in its Liquidity Risk Management Guidelines using the following definitions: 1) market liquidity risk—the risk that rapid changes in the market environment will prevent fast and accurate price formation for a position or its liquidation—and 2) cash flow risk—the risk of losses resulting from obstacles to transaction settlement due to reduced liquidity funds or due to having no recourse but to procure funds at interest rates much higher than normal.

The Bank conducts market liquidity risk-oriented investigations when setting concrete investment strategies by taking into account factors critical to investment decisions and by assessing the liquidity (marketability) for each investment product.

A premise necessary for ongoing operations and portfolio management, cash flow risk is managed by the Bank on a daily basis for each currency, product, and office in terms of both funds management and procurement. Based on daily and monthly funds targets, the Bank works to maintain a stable level of liquidity while taking into account market movements.

# SETTLEMENT RISK MANAGEMENT

The Bank defines settlement risk as the risk of losses due to the failure of a counterparty to settle a transaction for some reason. The Bank manages settlement risk according to its Settlement Risk Management Guidelines.

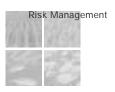
Settlement risk encompasses credit risk, liquidity risk, operational risk, and legal risk, and the Bank continually upgrades its internal management system in accordance with the various conditions of settlement risk and strengthened policies for dealing with settlement risk should it materialize. Additionally, the Bank strives to achieve highly smooth, safe settlement by using its current account at the Bank of Japan, the real-time gross settlement (RTGS) system for settling Japanese government bond (JGB) transactions, and the continuous linked settlement (CLS) system for settling foreign exchange transactions.

# LEGAL RISK MANAGEMENT

The Bank manages legal risk as prescribed in its Legal Risk Management Guidelines. The Bank defines legal risk as the risk of adverse transactions or damage to the Bank from illegal or inappropriate contracts in the execution of management decisions or individual operations.

In addition to conventional financial services, the Bank offers new financial services using its enhanced and expanded credit business. The Bank also aggressively conducts investment operations. Under these conditions, the Bank has made legal risk management a top management priority at all of its business and is working to upgrade its management procedures and techniques.

Specifically, the Bank has created a database of all banking-related laws and regulations by office and operation to enable swift and accurate assessment in response to legal and regulatory changes. The Bank also works to minimize legal risk by fully supporting each concerned office and branch with regard to legal checks of individual items and the drafting and screening of contracts.



# OPERATIONAL RISK MANAGEMENT

The Bank manages operational risk according to its Operations Risk Management Guidelines. The Bank defines operational risk as the risk of losses from improper clerical operations. This includes executives and regular employees failing to carry out operations in accordance with established procedures due to a variety of causes, such as accidents and improper conducts, or failure to conduct the proper clerical operations. This failure may stem from inadequate procedures and/or manuals, and/or actions inconsistent with these procedures and manuals.

The Bank continually improves its clerical operations while working to reduce risk by assessing the circumstances that have resulted in accidents and mistakes and carrying out risk management.

# SYSTEMS RISK MANAGEMENT

The Bank defines systems risk as the risk of losses due to computer system crashes, malfunctions, and inadequacies as well as improper computer use. The Bank manages systems risk according to its Systems Risk Management Guidelines.

Specifically, during systems development, the Bank conducts adequate testing and takes other proactive measures to prevent system problems. In addition, the Bank carries out contingency planning and training to prepare for major system problems in the event of a disaster.

The Bank also carries out appropriate security asset management according to its Security Policy, Security Standards, and other such internal rules.

Consolidated Balance Sheets As of March 31, 2004 and 2003

| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$   |
|--|
| Cash and Due from Banks (Note 30)       ¥       3,686,052       ¥       4,338,327       \$       34,873         Call Loans and Bills Purchased       421,310       638,034       3,986         Receivables under Resale Agreements       59,784       23,158       566         Collateral Deposited under Securities Borrowed       327,486       966,513       3,098         Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331 |
| Call Loans and Bills Purchased       421,310       638,034       3,986         Receivables under Resale Agreements       59,784       23,158       566         Collateral Deposited under Securities Borrowed       327,486       966,513       3,098         Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331   |
| Receivables under Resale Agreements       59,784       23,158       566         Collateral Deposited under Securities Borrowed       327,486       966,513       3,098         Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331  |
| Collateral Deposited under Securities Borrowed       327,486       966,513       3,098         Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331  |
| Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331   |
| Commercial Paper and Other Debt Purchased       654,839       453,549       6,195         Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331   |
| Trading Assets (Note 3)       516,108       1,920,454       4,883         Money Held in Trust       3,840,206       3,964,704       36,331   |
|  |
| Securities (Note 4) 33 509 192 28 623 408 317 022  |
| 00,000,100 2,000   |
| Loans and Bills Discounted (Note 5) 17,789,413 19,179,165 168,301  |
| Foreign Exchange Assets (Note 6) 15,618 21,299 148   |
| Other Assets (Note 7) 928,589 690,233 8,785  |
| Premises and Equipment (Note 8) 209,297 215,184 1,980  |
| Deferred Debenture Discounts 229 242 2   |
| Deferred Tax Assets (Note 17) 3,525 204,819 33   |
| Customers' Liabilities for Acceptances and Guarantees (Note 18) 239,850 388,345 2,269  |
| Reserve for Possible Loan Losses (368,487) (361,993) (3,486)   |
| Total Assets \( \frac{\frac{\frac{\frac{\text{\Y}}{\text{\ }}}}{\frac{61,833,018}{\text{\ \frac{\frac{\text{\Y}}{\text{\ }}}}} \) \( \frac{61,265,449}{\text{\ \frac{\text{\ }}{\text{\ }}} \) \( \frac{584,986}{\text{\ }} \)   |
|  |
| Liabilities, Minority Interests and Shareholders' Equity<br>Liabilities  |
| Deposits (Note 10) \qquad \qquad \qquad 41,099,473 \qquad \qquad 40,421,665 \qquad \qquad 388,831  |
| Debentures (Note 11) 5,213,816 5,790,783 49,327  |
| Call Money and Bills Sold 3,560,548 4,314,140 33,686   |
| Payables under Repurchase Agreements 3,671,423 4,282,230 34,734  |
| Collateral Received under Securities Loaned 2,109,476 952,058 19,957   |
| Trading Liabilities (Note 12) 67,860 449,060 642   |
| Borrowings (Note 13) 905,363 699,273 8,565   |
| Foreign Exchange Liabilities (Note 14) 328 7,792 3   |
| Other Liabilities (Note 15) 2,306,599 2,145,286 21,822   |
| Reserve for Bonus Payments 4,430 4,092 42  |
| Reserve for Retirement Benefits (Note 16) 9,363 8,129  |
| Other Reserves - 5   |
| Deferred Tax Liabilities (Note 17) 81,911 - 775  |
| Deferred Tax Liabilities Relating to Land Revaluation 34,091 33,662 323  |
| Acceptances and Guarantees (Note 18) 239,850 388,345 2,269   |
| Total Liabilities 59,304,539 59,496,526 561,065  |
|  |
| Minority Interests   |
| Minority Interests <u>4,581</u> 1,801 43   |
|  |
| Shareholders' Equity   |
| Paid-in Capital (Note 21) 1,224,999 1,224,999 11,589   |
| Capital Surplus 25,020 25,020 237  |
| Retained Earnings 723,322 608,766 6,843  |
| Land Revaluation Reserve 75,350 80,024 713   |
| Net Unrealized Gains (Losses) on Securities, net of taxes 476,101 (171,006) 4,504  |
| Foreign Currency Translation Adjustments (897) (683) (8)   |
| Total Shareholders' Equity 2,523,897 1,767,120 23,878  |
| Total Liabilities, Minority Interests and Shareholders' Equity \(\Pi\) 61,833,018 \(\Pi\) 61,265,449 \(\Pi\) 584,986   |

The accompanying notes are an integral part of the financial statements.

Consolidated Statements of Operations For the fiscal years ended March 31, 2004 and 2003

|   |        | В Л.:11:  | CV-      |           | U.S. | lions of<br>Dollars |
|---|--------|-----------|----------|-----------|------|---------------------|
|   |        | Million   | is of Ye |           | (IN  | ote 1)              |
| -   |        | 2004      |          | 2003      |      | 2004                |
| Income  |        |           |          |           |      |                     |
| Interest and Dividend Income:                     |        |           |          |           |      |                     |
| Interest on Loans and Bills Discounted            | ¥      | 135,996   | ¥        | 162,036   | \$   | 1,286               |
| Interest on and Dividends from Securities         |        | 649,312   |          | 585,566   |      | 6,143               |
| Other Interest Income (Note 22)                   |        | 47,276    |          | 66,308    |      | 447                 |
| Fees and Commissions                              |        | 25,337    |          | 23,981    |      | 240                 |
| Trading Revenue (Note 23)                         |        | 2,413     |          | 1,959     |      | 23                  |
| Other Operating Income (Note 24)                  |        | 130,411   |          | 481,177   |      | 1,234               |
| Other Income (Note 25)                            |        | 150,627   |          | 142,452   |      | 1,425               |
| Total Income                                      | ****** | 1,141,375 |          | 1,463,483 |      | 10,798              |
| Expenses  |        |           |          |           |      |                     |
| Interest Expenses:                                |        |           |          |           |      |                     |
| Interest on Deposits                              |        | 63,014    |          | 64,829    |      | 596                 |
| Interest on Debentures                            |        | 41,095    |          | 55,940    |      | 389                 |
| Amortization of Discounts on Debentures           |        | ,         |          | 652       |      | -                   |
| Interest on Borrowings                            |        | 6,638     |          | 10,587    |      | 63                  |
| Other Interest Expenses (Note 26)                 |        | 475,879   |          | 557,301   |      | 4,502               |
| Fees and Commissions                              |        | 8,980     |          | 8,382     |      | 4,302               |
| Trading Losses (Note 27)                          |        | 332       |          | 548       |      | 3                   |
| Other Operating Expenses (Note 28)                |        | 142,851   |          | 312,067   |      | 1,352               |
| General and Administrative Expenses               |        | 123,695   |          | 124,216   |      | 1,170               |
| Other Expenses (Note 29)                          |        | 91,130    |          | 233,319   |      | 862                 |
| Total Expenses                                    |        | 953,616   |          | 1,367,846 |      | 9,022               |
| Total Dapenses                                    |        | 333,010   |          | 1,307,840 |      | 3,022               |
| Income before Income Taxes and Minority Interests |        | 187,758   |          | 95,637    |      | 1,776               |
| Income Taxes:                                     |        |           |          |           |      |                     |
| Current   |        | 47,766    |          | 26,264    |      | 452                 |
| Deferred  |        | (5,187)   |          | 3,068     |      | (49)                |
| Minority Interests in Net Income                  |        | 553       |          | 856       |      | 5                   |
| Net Income  | ¥      | 144,626   | ¥        | 65,447    | \$   | 1,368               |

Note: In accordance with the revision of The Norinchukin Bank Law, Amortization of Discounts on Debentures is included in Interest on Debentures beginning in the fiscal year ended March 31, 2004.

|                      |   |       |     |       | U  | .S. Dollars |
|----------------------|---|-------|-----|-------|----|-------------|
|                      |   |       | Yen |       |    | (Note 1)    |
|                      |   | 2004  |     | 2003  |    | 2004        |
| Net Income per Share | ¥ | 67.14 | ¥   | 41.22 | \$ | 0.64        |

The accompanying notes are an integral part of the financial statements.

Consolidated Statements of Capital Surplus and Retained Earnings For the fiscal years ended March 31, 2004 and 2003

|  |   |         |          |         | M   | illions of |
|--|---|---------|----------|---------|-----|------------|
|  |   |         |          |         | U.S | S. Dollars |
|  |   | Millio  | (Note 1) |         |     |            |
|  |   | 2004    | 7,00     | 2003    |     | 2004       |
| Capital Surplus                        |   |         | -        |         | -   |            |
| Balance at the Beginning of the Year   | ¥ | 25,020  | ¥        | 25,020  | \$  | 237        |
| Balance at the End of the Year         | ¥ | 25,020  | ¥        | 25,020  | \$  | 237        |
| Retained Earnings                      |   |         |          |         |     |            |
| Balance at the Beginning of the Year   | ¥ | 608,766 | ¥        | 573,017 | \$  | 5,759      |
| Additions:                             |   |         |          |         |     |            |
| Net Income for the Year                |   | 144,626 |          | 65,447  |     | 1,368      |
| Transfer from Land Revaluation Reserve |   | 2,988   |          | 2,675   |     | 29         |
| Deductions:                            |   |         |          |         |     |            |
| Dividends                              |   | 33,059  |          | 32,374  |     | 313        |
| Balance at the End of the Year         | ¥ | 723,322 | ¥        | 608,766 | \$  | 6,843      |

The accompanying notes are an integral part of the financial statements.

Consolidated Statements of Cash Flows For the fiscal years ended March 31, 2004 and 2003

|  |   | Million     | s of Y | en         | U. | lillions of<br>S. Dollars<br>(Note 1) |
|--|---|-------------|--------|------------|----|---------------------------------------|
|  |   | 2004        |        | 2003       |    | 2004                                  |
| Cash Flows from Operating Activities                             |   |             |        |            |    | 7.11.11                               |
| Income before Income Taxes and Minority Interests                | ¥ | 187,758     | ¥      | 95,637     | \$ | 1,776                                 |
| Depreciation of Premises and Equipment                           |   | 6,659       |        | 7,381      |    | 63                                    |
| Depreciation of Leased Assets                                    |   | -           |        | 192,360    |    | -                                     |
| Share of Earnings of Affiliates                                  |   | (364)       |        | (150)      |    | (3)                                   |
| Increase (Decrease) in Reserve for Possible Loan Losses          |   | 6,472       |        | (5,100)    |    | 61                                    |
| Decrease in Group Mutual Aid Reserves                            |   | -           |        | (18,832)   |    | -                                     |
| Increase in Reserve for Bonus Payments                           |   | 255         |        | 4,501      |    | 2                                     |
| Decrease in Reserve under Special Laws                           |   | (5)         |        | (2)        |    | (0)                                   |
| Increase in Reserve for Retirement Benefits                      |   | 1,221       |        | 672        |    | 11                                    |
| Interest and Divided Income                                      |   | (832,584)   |        | (813,911)  |    | (7,877)                               |
| Interest Expenses  |   | 586,627     |        | 689,311    |    | 5,550                                 |
| Losses (Gains) on Securities                                     |   | 113,428     |        | (116,338)  |    | 1.073                                 |
| (Gains) Losses on Money Held in Trust                            |   | (6,546)     |        | 92,001     |    | (62)                                  |
| Foreign Exchange Losses  |   | 1,544,237   |        | 810,654    |    | 14,610                                |
| Losses on Sales of Premises and Equipment                        |   | 3,591       |        | 3,658      |    | 34                                    |
| Gains on Sales of Leased Assets                                  |   | -           |        | (1,673)    |    | -                                     |
| Net Decrease (Increase) in Trading Assets                        |   | 1,404,345   |        | (545,685)  |    | 13,286                                |
| Net (Decrease) Increase in Trading Liabilities                   |   | (381,199)   |        | 235,761    |    | (3,606)                               |
| Net Decrease in Loans and Bills Discounted                       |   | 1,389,751   |        | 5,034,117  |    | 13,148                                |
| Net Increase in Deposits   |   | 613,742     |        | 2,204,790  |    | 5,806                                 |
| Net Increase (Decrease) in Negotiable Certificates of Deposit    |   | 67,518      |        | (39,311)   |    | 639                                   |
| Net Decrease in Debentures                                       |   | (576,966)   |        | (115,697)  |    | (5,459)                               |
| Net Increase in Borrowings (Excluding Subordinated Borrowings)   |   | 22,590      |        | 9,667      |    | 214                                   |
| Net Decrease (Increase) in Interest-bearing Due from Banks       |   | 746,983     |        | (310, 245) |    | 7,067                                 |
| Net Increase in Call Loans and Bills Purchased and Other         |   | (21,191)    |        | (183,547)  |    | (200)                                 |
| Net Decrease (Increase) in Collateral Deposited under Securities |   |             |        |            |    |                                       |
| Borrowed   |   | 639,027     |        | (768,732)  |    | 6,046                                 |
| Net (Decrease) Increase in Call Money and Bills Sold and Other   |   | (1,364,399) |        | 2,101,692  |    | (12,908)                              |
| Net Increase in Short-term Entrusted Fund                        |   | 242,931     |        | 260,350    |    | 2,298                                 |
| Net Increase (Decrease) in Collateral Received under Securities  |   |             |        |            |    |                                       |
| Loaned   |   | 1,157,418   |        | (437,096)  |    | 10,950                                |
| Net Decrease (Increase) in Foreign Exchanges Assets              |   | 5,680       |        | (1,839)    |    | 54                                    |
| Net (Decrease) Increase in Foreign Exchanges Liabilities         |   | (7,464)     |        | 5,469      |    | (71)                                  |
| Interest Received  |   | 908,447     |        | 866,509    |    | 8,595                                 |
| Interest Paid  |   | (642,955)   |        | (689,355)  |    | (6,083)                               |
| Other, Net   |   | (295,447)   |        | (318,822)  |    | (2,795)                               |
| Subtotal   |   | 5,519,564   |        | 8,248,194  |    | 52,219                                |
| Income Taxes   |   | (24,373)    |        | (47,633)   |    | (230)                                 |
| Net Cash Provided by Operating Activities                        | ¥ | 5,495,190   | ¥      | 8,200,560  | \$ | 51,989                                |

Consolidated Statements of Cash Flows, continued For the fiscal years ended March 31, 2004 and 2003

|   | Millions of Yen |              | Yen | U.           | fillions of<br>S. Dollars<br>(Note 1) |           |
|---|-----------------|--------------|-----|--------------|---------------------------------------|-----------|
|   |                 | 2004         |     | 2003         | -                                     | 2004      |
| Cash Flows from Investing Activities:   |                 |              |     |              |                                       |           |
| Purchases of Securities   | ¥ (             | (13,581,463) | ¥   | (13,940,671) | \$                                    | (128,491) |
| Proceeds from Sales of Securities   |                 | 5,819,471    |     | 4,993,917    |                                       | 55,057    |
| Proceeds from Redemption of Securities  |                 | 2,205,297    |     | 2,656,314    |                                       | 20,864    |
| Increase in Money Held in Trust   |                 | (1,417,820)  |     | (2,567,423)  |                                       | (13,414)  |
| Decrease in Money Held in Trust   |                 | 1,428,015    |     | 704,396      |                                       | 13,510    |
| Purchases of Premises and Equipment   |                 | (37,291)     |     | (25,067)     |                                       | (353)     |
| Proceeds from Sales of Premises and Equipment   |                 | 33,301       |     | 9,177        |                                       | 315       |
| Purchases of Leased Assets  |                 | -            |     | (215, 363)   |                                       | -         |
| Proceeds from Sales of Leased Assets  |                 | _            |     | 22,937       |                                       | NAME .    |
| Purchases of Stocks of Subsidiaries (effecting changes in the scope of consolidation)     |                 | (214)        |     | -            |                                       | (2)       |
| Proceeds from Sales of Stocks of Subsidiaries (effecting changes in                       |                 |              |     |              |                                       |           |
| the scope of consolidation)   |                 | -            |     | (54)         |                                       | -         |
| Purchases of Stocks of Subsidiaries (not effecting changes in the scope of consolidation) |                 | _            |     | (14)         |                                       |           |
| _   | ¥               | (5,550,704)  | ¥   | (8,361,852)  | \$                                    | (52,514)  |
| Net Cash Used in Investing Activities   | <b>*</b>        | (5,550,704)  | -   | (0,361,632)  | Ф_                                    | (32,314)  |
| Cash Flows from Financing Activities:   | 37              | 100 500      | 3.7 | 014.000      | Ф                                     | 1 500     |
| Proceeds from Issuance of Subordinated Borrowings<br>Capital Contribution                 | ¥               | 183,500      | ¥   | 214,989      | \$                                    | 1,736     |
| Dividends Paid  |                 | (33,059)     |     | 100,000      |                                       | (0.1.0)   |
| Dividends Paid to Minority Interests  |                 |              |     | (32,374)     |                                       | (313)     |
| ·   |                 | (4)          |     | -            |                                       | (0)       |
| Net Cash Provided by Financing Activities   | ¥               | 150,435      | ¥   | 282,614      | \$                                    | 1,423     |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                              | ¥               | (222)        | ¥   | 77           | \$                                    | (2)       |
| Net Increase in Cash and Cash Equivalents   |                 | 94,699       |     | 121,399      |                                       | 896       |
| Cash and Cash Equivalents at the Beginning of the Year                                    |                 | 373,865      |     | 252,465      |                                       | 3,537     |
| Cash and Cash Equivalents at the End of the Year  | ¥               | 468,565      | ¥   | 373,865      | \$                                    | 4,433     |

The accompanying notes are an integral part of the financial statements.

#### Notes to the Consolidated Financial Statements

#### 1. Basis of Presentation

The consolidated financial statements have been prepared based on the accounting records maintained by The Norinchukin Bank ("the Bank") and its consolidated subsidiaries in accordance with the provisions set forth in The Norinchukin Bank Law and in conformity with accounting principles and practices generally accepted in Japan, that are different in certain respects from the application and disclosure requirements of International Accounting Standards.

Certain items presented in the consolidated financial statements filed with the Ministry of Agriculture, Forestry and Fisheries of Japan have been reclassified for the convenience of readers.

The consolidated financial statements are intended only to present the consolidated financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in Japan.

Amounts in U.S. dollars are included solely for the convenience of readers. The exchange rate of \times 105.70=U.S.\$1, the approximate rate of exchange prevailing on March 31, 2004, has been used for translation purposes. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at the aforementioned rate or at any other rate.

The yen figures disclosed in the consolidated financial statements are expressed in millions of yen and have been rounded down. Consequently, differences may exist between the sum of rounded figures and the totals listed in the annual report.

# 2. Summary of Significant Accounting Policies

#### (1) Principles of Consolidation

Scope of Consolidation

Subsidiaries

Subsidiaries are, in general, the companies in which the Bank 1) holds, directly and/or indirectly, more than 50% of the voting shares; 2) holds, directly and/or indirectly, 40% or more of the voting shares and, at the same time, exercises effective control over the decision-making body by directing business policy and deciding on financial and operating policies; or 3) holds more than 50% of the voting shares together with those entities that would vote or agree to vote with the Bank due to their close relationship with the Bank through sharing of personnel, provision of finance and technology and other relationships and, at the same time, has effective control over the decision-making body, unless evidence exists which shows that the Bank does not have such control.

The number of subsidiaries as of March 31, 2004 was thirteen, all of which were consolidated. During the fiscal year ended March 31, 2004, Norinchukin-Zenkyoren Asset Management Co., Ltd. became a consolidated subsidiary, which was a change from an affiliate in the prior year, due to the Bank's acquisition of additional shares. The major consolidated subsidiaries are as follows:

Norinchukin Securities Co., Ltd. The Norinchukin Trust & Banking Co., Ltd. Norinchukin International plc.

#### Affiliates

Affiliates are, in general, the companies, other than subsidiaries, in which the Bank 1) holds, directly and/or indirectly, 20% or more of the voting shares; 2) holds, directly and/or indirectly, 15% or more of the voting shares and also is able to influence the decision-making body through sharing of personnel, provision of finance and technology, and other relationships; or 3) holds more than 20% of the voting shares together with those entities that would vote or agree to vote with the Bank due to their close relationship with the Bank through sharing of personnel, provision of finance and technology and other relationships and, at the same time, is able to influence the decision-making body in a material degree, unless evidence exists which shows that the Bank does not have such influence.

The number of affiliates as of March 31, 2004 was four, three of which were accounted for under the equity method, while the remaining immaterial affiliate is carried at cost. As previously noted, following the Bank's acquisition of additional shares during the fiscal year ended March 31, 2004, Norinchukin-Zenkyoren Asset Management Co., Ltd. was excluded from the scope of affiliates, and became a consolidated subsidiary. The major affiliate accounted for under the equity method is as follows:

Kyodo Leasing Co., Ltd.

Any difference between the fair value of net assets acquired and acquisition cost is charged or credited to income in the year of acquisition.

The financial statements of a consolidated subsidiary, whose fiscal year-end is December 31, are included in the consolidated financial statements on the basis of its respective fiscal year after making appropriate adjustments for significant transactions during the period from its fiscal year-end to the date of the Bank's fiscal year-end. All other subsidiaries' fiscal year-ends are March 31.

## (2) Transactions for Trading Purposes

Transactions for trading purposes are those seeking to capture gains arising from short-term market movements or from the differences between markets, interest rates or foreign exchange rates. Such transactions are reported as Trading Assets or Trading Liabilities in the consolidated balance sheets on a trade date basis.

Gains and losses arising from transactions for trading purposes are recorded on a trade date basis.

Securities, monetary claims and certain other items held for trading purposes are valued at the market price prevailing at the end of the fiscal year. Derivatives held for trading purposes, such as swaps, futures and options, are valued on the assumption that they were settled at the end of the fiscal year.

Trading Revenue and Trading Losses include interest received and paid during the fiscal year, gains or losses resulting from any change in the value of securities and monetary claims between the end of the previous fiscal year and the end of this fiscal year, and gains or losses resulting from any change in the value of derivatives between the end of the previous fiscal year and the end of this fiscal year, assuming they were settled at the end of the fiscal year.

#### (3) Financial Instruments

#### (a) Securities

Held-to-maturity debt securities are valued at amortized cost, as determined by the moving average method. Other securities that have a market price are valued at the market price prevailing at the end of the fiscal year (the attributable cost of securities sold is determined by the moving average method). Other securities without a market price are valued at cost as determined by the moving average method or are valued at amortized cost. Investments in affiliates that are not accounted for under the equity method are valued at cost, as determined by the moving average method. The value of Money Held in Trust is calculated by valuing the underlying securities held using the same methods employed to value trading assets and securities described above.

The net unrealized gain or loss on other securities and other money held in trust is reported separately in Shareholders' Equity, on a net-of-tax basis.

#### (b) Derivatives

Derivative transactions (other than transactions for trading purposes) are held at fair value.

## (c) Hedge Accounting

## ①Hedge of Interest Rate Risk

The Bank applies the deferred method of hedge accounting to manage interest rate risk arising on various financial assets and liabilities. In the previous fiscal years, the Bank principally applied a macro hedging methodology, using derivatives to manage the overall interest rate risk arising on various financial assets and liabilities, such as loans and deposits. Such application in the previous fiscal years was based on the transitional treatment described in "Accounting and Auditing Treatment relating to the Adoption of 'Accounting for Financial Instruments' for Banks", issued by the Japanese Institute of Certified Public Accountants (JICPA), (JICPA Industry Audit Committee Report No. 24). However, beginning in the fiscal year ended March 31, 2004, the Bank applied the principal treatment described in the JICPA Industry Audit Committee Report No. 24.

Hedge effectiveness of a fair value hedge is assessed for each identified group of hedged items, such as loans and deposits, and the corresponding group of hedging instruments, such as interest rate swaps with the same maturity bucket. Hedge effectiveness of a cash flow hedge is assessed based on the correlation between the interest rate risk factor of the hedged items and that of the hedging instruments.

Deferred Hedge Gains/Losses included in Other Liabilities/Assets, which were recognized in the previous fiscal years under a macro hedging methodology, are amortized into Interest Income or Interest Expenses over 7 years, the average remaining maturity, as calculated, based on the maturity and notional amount of the hedging instruments this fiscal year.

The unamortized balance of Deferred Hedge Losses and Deferred Hedge Gains under a macro hedging methodology as of March 31, 2004 were \\$103,864 million (\\$983 million) and \\$5,596 million (\\$53 million), respectively.

#### ②Hedge of Foreign Exchange Rate Risk

The Bank applies the deferred method of hedge accounting to manage foreign exchange rate risk arising on various financial assets and liabilities denominated in foreign currencies. In the previous fiscal years, the Bank applied the transitional treatment described in "Accounting and Auditing Treatment relating to Accounting for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25). However, beginning in the fiscal year ended March 31, 2004, the Bank applied the principal treatment described in the JICPA Industry Audit Committee Report No. 25 under which hedge accounting is applied to currency swaps, foreign exchange swaps and other similar transactions entered into to convert the currency of funding (Japanese Yen) into the currencies of the investment (foreign currencies).

Hedge effectiveness is assessed by checking whether the amount of the hedged items, such as financial monetary assets and liabilities denominated in foreign currencies, exceeds that of the hedging instruments, such as currency swap or foreign exchange swap transactions, entered into to mitigate the foreign exchange rate risk arising on the hedged items.

The deferred method or fair value method of hedge accounting, as comprehensive hedging methodologies, are applied for hedging foreign exchange rate risk arising on securities denominated in foreign currencies (other than debt securities), provided that (1) the securities denominated in foreign currencies are identified as hedged items in advance, and (2) spot and forward liabilities that exceed the acquisition costs of the foreign currency securities designated as hedged items exist on a foreign currency basis.

#### (3)Internal Derivative Transactions

Internal derivative transactions between trading purpose accounts and other accounts (or inter-division transactions), which are designated as hedges, are not eliminated. The related gains and losses are recognized in the consolidated statements of operations or are deferred in accordance with the hedge accounting rules, because the internal interest rate swap and currency swap transactions, that are designated as hedging instruments, are conducted in a non discretionary manner and are appropriately covered by third party transactions, which are conducted in accordance with the standards articulated by the JICPA Industry Audit Committee Report No. 24 and No. 25.

For certain other assets or liabilities, the Bank applies the deferral method or the accrual method, as specifically allowed for certain interest rate swaps. Under the deferral method, the recognition of income or expenses arising on a hedging instrument is deferred to the period when the income or expenses arising on the hedged item are recognized.

The Bank's consolidated subsidiaries do not adopt hedge accounting.

## (4) Premises and Equipment

## (1) Depreciation

Depreciation of premises and equipment of the Bank is calculated using the reducing-balance method (however, depreciation on buildings acquired after April 1, 1998 (excluding annex facilities of buildings) is calculated using the straight-line method).

The useful lives of premises and equipment are as follows:

Buildings: 15~50 years Equipment: 4~15 years

Depreciation of premises and equipment of the consolidated subsidiaries is calculated using primarily the reducing-balance method over the estimated economic useful lives of the premises and equipment.

#### **2**Land Revaluation

In accordance with the Law Concerning the Revaluation of Land, effective as of March 31, 1998, land used for business purposes has been revalued as of March 31, 1998. The unrealized gain arising on the revaluation, net of deferred tax, was disclosed as Land Revaluation Reserve and included in Shareholders' Equity on the consolidated balance sheets. The related deferred tax liability is included in Liabilities as Deferred Tax Liabilities Relating to Land Revaluation.

The land price used for the revaluation was determined based on third-party appraisals in accordance with Article 2-5 of the enforcement ordinance for the Law Concerning the Revaluation of Land.

The difference (unrealized loss) between the book value of land, after the revaluation undertaken in accordance with Article 10 of the Law Concerning the Revaluation of Land, and the fair value was \(\frac{3}{3}\)1,123 million (\\$294 million) and \(\frac{3}{3}\)3,414 million as of March 31, 2004 and March 31, 2003, respectively.

#### 3 Accounting Standard for Impairment of Fixed Assets

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the consolidated statements of operations by reducing the carrying amount of the impaired assets, or a group of assets, to the recoverable amount, which is measured as the higher of the net selling price or value in use. The standard shall be effective for fiscal years beginning April 1, 2005. However, earlier adoption is permitted for fiscal years beginning April 1, 2004 and for fiscal years ending between March 31, 2004 and March 30, 2005.

The Bank and its consolidated subsidiaries have not yet applied this new standard nor have they determined the effect of such application on the Bank's consolidated financial statements.

## (5) Software

The cost of computer software developed or obtained for internal use is capitalized and amortized using the straight-line method over its estimated useful life of 5 years.

#### (6) Debentures

Discounts on debentures are amortized over the life of the debenture. Debenture expenses are charged to income as incurred.

#### (7) Foreign Currency Translation

Assets/liabilities denominated in foreign currencies, and accounts of overseas branches in the Bank, are

translated into Japanese yen primarily using the exchange rates in effect at the consolidated balance sheet date.

In the previous fiscal years, the Bank applied the transitional treatment described in the JICPA Industry Audit Committee Report No. 25. However, beginning in the fiscal year ended March 31, 2004, the Bank applied the principal treatment described in the JICPA Industry Audit Committee Report No. 25 under which hedge accounting is applied to currency swaps, foreign exchange swaps and other similar transactions entered into to convert the currency of funding (Japanese Yen) into the currencies of the investment (foreign currencies). A summary of the hedge accounting applied in these transactions is described in (3)(c) above.

As a result of the application of hedge accounting, currency swaps, foreign exchange swaps and other similar transactions, which were accounted for under the accrual method in the previous fiscal years, are valued at fair value. The net receivable or payable amounts derived from those transactions are recorded on the consolidated balance sheets. Consequently, Other Assets and Other Liabilities were decreased by ¥16,322 million (\$154 million), respectively, as compared with the amount that would have been recorded if the basis of presentation had not been changed. There is no influence in income by this change of accounting method.

Assets/Liabilities of the consolidated subsidiaries denominated in foreign currencies are translated into Japanese yen using the respective exchange rates in effect at the balance sheet date.

#### (8) Reserve for Possible Loan Losses

The Reserve for Possible Loan Losses of the Bank is computed as follows:

- a. The reserve for loans to debtors that are legally or substantially bankrupt is provided based on the remaining amount of the loans after the direct write-off described below and the deduction of the amount expected to be collected through the disposal of collateral or the execution of guarantees. With respect to loans to borrowers who are legally or substantially in bankruptcy that are secured with collateral or guarantees, the remaining amount of the loan, after the deduction of the amount of collateral or the execution of guarantees, is directly written off. The amount of such direct write-offs was ¥42,763 million (\$405 million) and ¥69,839 million for the fiscal year ended March 31, 2004 and 2003, respectively.
- b. The reserve for loans to debtors who are not currently bankrupt, but are likely to become bankrupt, is provided based on the amount necessary, taking into account the overall solvency assessment of the debtor and after deducting the amount expected to be collected through the disposal of collateral or the execution of guarantees.
- c. The reserve for loans to debtors that have "Restructured Loans" (see Note 5(3)), and whose loans exceed a certain specific amount, is provided based on the Discounted Cash Flows Method if the future cash flows of the principal and interest can be reasonably estimated. Under the Discounted Cash Flows Method, the reserve is recognized as the difference between the book value of the loan and its present value of expected future cash flows, discounted by the contractual interest rate before the terms of the loan were restructured.
- d. The reserve for loans other than those indicated above, is provided primarily based on the default rate which the Bank has calculated based on actual defaults experienced in the past.
- e. The specific reserve for loans to countries with financial problems is provided based on the expected amount of losses taking into account the political, economic and other conditions in each country.

All claims are assessed by the Business Units based on the Bank's internal rules for the self-assessment of asset quality. The Asset Audit Department, which is independent from the Business Units, audits these self-assessments. The reserves described above are determined based upon the results of these audits.

As a result of applying the Discounted Cash Flows Method, as described above, pursuant to "Audit Considerations with respect to the Discounted Cash Flows Method used to determine Reserve for Possible Loan Losses by Banks and other Financial Institutions", issued by the JICPA on February 24, 2003, Income before Income Taxes and Minority Interests decreased by \(\frac{\pma}{2}\)3,179 million (\(\frac{\pma}{2}\)19 million), as compared with the amount that would have been recorded if the basis of presentation had not been changed.

The Reserve for Possible Loan Losses determined by the Bank's consolidated subsidiaries is computed primarily in the same manner employed by the Bank.

### (9) Reserve for Bonus Payments

Reserve for Bonus Payments represents estimated payment of bonuses attributable to employees in relation to the current fiscal year.

#### (10) Reserve for Retirement Benefits

The Reserve for Retirement Benefits, which is provided for the payment of employees' retirement benefits, represents the estimated present value of projected benefit obligations in excess of the fair value of the plan assets taking into account adjustments for unrecognized prior year service costs and unrecognized actuarial differences at the end of the fiscal year.

Any change in plan benefits that impacts the benefit plan is charged to income in the year of change. Any actuarial differences are amortized over 10 years beginning one fiscal year after the year when the difference is identified.

#### (11) Accounting for Finance Leases

Accounting for finance leases where the ownership of assets is not transferred to the lessee is consistent with the same accounting principles as for operating leases. Rental expenses under operating leases are charged to income.

## (12) Consumption Taxes

Consumption tax and local consumption tax incurred by the Bank and its consolidated subsidiaries are excluded from transaction amounts.

#### (13) Income Taxes

The income taxes of the Bank comprise corporate income taxes, local inhabitant taxes and enterprise taxes. Deferred income taxes are provided for in respect of temporary differences between the tax and accounting basis of recording assets and liabilities in the financial statements.

## (14) Scope of Cash and Cash Equivalents in the Consolidated Statement of Cash Flows

In the consolidated statements of cash flows, Cash and Cash Equivalents comprise cash and non-interest-bearing due from banks, included in Cash and Due from Banks on the consolidated balance sheets.

# (15) Net Income per Share

Net Income per Share is computed based upon the weighted average number of shares outstanding during the fiscal year.

The total dividend for Lower Dividend Rate Stock and Preferred Stock is deducted from the numerator and the aggregate number of these stocks is deducted from the denominator in the calculation of net income per share.

# 3. Trading Assets

|   |   |                |              | Milli | ons of |
|---|---|----------------|--------------|-------|--------|
|   |   | Millions of Yo | U.S. Dollars |       |        |
| As of March 31  |   | 2004           | 2003         |       | 2004   |
| Trading Securities  | ¥ | 91,107 ¥       | 859,136      | \$    | 862    |
| Derivatives of Trading Securities                         |   | 97             | 11           |       | 1      |
| Derivatives of Securities Related to Trading Transactions |   | -              | 22           |       | -      |
| Trading-related Financial Derivatives                     |   | 68,132         | 96,866       |       | 645    |
| Other Trading Assets                                      |   | 356,771        | 964,417      |       | 3,375  |
| Total   | ¥ | 516,108 ¥      | 1,920,454    | \$    | 4,883  |

#### 4. Securities

|                            |                 |            |   |            | Mi | llions of    |  |
|----------------------------|-----------------|------------|---|------------|----|--------------|--|
|                            | Millions of Yen |            |   |            |    | U.S. Dollars |  |
| As of March 31             |                 | 2004       |   | 2003       |    | 2004         |  |
| Japanese Government Bonds  | ¥               | 14,574,559 | ¥ | 9,688,494  | \$ | 137,886      |  |
| Municipal Government Bonds |                 | 290,269    |   | 413,613    |    | 2,746        |  |
| Corporate Bonds            |                 | 793,728    |   | 945,409    |    | 7,509        |  |
| Stocks                     |                 | 520,510    |   | 408,077    |    | 4,925        |  |
| Other                      |                 | 17,330,125 |   | 17,167,812 |    | 163,956      |  |
| Total                      | ¥               | 33,509,192 | ¥ | 28,623,408 | \$ | 317,022      |  |

The maturity profile of other securities with stated maturities and held-to-maturity debt securities is as follows:

|                            |   | Millions of Yen |        |            |   |              |         |           |  |  |
|----------------------------|---|-----------------|--------|------------|---|--------------|---------|-----------|--|--|
|                            | 1 | 1 Year or O     |        | Over 1Year |   | )ver         | Over 10 |           |  |  |
|                            | L | ess             | $\sim$ | 5 Years    | 5 | Years $\sim$ | 7       | Years     |  |  |
| As of March 31, 2004       |   | 10 Years        |        |            |   |              |         |           |  |  |
| Bonds                      | ¥ | 661,779         | ¥      | 4,986,745  | ¥ | 5,957,164    | ¥       | 4,052,867 |  |  |
| Japanese Government Bonds  |   | 417,632         |        | 4,405,220  |   | 5,762,479    |         | 3,989,226 |  |  |
| Municipal Government Bonds |   | 70,635          |        | 212,369    |   | 6,385        |         | 879       |  |  |
| Corporate Bonds            |   | 173,511         |        | 369,154    |   | 188,300      |         | 62,762    |  |  |
| Other                      |   | 588,295         |        | 1,854,951  |   | 4,818,549    |         | 2,751,849 |  |  |
| Total                      | ¥ | 1,250,075       | ¥      | 6,841,697  | ¥ | 10,775,713   | ¥       | 6,804,717 |  |  |

|                            | Millions of Yen |           |   |           |   |            |   |           |  |
|----------------------------|-----------------|-----------|---|-----------|---|------------|---|-----------|--|
|                            | 1               | Year or   | O | ver 1Year | ( | Over       | ( | Over 10   |  |
|                            | L               | ess       | ~ | 5 Years   | 5 | Years ~    | 7 | Years     |  |
| As of March 31,2003        |                 |           |   |           | 1 | 0 Years    |   |           |  |
| Bonds                      | ¥               | 944,672   | ¥ | 2,997,809 | ¥ | 4,305,550  | ¥ | 2,799,484 |  |
| Japanese Government Bonds  |                 | 583,908   |   | 2,192,776 |   | 4,136,033  |   | 2,775,774 |  |
| Municipal Government Bonds |                 | 95,239    |   | 306,478   |   | 10,865     |   | 1,030     |  |
| Corporate Bonds            |                 | 265,524   |   | 498,554   |   | 158,651    |   | 22,680    |  |
| Other                      |                 | 190,588   |   | 2,392,882 |   | 5,724,149  |   | 2,750,279 |  |
| Total                      | ¥               | 1,135,260 | ¥ | 5,390,691 | ¥ | 10,029,699 | ¥ | 5,549,764 |  |

|                            | Millions of U.S. Dollars |        |    |                |    |              |    |         |  |
|----------------------------|--------------------------|--------|----|----------------|----|--------------|----|---------|--|
|                            | 1 Y                      | ear or |    | Over 1Year     | C  | )ver         | (  | Over 10 |  |
|                            | Les                      | ss     |    | $\sim$ 5 Years | 5  | Years $\sim$ | •  | Years   |  |
| As of March 31, 2004       |                          |        |    |                | 1  | 0 Years      |    |         |  |
| Bonds                      | \$                       | 6,261  | \$ | 47,178         | \$ | 56,359       | \$ | 38,343  |  |
| Japanese Government Bonds  |                          | 3,951  |    | 41,677         |    | 54,517       |    | 37,741  |  |
| Municipal Government Bonds |                          | 668    |    | 2,009          |    | 61           |    | 8       |  |
| Corporate Bonds            |                          | 1,642  |    | 3,492          |    | 1,781        |    | 594     |  |
| Other                      |                          | 5,565  |    | 17,549         |    | 45,587       |    | 26,034  |  |
| Total                      | \$                       | 11,826 | \$ | 64,727         | \$ | 101,946      | \$ | 64,377  |  |

# 5. Loans and Bills Discounted

|                  |   |            |      |            | M   | illions of |
|------------------|---|------------|------|------------|-----|------------|
|                  |   | Millions   | of Y | en         | U.S | S. Dollars |
| As of March 31   |   | 2004       |      | 2003       |     | 2004       |
| Loans on Deeds   | ¥ | 14,787,741 | ¥    | 15,240,000 | \$  | 139,903    |
| Promissory Notes |   | 348,504    |      | 935,296    |     | 3,297      |
| Overdrafts       |   | 2,613,947  |      | 2,948,068  |     | 24,730     |
| Bills Discounted |   | 39,220     |      | 55,799     |     | 371        |
| Total            | ¥ | 17,789,413 | ¥    | 19,179,165 | \$  | 168,301    |

|   |                 |         |   |         | Mill | ions of      |  |  |
|---|-----------------|---------|---|---------|------|--------------|--|--|
|   | Millions of Yen |         |   |         |      | U.S. Dollars |  |  |
| As of March 31                                  |                 | 2004    |   | 2003    |      | 2004         |  |  |
| Loans to Borrowers under Bankruptcy Proceedings | ¥               | 4,455   | ¥ | 18,865  | \$   | 42           |  |  |
| Loans with Principal or Interest Payments       |                 |         |   |         |      |              |  |  |
| More Than Six Months in Arrears                 |                 | 360,880 |   | 406,141 |      | 3,414        |  |  |
| Loans with Principal or Interest Payments       |                 |         |   |         |      |              |  |  |
| More Than Three Months in Arrears               |                 | 2,500   |   | 1,907   |      | 24           |  |  |
| Restructured Loans                              |                 | 283,100 |   | 252,680 |      | 2,678        |  |  |
| Total   | ¥               | 650,936 | ¥ | 679,595 | \$   | 6,158        |  |  |

- (1) The Bank does not accrue interest on "Loans to Borrowers under Bankruptcy Proceedings" and "Loans with Principal or Interest Payments More Than Six Months in Arrears".
- (2) "Loans with Principal or Interest Payments More Than Three Months in Arrears" are loans which are past-due by 3 months or more other than "Loans to Borrowers under Bankruptcy Proceedings" and "Loans with Principal or Interest Payments More Than Six Months in Arrears".
- (3) "Restructured Loans" are loans whereby, in order to support the borrowers' rehabilitation and facilitate the collection of the loan, the terms of the loans are restructured in favor of the borrowers by reducing the interest rate, suspending payments of interest or principal, waiving principal repayments, etc.

# 6. Foreign Exchange Assets

|                          |   |              |        | Millions of |
|--------------------------|---|--------------|--------|-------------|
|                          |   | U.S. Dollars |        |             |
| As of March 31           | *************************************** | 2004         | 2003   | 200         |
| Foreign Bills Purchased  | ¥                                       | 1,563 ¥      | 4,473  | \$ 1        |
| Foreign Bills Receivable |   | 10,374       | 10,630 | 9           |
| Due from Foreign Banks   |   | 3,680        | 6,195  | 3           |
| Total                    | ¥                                       | 15,618 ¥     | 21,299 | \$ 14       |

## 7. Other Assets

|                       |                 |           |            | Millions of |  |
|-----------------------|-----------------|-----------|------------|-------------|--|
|                       | Millions of Yen |           |            |             |  |
| As of March 31        |                 | 2004      | 2003       | 2004        |  |
| Prepaid Expenses      | ¥               | 926 ¥     | 1,314 \$   | 9           |  |
| Accrued Income        |                 | 186,089   | 195,068    | 1,761       |  |
| Financial Derivatives |                 | 437,327   | 74,840     | 4,137       |  |
| Deferred Hedge Losses |                 | 120,170   | 181,013    | 1,137       |  |
| Other                 |                 | 184,075   | 237,996    | 1,741       |  |
| Total                 | ¥               | 928,589 ¥ | 690,233 \$ | 8,785       |  |

# 8. Premises and Equipment

|                                   |   |                   |         | Millions of | f    |
|-----------------------------------|---|-------------------|---------|-------------|------|
|                                   |   | U.S. Dollars      |         |             |      |
| As of March 31                    |   | 2004              | 2003    | 2           | 2004 |
| Land                              | ¥ | $138,\!672~~\Psi$ | 143,032 | \$ 1,       | ,312 |
| Buildings                         |   | 57,812            | 47,736  |             | 547  |
| Equipment                         |   | 6,126             | 7,898   |             | 58   |
| Other                             |   | 6,686             | 16,516  |             | 63   |
| Total Net Book Value              | ¥ | 209,297 ¥         | 215,184 | \$ 1,       | ,980 |
| Accumulated Depreciation Deducted | ¥ | 97,461 ¥          | 96,670  | \$          | 922  |

# 9. Assets Pledged

Assets pledged as collateral comprise the following:

|                |   |               |              | Millions of |
|----------------|---|---------------|--------------|-------------|
| As of March 31 |   | Millions of Y | U.S. Dollars |             |
|                |   | 2004          | 2003         | 2004        |
| Trading Assets | ¥ | 13,798 ¥      | 972,815 \$   | 131         |
| Securities     |   | 5,331,583     | 4,363,475    | 50,441      |

Liabilities related to the above pledged assets are as follows:

|   |   |               |              | Millions of |
|---|---|---------------|--------------|-------------|
|   |   | Millions of Y | U.S. Dollars |             |
| As of March 31                              |   | 2004          | 2003         | 2004        |
| Call Money and Bills Sold                   | ¥ | 80,000 ¥      | 357,200 \$   | 757         |
| Payables under Repurchase Agreements        |   | 3,650,342     | 3,981,059    | 34,535      |
| Collateral Received under Securities Loaned |   | 1,562,048     | 771,864      | 14,778      |

In addition, as of March 31, 2004 and 2003, Securities totaling \(\pm\)3,099,465 million (\(\pm\)29,323 million) and \(\pm\)2,479,033 million, respectively, and Loans and Bills Discounted totaling \(\pm\)8,532,164 million (\(\pm\)80,721 million) and \(\pm\)7,473,801 million, respectively, were pledged as collateral for settlement of exchange and derivative transactions or as variation margin for futures transactions. Securities totaling \(\pm\)346,807 million (\(\pm\)3,281 million) and \(\pm\)431,015 million as of March 31, 2004 and 2003, respectively, were pledged as collateral for third party borrowings by financial institutions.

# 10. Deposits

|                                    |                 |              |            | M  | illions of   |  |
|------------------------------------|-----------------|--------------|------------|----|--------------|--|
|                                    | Millions of Yen |              |            |    | U.S. Dollars |  |
| As of March 31                     |                 | 2004         | 2003       |    | 2004         |  |
| Time Deposits                      | ¥               | 34,024,582 ¥ | 34,833,836 | \$ | 321,898      |  |
| Notice Deposits                    |                 | 93,333       | 131,457    |    | 883          |  |
| Ordinary Deposits                  |                 | 1,642,591    | 1,545,724  |    | 15,540       |  |
| Current Deposits                   |                 | 120,809      | 135,057    |    | 1,143        |  |
| Negotiable Certificates of Deposit |                 | 316,886      | 249,368    |    | 2,998        |  |
| Other Deposits                     |                 | 4,901,270    | 3,526,220  |    | 46,369       |  |
| Total                              | ¥               | 41,099,473 ¥ | 40,421,665 | \$ | 388,831      |  |

#### 11. Debentures

|                              |                 |           |   |           | Mil | lions of     |  |
|------------------------------|-----------------|-----------|---|-----------|-----|--------------|--|
|                              | Millions of Yen |           |   |           |     | U.S. Dollars |  |
| As of March 31               |                 | 2004      |   | 2003      |     | 2004         |  |
| One-year Discount Debentures | ¥               | 657,339   | ¥ | 696,496   | \$  | 6,219        |  |
| Long-term Coupon Debentures  |                 | 4,556,477 |   | 5,094,286 |     | 43,108       |  |
| Total                        | ¥               | 5,213,816 | ¥ | 5,790,783 | \$  | 49,327       |  |

# 12.Trading Liabilities

|   |   |          |        |         | Mill | ions of |
|---|---|----------|--------|---------|------|---------|
|   |   | Millions | of Yer | 1       | U.S. | Dollars |
| As of March 31  |   | 2004     |        | 2003    |      | 2004    |
| Trading Securities Oversold                                 | ¥ |          | ¥      | 349,112 | \$   | -       |
| Derivatives of Trading Securities                           |   | 1        |        | 0       |      | 0       |
| Trading Securities Oversold Related to Trading Transactions |   | 8        |        | -       |      | 0       |
| Derivatives of Trading Securities Related to Trading        |   |          |        |         |      |         |
| Transactions  |   | -        |        | 23      |      | -       |
| Trading related Financial Derivatives                       |   | 67,850   |        | 99,923  |      | 642     |
| Total   | ¥ | 67,860   | ¥      | 449,060 | \$   | 642     |

# 13. Borrowings

Borrowings include subordinated loans of \$888,632 million (\$8,407 million) as of March  $31,\,2004$ .

# 14. Foreign Exchange Liabilities

|                       |   |                 |         | Mill | ions of |
|-----------------------|---|-----------------|---------|------|---------|
|                       |   | Millions of Yen |         |      | Dollars |
| As of March 31        |   | 2004            | 2003    |      | 2004    |
| Foreign Bills Sold    | ¥ | 1               | ¥ 3     | \$   | 0       |
| Foreign Bills Payable |   | 15              | =       |      | 0       |
| Due to Foreign Banks  |   | 311             | 7,789   |      | 3       |
| Total                 | ¥ | 328             | ¥ 7,792 | \$   | 3       |

# 15. Other Liabilities

|                                    |                 |           |   |           | Mi           | llions of |
|------------------------------------|-----------------|-----------|---|-----------|--------------|-----------|
|                                    | Millions of Yen |           |   |           | U.S. Dollars |           |
| As of March 31                     |                 | 2004      |   | 2003      |              | 2004      |
| Advances Received for Food Account | ¥               |           | ¥ | 820       | \$           | -         |
| Short-term Entrusted Funds         |                 | 1,752,530 |   | 1,509,599 |              | 16,580    |
| Accrued Expenses                   |                 | 50,420    |   | 106,886   |              | 477       |
| Income Taxes Payable               |                 | 50,329    |   | 28,695    |              | 476       |
| Unearned Income                    |                 | 3,787     |   | 4,668     |              | 36        |
| Financial Derivatives              |                 | 79,630    |   | 103,503   |              | 753       |
| Deferred Hedge Gains               |                 | 25,280    |   | 43,206    |              | 239       |
| Other                              |                 | 344,620   |   | 347,907   |              | 3,261     |
| Total                              | ¥               | 2,306,599 | ¥ | 2,145,286 | \$           | 21,822    |

# 16. Retirement Benefit Plans

The Bank is funding a defined benefit pension plan and, in addition, has a lump sum payment pension plan. Additional retirement benefits are paid to employees in certain cases. To fund the lump sum payment pension plan, the Bank has established a retirement benefit trust.

The reserve for retirement benefits as of March 31, 2004 and 2003, are analyzed as follows:

|   |                 |            |          | Milli | ons of       |  |
|---|-----------------|------------|----------|-------|--------------|--|
|   | Millions of Yen |            |          |       | U.S. Dollars |  |
| As of March 31                            |                 | 2004       | 2003     |       | 2004         |  |
| Projected Benefit Obligations             | ¥               | (76,472) ¥ | (69,369) | \$    | (724)        |  |
| Plan Assets                               |                 | 58,264     | 43,059   |       | 551          |  |
| Unfunded Retirement Benefit Obligations   |                 | (18,207)   | (26,309) |       | (173)        |  |
| Unrecognized Transition Amount            |                 | =          | -        |       | -            |  |
| Unrecognized Prior Service Cost           |                 | -          | -        |       | -            |  |
| Unrecognized Actuarial Differences        |                 | 8,843      | 19,140   |       | 84           |  |
| Net Amounts Reported in the Balance Sheet |                 | (9,363)    | (7,168)  |       | (89)         |  |
| Prepaid Pension Cost                      |                 | -          | 961      |       | -da          |  |
| Reserve for Retirement Benefits           | ¥               | (9,363) ¥  | (8,129)  | \$    | (89)         |  |

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Note: Certain consolidated subsidiaries adopt the simplified method to calculate projected benefit obligations.

Assumptions used in the above calculation are as follows:

|  | 2004                | 2003                |
|--|---------------------|---------------------|
| Discount Rate  | 2.0%                | 2.5%                |
| Expected Rate of Return on Plan Assets                             | 3.0%                | 3.5%                |
| Method of Attributing the Projected Benefits to Periods of Service | Straight-line Basis | Straight-line Basis |
| Amortization of Unrecognized Prior Service Cost                    | Year incurred       | Year incurred       |
| Amortization of Transition Amount                                  | Year incurred       | Year incurred       |
| Amortization of Unrecognized Actuarial Differences                 | 10 years            | 10 years            |

## 17. Accounting for Income Taxes

The major components of Deferred Tax Assets and Deferred Tax Liabilities as of March 31, 2004 are as follows:

|   |     |              | 1  | Millions of |
|---|-----|--------------|----|-------------|
|   | Mil | lions of Yen | U  | .S. Dollars |
| As of March 31  |     | 2004         |    | 2004        |
| Deferred Tax Assets:  |     |              |    |             |
| Reserve for Possible Loan Losses  | ¥   | 95,878       | \$ | 907         |
| Write-off of Loans  |     | 7,202        |    | 68          |
| Losses on Revaluation of Securities                                       |     | 9,934        |    | 94          |
| Reserve for Retirement Benefits   |     | 9,370        |    | 89          |
| Depreciation of Premises and Equipment                                    |     | 1,716        |    | 16          |
| Net Unrealized Losses on Securities                                       |     | 19           |    | 0           |
| Loss Carryforwards  |     | 1            |    | 0           |
| Others  |     | 31,689       |    | 300         |
| Subtotal  |     | 155,813      |    | 1,474       |
| Valuation Allowance   |     | (12,217)     |    | (116)       |
| Total Deferred Tax Assets   |     | 143,595      |    | 1,358       |
| Deferred Tax Liabilities:   |     |              |    |             |
| Gain from Contribution of Securities to Employee Retirement Benefit Trust |     | (5,577)      |    | (53)        |
| Net Unrealized Gains on Securities  |     | (215,347)    |    | (2,037)     |
| Others  |     | (1,057)      |    | (10)        |
| Total Deferred Tax Liabilities  |     | (221,982)    |    | (2,100)     |
| Net Deferred Tax Liabilities  | ¥   | (78,386)     | \$ | (742)       |

## 18. Acceptances and Guarantees

|                                 |                 |         |   |         | Millions of<br>U.S. Dollars |       |
|---------------------------------|-----------------|---------|---|---------|-----------------------------|-------|
|                                 | Millions of Yen |         |   |         |                             |       |
| As of March 31                  |                 | 2004    |   | 2003    |                             | 2004  |
| Acceptance of Bills of Exchange | ¥               | 210     | ¥ | 20      | \$                          | 2     |
| Letters of Credit               |                 | 26,878  |   | 36,600  |                             | 254   |
| Guarantees                      |                 | 212,760 |   | 351,723 |                             | 2,013 |
| Total                           | ¥               | 239,850 | ¥ | 388,345 | \$                          | 2,269 |

All contingent liabilities arising in connection with customers' foreign trade and other transactions are classified under Acceptances and Guarantees. A contra account, Customers' Liabilities for Acceptances and Guarantees, is classified as an asset representing the Bank's right of indemnity from customers.

## 19. Commitments to Overdrafts and Loans

Commitments related to overdrafts and loans represent agreements to extend overdrafts or loans up to a pre-agreed amount at the customer's request as long as no violation of the conditions stipulated in the commitment agreement exists. The amount of undrawn commitments in relation to such agreements is  $\pm 4,768,318$  million (\$45,112 million) and  $\pm 3,539,033$  million as of March 31, 2004 and 2003, respectively. The

amount, which the Bank and its consolidated subsidiaries could cancel at any time without penalty, is \\$2,436,895 million (\$23,055 million) and \\$2,005,714 million as of March 31, 2004 and 2003, respectively.

The amount of undrawn commitments does not necessarily affect the future cash flow of the Bank and its consolidated subsidiaries because the majority of such agreements are terminated without being exercised. Most of these agreements have provisions which stipulate that the Bank and its consolidated subsidiaries may not extend the loan or may decrease the commitment when there are certain changes in the financial condition of the borrower, certain issues relating to collateral and other reasons. At the time of extending loans to customers, the Bank and its consolidated subsidiaries are able to request collateral in the form of premises or securities as necessary. After extending loans, the Bank periodically checks the financial condition of its customers based on its internal rules and acts to secure loans as necessary.

#### 20. Securities Loaned

Securities Loaned under unsecured lending agreements (Saiken Taishaku Torihiki) totaling ¥169,431 million (\$1,603 million) and ¥666,659 million as of March 31, 2004 and 2003, respectively, are included in Japanese Government Bonds and Other in Securities.

Securities Borrowed under unsecured borrowing agreements (Saiken Taishaku Torihiki) and Securities Received under resale agreements and cash-collateralized borrowing agreements, which can be sold or repledged by the Bank, include securities repledged out totaling ¥556,832 million (\$5,268 million) and ¥686,331 million as of March 31, 2004 and 2003, respectively, and securities held totaling ¥1,200,677 million (\$11,359 million) and ¥1,739,006 million as of March 31, 2004 and 2003, respectively. No securities were re-loaned as of March 31, 2004 and 2003.

#### 21. Paid-in Capital

|                 |   |              |           | Mil | lions of |
|-----------------|---|--------------|-----------|-----|----------|
|                 |   | U.S. Dollars |           |     |          |
| As of March 31  |   | 2004         | 2003      |     | 2004     |
| Common Stock    | ¥ | 1,200,000 ¥  | 1,200,000 | \$  | 11,353   |
| Preferred Stock |   | 24,999       | 24,999    |     | 236      |
| Total           | ¥ | 1,224,999 ¥  | 1,224,999 | \$  | 11,589   |

The Common Stock account includes Lower Dividend Rate Stock with a total par value of \(\xi\)1,000,000 million (\(\xi\)9,461 million).

Lower Dividend Rate Stock is similar to regular common stock but has been issued on the condition that the dividend yield will be set below that relating to common stock.

# 22. Other Interest Income

|  |   |                |        | Millions of  |
|--|---|----------------|--------|--------------|
|  |   | Millions of Ye | n      | U.S. Dollars |
| Fiscal year ended March 31                     |   | 2004           | 2003   | 2004         |
| Call Loans and Bills Purchased                 | ¥ | 1,560 ¥        | 908    | \$ 15        |
| Receivables under Resale Agreements            |   | 4,443          | 3,474  | 42           |
| Collateral Deposited under Securities Borrowed |   | 197            | 162    | 2            |
| Cash and Due from Banks                        |   | 33,297         | 50,751 | 315          |
| Other  |   | 7,777          | 11,010 | 73           |
| Total  | ¥ | 47,276 ¥       | 66,308 | \$ 447       |

# 23. Trading Revenue

|  |   |             |       | Millions of  |
|--|---|-------------|-------|--------------|
|  |   | Millions of | f Yen | U.S. Dollars |
| Fiscal year ended March 31                                 |   | 2004        | 2003  | 2004         |
| Revenue from Trading Securities and Derivatives            | ¥ | 386 ¥       | 283   | \$ 4         |
| Revenue from Securities and Derivatives Related to Trading |   |             |       |              |
| Transactions   |   | -           | 96    | -            |
| Revenue from Trading-related Financial Derivatives         |   | 1,104       | -     | 10           |
| Other Trading Revenue                                      |   | 922         | 1,579 | 9            |
| Total  | ¥ | 2,413 ¥     | 1,959 | \$ 23        |

# 24. Other Operating Income

|  |   |                 |   |         | Mill | ions of |  |
|--|---|-----------------|---|---------|------|---------|--|
|  |   | Millions of Yen |   |         |      |         |  |
| Fiscal year ended March 31             |   | 2004            |   | 2003    |      | 2004    |  |
| Gains on Foreign Exchange Transactions | ¥ | 3,827           | ¥ | 376     | \$   | 36      |  |
| Gains on Sales of Bonds                |   | 91,759          |   | 225,877 |      | 868     |  |
| Gains on Redemption of Bonds           |   | 45              |   | 3,040   |      | 1       |  |
| Gains on Financial Derivatives         |   | 8,411           |   | -       |      | 80      |  |
| Other                                  |   | 26,367          |   | 251,883 |      | 249     |  |
| Total                                  | ¥ | 130,411         | ¥ | 481,177 | \$   | 1,234   |  |

## 25. Other Income

|   |   |               |         | Millions of  |
|---|---|---------------|---------|--------------|
|   |   | Millions of Y | en      | U.S. Dollars |
| Fiscal year ended March 31                    |   | 2004          | 2003    | 2004         |
| Gains on Sales of Stocks and Other Securities | ¥ | 22,657 ¥      | 16,292  | \$ 214       |
| Gains on Money Held in Trust                  |   | 110,729       | 112,584 | 1,048        |
| Amortization of Goodwill                      |   | -             | 6       | -            |
| Share of Earnings of Affiliates               |   | 364           | 150     | 4            |
| Gains on Sales of Premises and Equipment      |   | 101           | 5       | 1            |
| Recoveries of Claims Written-off              |   | 354           | 2,185   | 3            |
| Other   |   | 16,420        | 11,228  | 155          |
| Total   | ¥ | 150,627 ¥     | 142,452 | \$ 1,425     |

Note: Other includes gains on tax refund and related interest received from the Tokyo Metropolitan Government of ¥3,885 million (\$37 million) for the fiscal year ended March 31, 2004.

# 26. Other Interest Expenses

|   |   |                |         | Mill | ions of |
|---|---|----------------|---------|------|---------|
|   |   | Millions of Ye | en      | U.S. | Dollars |
| Fiscal year ended March 31                  |   | 2004           | 2003    |      | 2004    |
| Call Money and Bills Sold                   | ¥ | 1,337 ¥        | 1,634   | \$   | 12      |
| Payables under Repurchase Agreements        |   | 54,445         | 47,920  |      | 515     |
| Collateral Received under Securities Loaned |   | 375            | 391     |      | 4       |
| Other                                       |   | 419,721        | 507,355 |      | 3,971   |
| Total                                       | ¥ | 475,879 ¥      | 557,301 | \$   | 4,502   |

# 27. Trading Losses

|   |   |                 | Mil          | lions of |  |  |
|---|---|-----------------|--------------|----------|--|--|
|   |   | Millions of Yen | U.S. Dollars |          |  |  |
| Fiscal year ended March 31                              |   | 2004            | 2003         | 2004     |  |  |
| Losses on Securities and Derivatives Related to Trading |   |                 |              |          |  |  |
| Transactions  | ¥ | 332 ¥           | - \$         | 3        |  |  |
| Losses on Trading-related Financial Derivatives         |   | <u> </u>        | 548          |          |  |  |
| Total   | ¥ | 332 ¥           | 548 \$       | 3        |  |  |

# 28. Other Operating Expenses

|  |   |                 |         | Millions of |  |  |  |
|--|---|-----------------|---------|-------------|--|--|--|
|  |   | Millions of Yen |         |             |  |  |  |
| Fiscal year ended March 31               |   | 2004            | 2003    | 2004        |  |  |  |
| Amortization of Debenture Issuance Costs | ¥ | 389 ¥           | 305     | \$ 4        |  |  |  |
| Losses on Sales of Bonds                 |   | 102,396         | 9,519   | 969         |  |  |  |
| Losses on Redemption of Bonds            |   | 19              | 5       | 0           |  |  |  |
| Losses on Revaluation of Bonds           |   | 2,388           | 33,897  | 23          |  |  |  |
| Losses on Financial Derivatives          |   | -               | 14,930  | -           |  |  |  |
| Other Operating Expenses                 |   | 37,656          | 253,409 | 356         |  |  |  |
| Total                                    | ¥ | 142,851 ¥       | 312,067 | \$ 1,352    |  |  |  |

# 29. Other Expenses

|  |   |                |            | Millions of  |
|--|---|----------------|------------|--------------|
|  |   | Millions of Ye | n          | U.S. Dollars |
| Fiscal year ended March 31                           |   | 2004           | 2003       | 2004         |
| Transfer to Reserve for Possible Loan Losses         | ¥ | 37,641 ¥       | 64,155 \$  | 356          |
| Write-off of Loans                                   |   | 6,186          | 4,445      | 59           |
| Losses on Sales of Stocks and Other Securities       |   | 3,284          | 36,934     | 31           |
| Losses on Revaluation of Stocks and Other Securities |   | 3,242          | 9,433      | 30           |
| Losses on Money Held in Trust                        |   | 4,080          | 91,584     | 39           |
| Losses on Disposals of Premises and Equipment        |   | 3,692          | 3,664      | 35           |
| Other  |   | 33,001         | 23,100     | 312          |
| Total  | ¥ | 91,130 ¥       | 233,319 \$ | 862          |

# 30. Cash Flows

The reconciliation of Cash and Due from Banks in the consolidated balance sheets to Cash and Cash Equivalents at the end of year is as follows:

|  |   |             |              | Millions of |  |
|--|---|-------------|--------------|-------------|--|
|  |   | Millions    | U.S. Dollars |             |  |
| As of March 31                                   |   | 2004        | 2003         | 2004        |  |
| Cash and Due from Banks                          | ¥ | 3,686,052   | ¥ 4,338,327  | \$ 34,873   |  |
| Less: Interest-bearing Due from Banks            |   | (3,217,486) | (3,964,461)  | (30,440)    |  |
| Cash and Cash Equivalents at the End of the Year | ¥ | 468,565     | ¥ 373,865    | \$ 4,433    |  |

#### 31. Segment Information

## (a) Segment Information by Type of Business

Segment Information by Type of Business for the fiscal year ended March 31, 2004 is not shown in this statement, since the business segments, other than the banking business, became immaterial following the disposal of the Bank's investment in Kyodo Leasing Co., Ltd. in the previous fiscal year.

|   | Millions of Yen |                        |   |                    |   |                  |   |                        |   |  |              |                       |  |
|---|-----------------|------------------------|---|--------------------|---|------------------|---|------------------------|---|--|--------------|-----------------------|--|
| Fiscal year ended<br>March 31, 2003                                       |                 | Banking<br>Business    |   | Leasing Other      |   |                  |   | Total                  | C | imination<br>and<br>orporate<br>Assets | Consolidated |                       |  |
| I .Ordinary Income (1)Ordinary Income from Third-parties (2)Inter-segment | ¥               | 1,196,076              | ¥ | 241,023            | ¥ | 24,177           | ¥ | 1,461,277              | ¥ | -                                      | ¥            | 1,461,277             |  |
| Ordinary Income   |                 | 5,510                  |   | 3,066              |   | 19,189           |   | 27,767                 |   | (27,767)                               |              | _                     |  |
| Total<br>Ordinary Expenses  |                 | 1,201,587<br>1,094,155 |   | 244,090<br>242,489 |   | 43,367<br>38,646 | _ | 1,489,044<br>1,375,291 |   | (27,767) $(12,477)$                    |              | 1,461,277 $1,362,814$ |  |
| Ordinary Profit (Loss)  | ¥               | 107,431                | ¥ | 1,601              | ¥ | 4,720            | ¥ | 113,753                | ¥ | (15,290)                               | ¥            | 98,463                |  |
| II .Assets  | ¥               | 60,188,161             | ¥ | -                  | ¥ | 1,735,969        | ¥ | 61,924,130             | ¥ | (658,680)                              | ¥            | 61,265,449            |  |
| Depreciation  |                 | 6,906                  |   | -                  |   | 426              |   | 7,332                  |   | -                                      |              | 7,332                 |  |
| Capital Expenditure   |                 | 13,758                 |   | -                  |   | 671              |   | 14,430                 |   | ev.                                    |              | 14,430                |  |

Notes: 1. Ordinary Income represents Total Income less certain special income.

- 2. Ordinary Expenses represents Total Expenses less certain special expenses.
- 3. The Bank and its consolidated subsidiaries have organized their principal operations into "Banking Business", "Leasing", and "Other". "Other" represents securities, trust banking, non-bank and credit card businesses.
- 4. In the previous fiscal year, Kyodo Leasing Co., Ltd. became an affiliate following the Bank's disposal of its investment. Consequently, the statement of operations of Kyodo Leasing Co., Ltd. was consolidated, while its Assets, Depreciation and Capital Expenditure were not included in above items.

(b) Segment Information by Location

|  |   |            |   |                 |   |           | M | illions of | Yen |            |   |   |    |            |
|--|---|------------|---|-----------------|---|-----------|---|------------|-----|------------|---|---|----|------------|
| Fiscal year ended<br>March 31, 2004                          |   | Japan      | A | The<br>Americas |   | Europe    |   | Asia       |     | Total      |   | Climination<br>and<br>Corporate<br>Assets | Co | nsolidated |
| I .Ordinary Income   |   |            |   |                 |   |           |   |            |     |            |   |   |    |            |
| (1)Ordinary Income<br>from Third-parties<br>(2)Inter-segment | ¥ | 1,077,626  | ¥ | 7,289           | ¥ | 30,927    | ¥ | 20,884     | ¥   | 1,136,727  | ¥ | -   | ¥  | 1,136,727  |
| Ordinary Income  |   | 21,482     |   | 22,288          |   | 99,285    |   | 83,350     |     | 226,405    |   | (226,405)                                 |    | -          |
| Total  |   | 1,099,108  |   | 29,577          |   | 130,212   |   | 104,234    |     | 1,363,133  |   | (226,405)                                 |    | 1,136,727  |
| Ordinary Expenses  |   | 922,887    |   | 23,076          |   | 129,419   |   | 100,254    |     | 1,175,637  |   | (226,447)                                 |    | 949,190    |
| Ordinary Profit (Loss)                                       | ¥ | 176,221    | ¥ | 6,500           | ¥ | 793       | ¥ | 3,979      | ¥   | 187,495    | ¥ | 41  | ¥  | 187,537    |
| II .Assets   | ¥ | 67,658,370 | ¥ | 2,442,145       | ¥ | 6,024,140 | ¥ | 4,596,470  | ¥   | 80,721,126 | ¥ | (18,888,108)                              | ¥  | 61,833,018 |

|                                     |   |            |     |                |   |           | N | fillions of Y | en |            |   |   |    |            |
|-------------------------------------|---|------------|-----|----------------|---|-----------|---|---------------|----|------------|---|---|----|------------|
| Fiscal year ended<br>March 31, 2003 |   | Japan      | Aı  | The<br>mericas |   | Europe    |   | Asia          |    | Total      |   | Elimination<br>and<br>Corporate<br>Assets | Со | nsolidated |
| I .Ordinary Income                  |   |            |     |                |   |           |   |               |    |            |   |   |    |            |
| (1)Ordinary Income                  |   |            |     |                |   |           |   |               |    |            |   |   |    |            |
| from Third-parties                  | ¥ | 1,372,233  | ¥   | 10,691         | ¥ | 50,414    | ¥ | 27,938        | ¥  | 1,461,277  | ¥ | -   | ¥  | 1,461,277  |
| (2)Inter-segment                    |   |            |     |                |   |           |   |               |    |            |   |   |    |            |
| Ordinary Income                     |   | 26,657     |     | 20,974         |   | 133,270   |   | 94,155        |    | 275,058    |   | (275,058)                                 |    | -          |
| Total                               |   | 1,398,890  |     | 31,666         |   | 183,684   |   | 122,094       |    | 1,736,335  |   | (275,058)                                 |    | 1,461,277  |
| Ordinary Expenses                   |   | 1,307,958  |     | 28,160         |   | 182,455   |   | 120,641       |    | 1,639,216  |   | (276,401)                                 |    | 1,362,814  |
| Ordinary Profit (Loss)              | ¥ | 90,932     | ¥   | 3,506          | ¥ | 1,228     | ¥ | 1,452         | ¥  | 97,119     | ¥ | 1,343                                     | ¥  | 98,463     |
| II .Assets                          | ¥ | 71,071,339 | ¥ 2 | 2,237,052      | ¥ | 8,244,869 | ¥ | 7,386,724     | ¥  | 88,939,985 | ¥ | (27,674,536)                              | ¥  | 61,265,449 |

|   |               |    |                | <br>Mi       | llio | ns of U.S. 1 | Dol | lars    | <br>                                      |    |             |
|---|---------------|----|----------------|--------------|------|--------------|-----|---------|---|----|-------------|
| Fiscal year ended<br>March 31, 2004                                       | Japan         | A  | The<br>mericas | Europe       |      | Asia         |     | Total   | Climination<br>and<br>Corporate<br>Assets | Сс | onsolidated |
| I .Ordinary Income (1)Ordinary Income from Third-parties (2)Inter-segment | \$<br>10,195  | \$ | 69             | \$<br>292    | \$   | 198          | \$  | 10,754  | \$<br>-                                   | \$ | 10,754      |
| Ordinary Income   | <br>203       |    | 211            | 940          |      | 788          |     | 2,142   | (2,142)                                   |    | ~           |
| Total   | 10,398        |    | 280            | 1,232        |      | 986          |     | 12,896  | <br>(2,142)                               |    | 10,754      |
| Ordinary Expenses   | 8,731         |    | 218            | 1,224        |      | 949          |     | 11,122  | (2,142)                                   |    | 8,980       |
| Ordinary Profit (Loss)  | \$<br>1,667   | \$ | 62             | \$<br>8      | \$   | 37           | \$  | 1,774   | \$<br>0                                   | \$ | 1,774       |
| II .Assets  | \$<br>640,098 | \$ | 23,104         | \$<br>56,993 | \$   | 43,486       | \$  | 763,681 | \$<br>(178,695)                           | \$ | 584,986     |

Notes: 1.Ordinary Income represents Total Income less certain special income.

2. Ordinary Expenses represents Total Expenses less certain special expenses.

3. The Bank reported "Ordinary Income" and "Ordinary Profit (Loss)" that corresponds to Sales and Operating Profit for non-financial companies, for the Bank's head office, branches and the consolidated subsidiaries according to the classification of country or region. The geographic classification was effected by geographical proximity, similarities in economic activities and inter-relationships among these activities.

4. "The Americas" includes the United States. "Europe" includes the United Kingdom and "Asia" includes Singapore.

(c) Ordinary Income from International Operations

| Fiscal years ended<br>March 31 |       |    | ry Income from<br>onal Operations | -           | nsolidated<br>nary Income | Ratio of Ordinary Income from<br>International Operations over<br>Consolidated Ordinary Income |
|--------------------------------|-------|----|-----------------------------------|-------------|---------------------------|--|
|                                |       |    | Millions                          | of Yen      |                           | Percentage   |
|                                | 2004  | ¥  | 843,931                           | ¥           | 1,136,727                 | 74.2%  |
|                                | 2003_ |    | 808,558                           |             | 1,461,277                 | 55.3%  |
|                                |       |    | Millions of U                     | .S. Dollars | 3                         | Percentage   |
|                                | 2004  | \$ | 7,984                             | \$          | 10,754                    | 74.2%  |
|                                |       |    |                                   |             |                           |  |

Notes: 1. Ordinary Income represents Total Income less certain special income.

2. Ordinary Expenses represents Total Expenses less certain special expenses.

3. "Ordinary Income from International Operations" is shown in place of Overseas Sales for non-financial

companies.

4. "Ordinary Income from International Operations" comprises foreign currency transactions, yen-denominated trade bills, yen-denominated transactions with non-Japanese residents, transactions in the offshore market in Japan, transactions by overseas branches of the parent and transactions by overseas consolidated subsidiaries (excluding Inter-segment Ordinary Income between consolidated entities). The composition of this substantial volume of transactions is not broken down by counter-party. Therefore, segment information by country and region has not been presented.

#### 32. Fair Value of Securities

#### For the Fiscal Year Ended March 31, 2004

Trading Securities

|                    |                   | Millions of Yen                           | Millions of U.S. Dollars |   |  |  |
|--------------------|-------------------|---|--------------------------|---|--|--|
| March 31, 2004     | Carrying<br>Value | Unrealized Loss<br>Recognized as expenses | Carrying<br>Value        | Unrealized Loss<br>Recognized as expenses |  |  |
| Trading Securities | ¥447,879          | ¥(246)                                    | \$4,237                  | \$(2)                                     |  |  |

Note: The above analysis of Trading Securities includes Trading Securities, Negotiable Certificates of Deposit and Commercial Paper disclosed as "Trading Assets" in the consolidated balance sheet.

Held-to-maturity Debt Securities that have a Fair Value

|                           | Millions of Yen |         |                    |      |      |  |  |  |  |  |  |
|---------------------------|-----------------|---------|--------------------|------|------|--|--|--|--|--|--|
|                           | Carrying Value  | Net     | et Unrealized Gain |      |      |  |  |  |  |  |  |
| March 31, 2004            |                 |         |                    | Gain | Loss |  |  |  |  |  |  |
| Japanese Government Bonds | ¥15,421         | ¥15,446 | ¥24                | ¥52  | ¥27  |  |  |  |  |  |  |
| Total                     | ¥15,421         | ¥15,446 | ¥24                | ¥52  | ¥27  |  |  |  |  |  |  |

|                           | Millions of U.S. Dollars |            |                     |      |      |  |  |  |  |  |
|---------------------------|--------------------------|------------|---------------------|------|------|--|--|--|--|--|
|                           | Carrying Value           | Fair Value | Net Unrealized Gain |      |      |  |  |  |  |  |
| March 31, 2004            |                          |            |                     | Gain | Loss |  |  |  |  |  |
| Japanese Government Bonds | \$146                    | \$146      | \$0                 | \$0  | \$0  |  |  |  |  |  |
| Total                     | \$146                    | \$146      | \$0                 | \$0  | \$0  |  |  |  |  |  |

Note: Fair value is based on fair prices at the end of the fiscal year ended March 31, 2004.

Other Securities held at Fair Value

|                            |              | N            | Millio | ns of Yen |       |            |    |         |
|----------------------------|--------------|--------------|--------|-----------|-------|------------|----|---------|
|                            | Acquisition  | Carrying     |        | Ne        | t Unr | ealized Ga | in |         |
| March 31, 2004             | Cost         | Value        |        |           |       | Gain       |    | Loss    |
| Stocks                     | ¥ 305,041    | ¥ 470,248    | ¥      | 165,207   | ¥     | 167,153    | ¥  | 1,946   |
| Bonds                      | 15,524,587   | 15,610,730   |        | 86,143    |       | 157,389    |    | 71,245  |
| Japanese Government Bonds  | 14,488,242   | 14,559,137   |        | 70,895    |       | 140,113    |    | 69,217  |
| Municipal Government Bonds | 284,985      | 290,269      |        | 5,284     |       | 5,759      |    | 475     |
| Corporate Bonds            | 751,359      | 761,323      |        | 9,963     |       | 11,515     |    | 1,552   |
| Other                      | 16,831,585   | 17,193,572   |        | 361,987   |       | 757,439    |    | 395,451 |
| Total                      | ¥ 32,661,213 | ¥ 33,274,551 | ¥      | 613,337   | ¥     | 1,081,982  | ¥  | 468,644 |

|                            |      |           |       | Millio  | ons of | U.S. Dolla | rs   |             |    |       |
|----------------------------|------|-----------|-------|---------|--------|------------|------|-------------|----|-------|
|                            | Acc  | quisition | C     | arrying |        | Net        | Unre | alized Gair | a  |       |
| March 31, 2004             | Cost |           | Value |         | ,      |            | Gain |             | I  | oss   |
| Stocks                     | \$   | 2,886     | \$    | 4,449   | \$     | 1,563      | \$   | 1,581       | \$ | 18    |
| Bonds                      |      | 146,874   |       | 147,689 |        | 815        |      | 1,489       |    | 674   |
| Japanese Government Bonds  |      | 137,070   |       | 137,741 |        | 671        |      | 1,326       |    | 655   |
| Municipal Government Bonds |      | 2,696     |       | 2,746   |        | 50         |      | 54          |    | 4     |
| Corporate Bonds            |      | 7,108     |       | 7,202   |        | 94         |      | 109         |    | 15    |
| Other                      |      | 159,239   |       | 162,664 |        | 3,425      |      | 7,166       |    | 3,741 |
| Total                      | \$   | 308,999   | \$    | 314,802 | \$     | 5,803      | \$   | 10,236      | \$ | 4,433 |

Note: 1. The above analysis of Other Securities held at Fair Value includes "Securities", Negotiable Certificates of Deposit disclosed as "Cash and Due from Banks", and Commercial Paper disclosed as "Commercial Paper and Other Debt Purchased" in the consolidated balance sheet.

2. Carrying values of securities held on the consolidated balance sheet are stated based on the quoted market price at the end of the fiscal year ended March 31, 2004.

Other Securities Sold during the Fiscal Year

|                  | Ŋ          | Millions of Yen |           | Mil      | lars     |           |
|------------------|------------|-----------------|-----------|----------|----------|-----------|
|                  | Sales      | Gains on        | Losses on | Sales    | Gains on | Losses on |
| March 31, 2004   | Proceeds   | Sales           | Sales     | Proceeds | Sales    | Sales     |
| Other Securities | ¥5,467,634 | ¥113,465        | ¥105,599  | \$51,728 | \$1,073  | \$999     |

Carrying Value of Securities without a Fair Value

| March 31, 2004                                      | Millions | of Yen  | Millions of U.S. | Dollars |
|---|----------|---------|------------------|---------|
| Other Securities                                    |          |         |                  |         |
| Unlisted Stocks (excluding Over-the-counter Stocks) | ¥        | 50,261  | \$               | 476     |
| Foreign Securities                                  |          | 71,353  |                  | 675     |
| Other   |          | 106,693 |                  | 1,009   |

## For the Fiscal Year Ended March 31, 2003

**Trading Securities** 

| Trading Securities | N                 | Iillions of Yen                           | Milli             | ions of U.S. Dollars                      |
|--------------------|-------------------|---|-------------------|---|
| March 31, 2003     | Carrying<br>Value | Unrealized Loss<br>Recognized as expenses | Carrying<br>Value | Unrealized Loss<br>Recognized as expenses |
| Trading Securities | ¥1,837,467        | ¥(811)                                    | \$15,287          | \$(7)                                     |

Note: The above analysis of Trading Securities includes Trading Securities, Negotiable Certificates of Deposit and Commercial Paper disclosed as "Trading Assets" in the consolidated balance sheet.

Held-to-maturity Debt Securities that have a Fair Value

|                           | Millions of Yen |            |      |      |      |  |  |  |  |  |
|---------------------------|-----------------|------------|------|------|------|--|--|--|--|--|
|                           | Carrying Value  | Fair Value | Net  | ain  |      |  |  |  |  |  |
| March 31, 2003            |                 |            |      | Gain | Loss |  |  |  |  |  |
| Japanese Government Bonds | ¥12,314         | ¥12,422    | ¥108 | ¥108 | ¥0   |  |  |  |  |  |
| Total                     | ¥12,314         | ¥12,422    | ¥108 | ¥108 | ¥0   |  |  |  |  |  |

|                           | Millions of U.S. Dollars |            |                     |      |      |  |  |  |
|---------------------------|--------------------------|------------|---------------------|------|------|--|--|--|
|                           | Carrying Value           | Fair Value | Net Unrealized Gain |      |      |  |  |  |
| March 31, 2003            |                          |            |                     | Gain | Loss |  |  |  |
| Japanese Government Bonds | \$102                    | \$103      | \$1                 | \$1  | \$0  |  |  |  |
| Total                     | \$102                    | \$103      | \$1                 | \$1  | \$0  |  |  |  |

Note: Fair value is based on fair prices at the end of the fiscal year ended March 31, 2003.

## Other Securities held at Fair Value

|                            |   |             |   |            | Milli | ons of Yen |      |              |      |           |
|----------------------------|---|-------------|---|------------|-------|------------|------|--------------|------|-----------|
|                            |   | Acquisition |   | Carrying   |       | Net I      | Jnre | alized Gain/ | Loss | 3         |
| March 31, 2003             |   | Cost        |   | Value      |       |            |      | Gain         | .,   | Loss      |
| Stocks                     | ¥ | 342,373     | ¥ | 368,041    | ¥     | 25,667     | ¥    | 62,005       | ¥    | 36,337    |
| Bonds                      |   | 10,785,999  |   | 11,011,036 |       | 225,036    |      | 263,493      |      | 38,456    |
| Japanese Government Bonds  |   | 9,478,626   |   | 9,676,179  |       | 197,553    |      | 233,525      |      | 35,972    |
| Municipal Government Bonds |   | 404,190     |   | 413,613    |       | 9,423      |      | 10,462       |      | 1,039     |
| Corporate Bonds            |   | 903,182     |   | 921,243    |       | 18,060     |      | 19,505       |      | 1,445     |
| Other                      |   | 17,513,520  |   | 17,071,215 |       | (442,304)  |      | 715,086      |      | 1,157,391 |
| Total                      | ¥ | 28,641,893  | ¥ | 28,450,293 | ¥     | (191,599)  | ¥    | 1,040,586    | ¥    | 1,232,186 |

|                            |                     |         |       | Milli    | ons o | f U.S. Dollar            | rs   |       |    |        |  |  |
|----------------------------|---------------------|---------|-------|----------|-------|--------------------------|------|-------|----|--------|--|--|
|                            | Acquisition<br>Cost |         | С     | Carrying |       | Net Unrealized Gain/Loss |      |       |    |        |  |  |
| March 31, 2003             |                     |         | Value |          |       |                          | Gain |       |    | Loss   |  |  |
| Stocks                     | \$                  | 2,848   | \$    | 3,062    | \$    | 214                      | \$   | 516   | \$ | 302    |  |  |
| Bonds                      |                     | 89,734  |       | 91,606   |       | 1,872                    |      | 2,192 |    | 320    |  |  |
| Japanese Government Bonds  |                     | 78,857  |       | 80,501   |       | 1,644                    |      | 1,943 |    | 299    |  |  |
| Municipal Government Bonds |                     | 3,363   |       | 3,441    |       | 78                       |      | 87    |    | 9      |  |  |
| Corporate Bonds            |                     | 7,514   |       | 7,664    |       | 150                      |      | 162   |    | 12     |  |  |
| Other                      |                     | 145,703 |       | 142,023  |       | (3,680)                  |      | 5,949 |    | 9,629  |  |  |
| Total                      | \$                  | 238,285 | \$    | 236,691  | \$    | (1,594)                  | \$   | 8,657 | \$ | 10,251 |  |  |

Note: 1.The above analysis of Other Securities held at Fair Value includes "Securities", Negotiable Certificates of Deposit disclosed as "Cash and Due from Banks", and Commercial Paper disclosed as "Commercial Paper and Other Debt Purchased" in the consolidated balance sheet.

2. Carrying values of securities held on the consolidated balance sheet are stated based on the quoted market price at the end of the fiscal year ended March 31, 2003.

# Other Securities Sold during the Fiscal Year

|                  |                   | Millions of Yen   |                    |                   | Millions of U.S. Dollars |                    |  |  |  |
|------------------|-------------------|-------------------|--------------------|-------------------|--------------------------|--------------------|--|--|--|
| March 31, 2003   | Sales<br>Proceeds | Gains on<br>Sales | Losses on<br>Sales | Sales<br>Proceeds | Gains on<br>Sales        | Losses on<br>Sales |  |  |  |
|                  |                   |                   |                    |                   |                          | ******             |  |  |  |
| Other Securities | \$5,022,418       | \$242,203         | \$46,454           | \$41,784          | \$2,015                  | \$386              |  |  |  |

Carrying Value of Securities without a Fair Value

| March 31, 2003                                      | Millions | of Yen | Millions of U.S. Dollars |     |  |
|---|----------|--------|--------------------------|-----|--|
| Other Securities                                    |          |        |                          |     |  |
| Unlisted Stocks (excluding Over-the-counter Stocks) | ¥        | 40,927 | \$                       | 340 |  |
| Foreign Securities                                  |          | 71,560 |                          | 595 |  |
| Other   |          | 43,344 |                          | 361 |  |

#### 33. Fair Value of Money Held in Trust

For the Fiscal Year Ended March 31, 2004

Money Held in Trust for Trading Purpose

|                         | Milli             | ions of Yen                                  | Millions          | of U.S. Dollars  |
|-------------------------|-------------------|--|-------------------|--|
| March 31, 2004          | Carrying<br>Value | Unrealized Loss<br>Recognized as<br>expenses | Carrying<br>Value | Unrealized Loss<br>Recognized as<br>expenses   |
| Money Held in Trust for |                   |  |                   | A vold of the state of the stat |
| Trading Purpose         | ¥30,077           | ¥(18)  | \$285             | \$(0)  |

Other Money Held in Trust (Money Held in Trust other than that for trading purpose or held to maturity)

|                           | Millions of Yen |            |                     |          |         |  |  |  |  |
|---------------------------|-----------------|------------|---------------------|----------|---------|--|--|--|--|
|                           | Acquisition     | Carrying   | Net Unrealized Gain |          |         |  |  |  |  |
| March 31, 2004            | Cost            | Value      |                     | Gain     | Loss    |  |  |  |  |
| Other Money Held in Trust | ¥3,732,145      | ¥3,810,128 | ¥77,983             | ¥115,439 | ¥37,455 |  |  |  |  |

|                           | Acquisition | Carrying | Net Unrealized Gain |         |       |
|---------------------------|-------------|----------|---------------------|---------|-------|
| March 31,2004             | Cost        | Value    |                     | Gain    | Loss  |
| Other Money Held in Trust | \$35,309    | \$36,047 | \$738               | \$1,092 | \$354 |

Note: Carrying values of Other Money Held in Trust disclosed on the consolidated balance sheet are based on the quoted market price of the underlying assets as at the end of the fiscal year ended March 31, 2004.

For the Fiscal Year Ended March 31, 2003

Money Held in Trust for Trading Purpose

|  | Milli             | ons of Yen                                   | Millions of U.S. Dollars |  |  |
|--|-------------------|--|--------------------------|--|--|
| March 31, 2003                             | Carrying<br>Value | Unrealized Loss<br>Recognized as<br>expenses | Carrying<br>Value        | Unrealized Loss<br>Recognized as<br>expenses |  |
| Money Held in Trust for<br>Trading Purpose | ¥20,000           | ¥(0)   | \$166                    | \$(0)  |  |

Other Money Held in Trust (Money Held in Trust other than that for trading purpose or held to maturity)

|                           |             | Millions of Yen |                     |         |          |  |  |  |  |  |
|---------------------------|-------------|-----------------|---------------------|---------|----------|--|--|--|--|--|
|                           | Acquisition | Carrying        | Net Unrealized Loss |         |          |  |  |  |  |  |
| March 31, 2003            | Cost        | Value           |                     | Gain    | Loss     |  |  |  |  |  |
| Other Money Held in Trust | ¥3,996,158  | ¥3,944,704      | ¥(51,453)           | ¥61,759 | ¥113,213 |  |  |  |  |  |

|                           |             | Millions of U.S. Dollars |         |       |       |  |  |  |
|---------------------------|-------------|--------------------------|---------|-------|-------|--|--|--|
|                           | Acquisition | Carrying _               | Ne      | s     |       |  |  |  |
| March 31, 2003            | Cost        | Value                    |         | Gain  | Loss  |  |  |  |
| Other Money Held in Trust | \$33,246    | \$32,818                 | \$(428) | \$514 | \$942 |  |  |  |

Note: Carrying values of Other Money Held in Trust disclosed on the consolidated balance sheet are based on the quoted market price of the underlying assets as at the end of the fiscal year ended March 31, 2003.

## 34. Fair Value of Derivative Instruments

For the Fiscal Year Ended March 31, 2004

Interest Rate-Related Derivative Instruments

|                  |               |                     |                 |            |       | Million | s of Y | Ten      |      |          |
|------------------|---------------|---------------------|-----------------|------------|-------|---------|--------|----------|------|----------|
|                  |               |                     | (               | Contract A | mount | or      |        | Fair     | Uni  | realized |
|                  |               |                     | Notional Amount |            |       |         | Value  |          | Gain |          |
| March 31, 2004   |               |                     |                 |            | Over  | 1Year   |        |          | /    | Loss     |
| Exchange-traded  | Interest Rate | Sold                | ¥               | 71,754     | ¥     | -       | ¥      | (12)     | ¥    | (12)     |
| Transactions     | Futures       | Purchased           |                 | 50,764     |       | -       |        | 180      |      | 180      |
|                  | Interest Rate | Sold                |                 | -          |       | -       |        | -        |      | -        |
|                  | Options       | Purchased           |                 | -          |       | -       |        | -        |      | -        |
| Over-the-counter | Forward Rate  | Sold                |                 | •          |       |         |        | -        |      | -        |
| Transactions     | Agreements    | Purchased           |                 | -          |       | -       |        | -        |      | -        |
|                  | Interest Rate | Rec.:FixPay.: Flt.  | 10              | ,524,756   | 3,6   | 68,002  |        | 98,139   |      | 98,139   |
|                  | Swaps         | Rec. Flt. Pay. Fix. | 8               | 3,240,111  | 2,0   | 64,668  |        | (84,956) |      | (84,956) |
|                  |               | Rec.:FltPay.: Flt.  |                 | 20,000     |       | -       |        | 20       |      | 20       |
|                  | Interest Rate | Sold                |                 | 15,000     |       | 10,000  |        | (469)    |      | (469)    |
|                  | Options       | Purchased           |                 | 63,000     |       | 57,000  |        | 1,443    |      | 1,443    |
|                  | Other         | Sold                |                 | 55,300     |       | 50,300  |        | (12)     |      | (12)     |
|                  |               | Purchased           |                 | 56,000     |       | 51,000  |        | 7        |      | 7        |
|                  | Total         |                     | ¥               | 1          | ¥     | 1       | ¥      | 14,340   | ¥    | 14,340   |

|                  |               |                    |            | Millions o | f U.S. I | Oollars |     |         |
|------------------|---------------|--------------------|------------|------------|----------|---------|-----|---------|
|                  |               |                    | Contract A | mount or   | I        | air     | Unr | ealized |
|                  |               |                    | Notional.  | Amount     | V        | alue    | (   | Jain    |
| March 31, 2004   |               |                    |            | Over 1Year |          |         | /]  | Loss    |
| Exchange-traded  | Interest Rate | Sold               | \$<br>679  | \$ -       | \$       | (0)     | \$  | (0)     |
| Transactions     | Futures       | Purchased          | 480        | -          |          | 2       |     | 2       |
|                  | Interest Rate | Sold               | -          | -          |          | -       |     | -       |
|                  | Options       | Purchased          | -          | -          |          | -       |     | -       |
| Over-the-counter | Forward Rate  | Sold               | -          | -          |          | •       |     | -       |
| Transactions     | Agreements    | Purchased          | -          | -          |          | -       |     | -       |
|                  | Interest Rate | Rec.:FixPay.: Flt. | 99,572     | 34,702     |          | 928     |     | 928     |
|                  | Swaps         | Rec.:FltPay.: Fix. | 30,654     | 19,533     |          | (804)   |     | (804)   |
|                  |               | Rec.:FltPay.: Flt. | 189        | -          |          | 0       |     | 0       |
|                  | Interest Rate | Sold               | 142        | 95         |          | (4)     |     | (4)     |
|                  | Options       | Purchased          | 596        | 539        |          | 14      |     | 14      |
|                  | Other         | Sold               | 523        | 476        |          | (0)     |     | (0)     |
|                  |               | Purchased          | 530        | 482        |          | 0       |     | 0       |
|                  | Total         | ·                  | \$<br>/    | \$ /       | \$       | 136     | \$  | 136     |

Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges.

<sup>2.</sup>Determination of fair value:

The fair value of exchange traded derivative instruments is based on closing prices at the Tokyo International Financial Futures Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative instruments is determined based on a discounted net present value model, option pricing model or other models as appropriate.

**Currency-Related Derivative Instruments** 

|                  |              |           |   |           |       | Millions | of Y | en      |    |          |
|------------------|--------------|-----------|---|-----------|-------|----------|------|---------|----|----------|
|                  |              |           |   | Contract. | Amou  | nt or    |      | Fair    | Un | realized |
|                  |              |           |   | Notiona   | l Amo | unt      |      | Value   |    | Gain     |
| March 31, 2004   |              |           |   |           | Ove   | er 1Year |      |         |    | /Loss    |
| Over-the-counter | Currency Swa | ps        | ¥ | 74,040    | ¥     | 71,512   | ¥    | 2,003   | ¥  | 2,003    |
| Transactions     | Forwards     | Sold      |   | 298,069   |       | 8        |      | 229     |    | 229      |
|                  |              | Purchased | 1 | ,365,625  |       | 63       |      | (2,203) |    | (2,203)  |
|                  | Total        |           | ¥ | 1         | ¥     | 1        | ¥    | 28      | ¥  | 28       |

|                  |              |           |           | Mil    | lions of U    | J.S. 1 | Dollars |    |          |
|------------------|--------------|-----------|-----------|--------|---------------|--------|---------|----|----------|
|                  |              |           | Contract  | Amoun  | t or          |        | Fair    | Un | realized |
|                  |              |           | Notiona   | l Amou | $\mathbf{nt}$ |        | Value   |    | Gain     |
| March 31, 2004   |              |           |           | Over   | 1Year         |        |         |    | /Loss    |
| Over-the-counter | Currency Swa | ps        | \$<br>700 | \$     | 677           | \$     | 19      | \$ | 19       |
| Transactions     | Forwards     | Sold      | 2,820     |        | 0             |        | 2       |    | 2        |
|                  |              | Purchased | 12,920    |        | 1             |        | (21)    |    | (21)     |
|                  | Total        |           | \$<br>1   | \$     | 1             | \$     | 0       | \$ | 0        |

- Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments 1) accounted for as hedges, 2) designated to certain monetary receivables or payables denominated in foreign currencies and recorded on the consolidated balance sheet, or 3) designated to the monetary receivables or payables denominated in foreign currencies which are eliminated for consolidation purposes.
  - 2.Determination of fair value:
    - Fair value is determined based on the discounted net present value of currency related derivative instruments.
  - 3. The above analysis includes foreign exchange forward contracts and currency options, which are revalued at the exchange rates prevailing at the end of the fiscal year, from this fiscal year.
  - The above analysis excludes currency swap transactions accounted for as hedges on the basis of "Accounting and Auditing Treatment relating to Accounting for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25).

#### Stock-Related Derivative Instruments

The Bank and its consolidated subsidiaries held no stock-related derivative instruments during the fiscal year ended March 31, 2004.

#### **Bond-Related Derivative Instruments**

|                  |              |           |   |            | ]      | Millions | of Yer | 1   |       |        |
|------------------|--------------|-----------|---|------------|--------|----------|--------|-----|-------|--------|
|                  |              |           | ( | Contract A | mount  | or       | F      | air | Unrea | alized |
|                  |              |           |   | Notional   | Amount | t        | Va     | lue | Ga    | .in    |
| March 31, 2004   |              |           |   |            | Over   | 1Year    |        |     | /Lo   | ss     |
| Exchange-traded  | Bond Futures | Sold      | ¥ | 21,610     | ¥      | -        | ¥      | 130 | ¥     | 130    |
| Transactions     |              | Purchased |   | 2,995      |        | •        |        | (8) |       | (8)    |
|                  | Bond Futures | Sold      |   | -          |        | -        |        | -   |       | -      |
|                  | Options      | Purchased |   | -          |        | -        |        | -   |       | -      |
| Over-the-counter | Bond Options | Sold      |   | -          |        | -        |        | -   |       | -      |
| Transactions     |              | Purchased |   | -          |        | -        |        | -   |       | -      |
|                  | Total        |           | ¥ | 1          | ¥      | /        | ¥      | 121 | ¥     | 121    |

|                  |              |           |    |           | Millio   | ns of U | J.S. Do | llars | ***                                     | -      |
|------------------|--------------|-----------|----|-----------|----------|---------|---------|-------|---|--------|
|                  |              |           | C  | ontract A | mount or | •       | F       | air   | Unre                                    | alized |
|                  |              |           |    | Notional  | Amount   |         | Va      | lue   | Ga                                      | ain    |
| March 31, 2004   |              |           |    |           | Over 1   | Year    |         |       | /Lo                                     | oss    |
| Exchange-traded  | Bond Futures | Sold      | \$ | 204       | \$       | -       | \$      | 1     | \$                                      | 1      |
| Transactions     |              | Purchased |    | 28        |          | -       |         | (0)   |   | (0)    |
|                  | Bond Futures | Sold      |    | -         |          | -       |         | -     | *************************************** | -      |
|                  | Options      | Purchased |    | -         |          | -       |         | -     |   | -      |
| Over-the-counter | Bond Options | Sold      |    | -         |          | -       |         | -     |   | -      |
| Transactions     |              | Purchased |    |           |          | -       |         | -     |   | -      |
|                  | Total        |           | \$ | 1         | \$       | 1       | \$      | 1     | \$                                      | 1      |

Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges.

2.Determination of fair value:

The fair value of exchange-traded derivative instruments is based on closing prices at Tokyo Stock Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative instruments is determined based on a discounted net present value model, option pricing model or other models as appropriate.

#### Commodities-Related Derivative Instruments

The Bank and its consolidated subsidiaries held no commodities related derivative instruments during the fiscal year ended March 31, 2004.

**Credit Derivative Instruments** 

|                  |                |           |   |                                    |    | Millions | of Ye        | n     |                 |       |
|------------------|----------------|-----------|---|------------------------------------|----|----------|--------------|-------|-----------------|-------|
|                  |                |           |   | Contract Amount or Notional Amount |    |          | Fair<br>alue |       | ealized<br>Fain |       |
| March 31, 2004   |                |           |   |                                    | Ov | er 1Year |              |       |                 |       |
| Over-the-counter | Credit Default | Sold      | ¥ | 111,000                            | ¥  | 107,500  | ¥            | 3,474 | ¥               | 3,474 |
| Transactions     | Swaps          | Purchased |   | -                                  |    | -        |              | -     |                 | -     |
|                  | Other          | Sold      |   | -                                  |    | -        |              | +     |                 | -     |
|                  |                | Purchased |   | -                                  |    | -        |              |       |                 | -     |
|                  | Total          |           | ¥ | 1                                  | ¥  | 1        | ¥            | 3,474 | ¥               | 3,474 |

|                  |                |           |    | Millions of U.S. Dollars |      |         |    |      |      |        |  |
|------------------|----------------|-----------|----|--------------------------|------|---------|----|------|------|--------|--|
|                  |                |           | (  | Contract A               | moun | t or    | I  | Fair | Unre | alized |  |
|                  |                |           |    | Notional                 | Amou | nt      | V  | alue | G    | ain    |  |
| March 31, 2004   |                |           |    |                          | Ove  | r 1Year |    |      |      |        |  |
| Over-the-counter | Credit Default | Sold      | \$ | 1,050                    | \$   | 1,017   | \$ | 33   | \$   | 33     |  |
| Transactions     | Swaps          | Purchased |    | -                        |      |         |    | -    |      | -      |  |
|                  | Other          | Sold      |    | -                        |      | -       |    | +    |      | -      |  |
| _                |                | Purchased |    | -                        |      | -       |    | -    |      | -      |  |
|                  | Total          |           | \$ | 1                        | \$   | /       | \$ | 33   | \$   | 33     |  |

Note: 1.Derivatives instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges.

2.Determination of fair value:

Fair value is determined based on prices of the underlying items and the terms of contracts of credit derivative transactions.

3."Sold" means the underwriting of credit risk and "Purchase" means the transferring of credit risk.

## For the Fiscal Year Ended March 31, 2003

Interest Rate-Related Derivative Instruments

|                  |               |                     |   |            | I      | Millions | of Ye | en     |    |          |
|------------------|---------------|---------------------|---|------------|--------|----------|-------|--------|----|----------|
|                  |               |                     |   | Contract A | Amount | or       | F     | air    | Un | realized |
|                  |               |                     |   | Notional   | Amou   | nt       | V     | alue   |    | Gain     |
| March 31, 2003   |               |                     |   |            | Over   | 1Year    |       |        |    | /Loss    |
| Exchange-traded  | Interest Rate | Sold                | ¥ | 47,631     | ¥      | -        | ¥     | (171)  | ¥  | (171)    |
| Transactions     | Futures       | Purchased           |   | 14,465     |        | •        |       | 307    |    | 307      |
|                  | Interest Rate | Sold                |   |            |        | -        |       |        |    | -        |
|                  | Options       | Purchased           |   | -          |        | -        |       | -      |    | -        |
| Over-the-counter | Forward Rate  | Sold                |   | -          |        | -        |       | -      |    | -        |
| Transactions     | Agreements    | Purchased           |   | -          |        | -        |       | -      |    | -        |
|                  | Interest Rate | Rec.:FixPay.: Flt.  | 8 | ,701,064   | 3,79   | 5,796    | 14    | 48,996 |    | 148,996  |
|                  | Swaps         | Rec. Flt. Pay. Fix. | 2 | ,998,189   | 2,49   | 92,587   | (15   | 6,048) | (  | 156,048) |
|                  |               | Rec.:FltPay.: Flt.  |   | 23,200     | 2      | 20,000   |       | 40     |    | 40       |
|                  | Interest Rate | Sold                |   | 15,000     | 1      | 15,000   |       | (810)  |    | (810)    |
|                  | Options       | Purchased           |   | 63,000     | (      | 53,000   |       | 2,290  |    | 2,290    |
|                  | Other         | Sold                |   | 66,900     | Ę      | 55,300   |       | (1)    |    | (1)      |
|                  |               | Purchased           |   | 57,500     |        | 56,000   |       | (9)    |    | (9)      |
|                  | Total         |                     | ¥ | /          | ¥      | 1        | ¥ (   | 5,408) | ¥  | (5,408)  |

|                  |               |                    |    |            | Mi  | llions of U | J.S. 1 | Dollars |    |          |
|------------------|---------------|--------------------|----|------------|-----|-------------|--------|---------|----|----------|
|                  |               |                    | (  | Contract A | mou | nt or       | ]      | Fair    | Ur | realized |
|                  |               |                    |    | Notional   | Amo | unt         | V      | alue    |    | Gain     |
| March 31, 2003   |               |                    |    |            | Ove | r 1Year     |        |         |    | /Loss    |
| Exchange-traded  | Interest Rate | Sold               | \$ | 396        | \$  | -           | \$     | (2)     | \$ | (2)      |
| Transactions     | Futures       | Purchased          |    | 120        |     | -           |        | _ 3     |    | 3        |
|                  | Interest Rate | Sold               |    | -          |     | *           |        | -       |    | -        |
|                  | Options       | Purchased          |    |            |     | -           |        | -       |    | -        |
| Over-the-counter | Forward Rate  | Sold               |    |            |     | -           |        | -       |    | -        |
| Transactions     | Agreements    | Purchased          |    | -          |     | -           |        | -       |    | -        |
|                  | Interest Rate | Rec.:FixPay.: Flt. |    | 72,388     |     | 31,579      |        | 1,240   |    | 1,240    |
|                  | Swaps         | Rec.:FltPay.: Fix. |    | 24,943     |     | 20,737      |        | (1,298) |    | (1,298)  |
|                  |               | Rec.:FltPay.: Flt. |    | 193        |     | 166         |        | 0       |    | 0        |
|                  | Interest Rate | Sold               |    | 125        |     | 125         |        | (7)     |    | (7)      |
|                  | Options       | Purchased          |    | 524        |     | 524         |        | 19      |    | 19       |
|                  | Other         | Sold               |    | 557        |     | 460         |        | (0)     |    | (0)      |
|                  |               | Purchased          |    | 478        |     | 466         |        | (0)     |    | (0)      |
|                  | Total         |                    | \$ | 1          | \$  | /           | \$     | (45)    | \$ | (45)     |

Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges.

The fair value of exchange-traded derivative instruments is based on closing prices at the Tokyo International Financial Futures Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative instruments is determined based on a discounted net present value model, option pricing model or other models as appropriate.

<sup>2.</sup>Determination of fair value:

**Currency-Related Derivative Instruments** 

|                                  |                |      |                    |     | Millions | of Ye | en            |   |                 |
|----------------------------------|----------------|------|--------------------|-----|----------|-------|---------------|---|-----------------|
|                                  |                | Cont | ract Amoui<br>Amou |     | Notional |       | Fair<br>Value |   | ealized<br>Sain |
| March 31, 2003                   |                |      |                    | Ove | r 1 Year |       |               |   |                 |
| Over-the-counter<br>Transactions | Currency Swaps | ¥    | 84,600             | ¥   | 76,435   | ¥     | 1,625         | ¥ | 1,625           |
| Tota                             | 1              | ¥    | /                  | ¥   | 1        | ¥     | 1,625         | ¥ | 1,625           |

|                                  |                | Millions of U.S. Dollars |                   |    |         |    |               |      |        |  |
|----------------------------------|----------------|--------------------------|-------------------|----|---------|----|---------------|------|--------|--|
|                                  |                | Contr                    | act Amour<br>Amou |    | otional |    | Fair<br>Value | i    | alized |  |
| March 31, 2003                   |                |                          | 7111100           |    | 1 Year  |    | varue         | Gain |        |  |
| Over-the-counter<br>Transactions | Currency Swaps | \$                       | 704               | \$ | 636     | \$ | 14            | \$   | 14     |  |
| Tota                             | al             | \$                       | 1                 | \$ | /       | \$ | 14            | \$   | 14     |  |

- Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges (see Note 3 below).
  - 2.Determination of fair value:
  - Fair value is determined based on the discounted net present value of currency-related derivative instruments.
  - 3. Currency Swaps accounted for under the accrual method are excluded from the above analysis. The Bank and its consolidated subsidiaries held no currency swaps which are accounted for under the accrual method on the basis of the temporary treatment described in "Accounting and Auditing Treatment relating to Accounting for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25), for the fiscal year ended March 31, 2003.

The above analysis excludes foreign exchange forward contracts and currency options, which are 1) revalued at the exchange rates prevailing at the end of the fiscal year and changes in fair value are included in the consolidated statement of operations, 2) designated to certain monetary receivables or payables denominated in foreign currencies and recorded on the consolidated balance sheet, or 3) designated to the monetary receivables or payables denominated in foreign currencies which are eliminated for consolidation purposes.

The above mentioned transactions related to currency derivatives are as follows:

|                  |          |           | Mil | lions of Yen                 | ons of U.S.<br>Pollars     |
|------------------|----------|-----------|-----|------------------------------|----------------------------|
| March 31, 2003   |          |           |     | act Amount or<br>onal Amount | et Amount or<br>nal Amount |
| Over-the-counter | Forwards | Sold      | ¥   | 1,003,555                    | \$<br>8,349                |
| Transactions     |          | Purchased |     | 912,892                      | <br>7,595                  |
|                  | Currency | Sold      |     | 26,584                       | 221                        |
|                  | Options  | Purchased |     | 25,218                       | 210                        |

#### Stock-Related Derivative Instruments

The Bank and its consolidated subsidiaries held no stock-related derivative instruments during the fiscal year ended March 31, 2003.

**Bond-Related Derivative Instruments** 

|                  |              |           | Millions of Yen             |        |       |      |      |           |      |      |
|------------------|--------------|-----------|-----------------------------|--------|-------|------|------|-----------|------|------|
|                  |              |           | Contract Amount or Notional |        |       | Fair |      | Unrealize |      |      |
|                  |              |           |                             | Amount |       |      |      | Value     | G    | ain  |
| March 31, 2003   |              |           |                             | Over   | 1Year |      |      | /I        | oss  |      |
| Exchange-traded  | Bond Futures | Sold      | ¥                           | 16,400 | ¥     | -    | ¥    | (22)      | ¥    | (22) |
| Transactions     |              | Purchased |                             | 3,582  |       | -    |      | 10        |      | 10   |
|                  | Bond Futures | Sold      |                             | •      |       | -    |      | -         |      | -    |
|                  | Options      | Purchased |                             | 6      |       | -    |      | (0)       |      | (0)  |
| Over-the-counter | Bond Options | Sold      |                             | •      |       | -    |      | -         |      | -    |
| Transactions     |              | Purchased |                             | 3      |       | -    |      | 0         |      | 0    |
| Total            |              | ¥         | /                           | ¥      | /     | ¥    | (11) | ¥         | (11) |      |

|                  |              |           | Millions of U.S. Dollars |                                       |       |   |               |     |           |     |
|------------------|--------------|-----------|--------------------------|---------------------------------------|-------|---|---------------|-----|-----------|-----|
|                  |              |           |                          | Contract Amount or<br>Notional Amount |       |   | Fair<br>Value |     | Unrealize |     |
|                  |              |           |                          |                                       |       |   |               |     | G         | ain |
| March 31, 2003   |              |           |                          | Over                                  | 1Year |   |               | /L  | oss       |     |
| Exchange-traded  | Bond Futures | Sold      | \$                       | 136                                   | \$    | - | \$            | (0) | \$        | (0) |
| Transactions     |              | Purchased |                          | 30                                    |       | - |               | 0   |           | 0   |
|                  | Bond Futures | Sold      |                          | -                                     |       | • |               | -   |           | -   |
|                  | Options      | Purchased |                          | 0                                     |       | - |               | (0) |           | (0) |
| Over-the-counter | Bond Options | Sold      |                          | -                                     |       | - |               | -   |           | •   |
| Transactions     |              | Purchased |                          | 0                                     |       | - |               | 0   |           | 0   |
| Total            |              |           | \$                       | 1                                     | \$    | / | \$            | (0) | \$        | (0) |

Note: 1.Derivative instruments are revalued to fair value. Changes in fair value are included in the consolidated statement of operations. The above analysis excludes derivative instruments accounted for as hedges.

#### 2.Determination of fair value:

The fair value of exchange-traded derivative instruments is based on closing prices at Tokyo Stock Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative Instruments is determined based on a discounted net present value model, option pricing model or other models as appropriate.

#### Commodities-Related Derivative Instruments

The Bank and its consolidated subsidiaries held no commodities related derivative instruments during the fiscal year ended March 31, 2003.

#### **Credit Derivative Instruments**

The Bank and its consolidated subsidiaries held no credit derivative instruments during the fiscal year ended March 31, 2003.

# 35. The Norinchukin Bank (Parent Company)

# (a) Non-consolidated Balance Sheets

|  | N.C.11. C.2. |            |         |            |              | Millions of |  |
|--|--------------|------------|---------|------------|--------------|-------------|--|
|  |              | Millions   | s of Ye |            | U.S. Dollars |             |  |
| As of March 31   |              | 2004       |         | 2003       |              | 2004        |  |
| Assets   |              |            |         |            |              |             |  |
| Cash and Due from Banks                                  | ¥            | 3,573,051  | ¥       | 4,226,810  | \$           | 33,804      |  |
| Call Loans and Bills Purchased                           |              | 404,310    |         | 590,334    |              | 3,825       |  |
| Collateral Deposited under Securities Borrowed           |              | 327,486    |         | 776,641    |              | 3,098       |  |
| Commercial Paper and Other Debt Purchased                |              | 654,839    |         | 451,899    |              | 6,195       |  |
| Trading Assets   |              | 489,733    |         | 1,167,852  |              | 4,633       |  |
| Money Held in Trust                                      |              | 3,840,206  |         | 3,964,704  |              | 36,331      |  |
| Securities   |              | 33,553,036 |         | 28,672,259 |              | 317,437     |  |
| Loans and Bills Discounted                               |              | 17,798,230 |         | 19,187,459 |              | 168,384     |  |
| Foreign Exchange Assets                                  |              | 15,618     |         | 21,299     |              | 148         |  |
| Other Assets   |              | 918,628    |         | 680,733    |              | 8,691       |  |
| Premises and Equipment                                   |              | 206,080    |         | 211,972    |              | 1,950       |  |
| Deferred Debenture Discounts                             |              | 229        |         | 242        |              | 2           |  |
| Deferred Tax Assets                                      |              | -          |         | 202,955    |              | -           |  |
| Customers' Liabilities for Acceptances and Guarantees    |              | 240,124    |         | 388,843    |              | 2,272       |  |
| Reserve for Possible Loan Losses                         |              | (365, 392) |         | (355,848)  |              | (3,457)     |  |
| Total Assets   | ¥            | 61,656,184 | ¥       | 60,188,161 | \$           | 583,313     |  |
|  |              |            |         |            |              |             |  |
| Liabilities and Shareholders' Equity                     |              |            |         |            |              |             |  |
| Liabilities  |              |            |         |            |              |             |  |
| Deposits   | ¥            | 41,298,690 | ¥       | 40,488,537 | \$           | 390,716     |  |
| Debentures   |              | 5,216,869  |         | 5,807,159  |              | 49,355      |  |
| Call Money and Bills Sold                                |              | 3,560,548  |         | 4,194,140  |              | 33,685      |  |
| Payables under Repurchase Agreements                     |              | 3,350,321  |         | 3,864,098  |              | 31,697      |  |
| Collateral Received under Securities Loaned              |              | 2,109,476  |         | 718,376    |              | 19,957      |  |
| Trading Liabilities                                      |              | 67,860     |         | 99,315     |              | 642         |  |
| Borrowings   |              | 888,675    |         | 705,206    |              | 8,408       |  |
| Foreign Exchange Liabilities                             |              | 328        |         | 7,792      |              | 3           |  |
| Other Liabilities  |              | 2,285,535  |         | 2,114,087  |              | 21,623      |  |
| Reserve for Bonus Payments                               |              | 3,696      |         | 3,430      |              | 35          |  |
| Reserve for Retirement Benefits                          |              | 8,637      |         | 7,410      |              | 82          |  |
| Deferred Tax Liabilities                                 |              | 81,122     |         | ,          |              | 767         |  |
| Deferred Tax Liabilities Relating to Land Revaluation    |              | 34,091     |         | 33,662     |              | 323         |  |
| Acceptances and Guarantees                               |              | 240,124    |         | 388,843    |              | 2,272       |  |
| Total Liabilities  | ****         | 59,145,979 |         | 58,432,061 |              | 559,565     |  |
|  |              | 00,110,010 |         | 00,102,001 |              | 000,000     |  |
| Shareholders' Equity                                     |              |            |         |            |              |             |  |
| Paid-in Capital  |              | 1,224,999  |         | 1,224,999  |              | 11,589      |  |
| Capital Surplus  |              |            |         | 25,020     |              | 237         |  |
|  |              | 25,020     |         | 20,020     |              | 201         |  |
| Retained Earnings:                                       |              |            |         | 100.000    |              |             |  |
| Legal Reserve  |              | 208,366    |         | 192,966    |              | 1,971       |  |
| Voluntary Reserves                                       |              | 323,101    |         | 292,353    |              | 3,057       |  |
| Unappropriated Retained Earnings                         |              | 177,436    |         | 111,768    |              | 1,679       |  |
| Land Revaluation Reserve                                 |              | 75,350     |         | 80,024     |              | 713         |  |
| Net Unrealized Gains(Losses) on Securities, net of taxes |              | 475,929    |         | (171,034)  |              | 4,502       |  |
| Total Shareholders' Equity                               |              | 2,510,205  | -       | 1,756,099  |              | 23,748      |  |
| Total Liabilities and Shareholders' Equity               | ¥            | 61,656,184 | ¥       | 60,188,161 | \$           | 583,313     |  |
|  |              |            |         | ,,         |              | -,9         |  |

# (b) Non-consolidated Statements of Operations

| (b) Iton consolidated statements of operations         | Millions of Yen |           |    |           |              | Millions of<br>U.S. Dollars |  |  |
|--|-----------------|-----------|----|-----------|--------------|-----------------------------|--|--|
| Fiscal year ended March 31                             |                 | 2004      |    | 2003      |              | 2004                        |  |  |
| Income   |                 |           |    |           |              |                             |  |  |
| Interest and Dividend Income:                          |                 |           |    |           |              |                             |  |  |
| Interest on Loans and Bills Discounted                 | ¥               | 130,360   | ¥  | 157,368   | \$           | 1,233                       |  |  |
| Interest on and Dividends from Securities              |                 | 648,473   |    | 583,813   |              | 6,135                       |  |  |
| Other Interest Income                                  |                 | 42,860    |    | 63,254    |              | 406                         |  |  |
| Fees and Commissions                                   |                 | 18,810    |    | 15,327    |              | 178                         |  |  |
| Trading Revenue  |                 | 2,028     |    | 2,413     |              | 19                          |  |  |
| Other Operating Income                                 |                 | 123,927   |    | 239,065   |              | 1,172                       |  |  |
| Other Income   |                 | 150,355   |    | 142,192   |              | 1,423                       |  |  |
| Total Income   |                 | 1,116,817 |    | 1,203,435 |              | 10,566                      |  |  |
| Expenses   |                 |           |    |           |              |                             |  |  |
| Interest Expenses:                                     |                 |           |    |           |              |                             |  |  |
| Interest on Deposits                                   |                 | 68,095    |    | 68,631    |              | 644                         |  |  |
| Interest on Debentures                                 |                 | 41,411    |    | 56,135    |              | 392                         |  |  |
| Amortization of Discounts on Debentures                |                 | -         |    | 652       |              | -                           |  |  |
| Interest on Borrowings                                 |                 | 5,810     |    | 4,846     |              | 55                          |  |  |
| Other Interest Expenses                                |                 | 467,436   |    | 550,319   |              | 4,422                       |  |  |
| Fees and Commissions                                   |                 | 8,113     |    | 7,407     |              | 77                          |  |  |
| Trading Losses   |                 | 607       |    | 615       |              | 6                           |  |  |
| Other Operating Expenses                               |                 | 142,848   |    | 87,481    |              | 1,351                       |  |  |
| General and Administrative Expenses                    |                 | 111,389   |    | 111,169   |              | 1,054                       |  |  |
| Other Expenses   |                 | 89,209    |    | 210,545   |              | 844                         |  |  |
| Total Expenses   |                 | 934,923   |    | 1,097,804 |              | 8,845                       |  |  |
| Income before Income Taxes                             |                 | 181,894   |    | 105,630   |              | 1,721                       |  |  |
| Income Taxes:  |                 | •         |    | ,-        |              | •                           |  |  |
| Current  |                 | 44,458    |    | 24,409    |              | 421                         |  |  |
| Deferred   |                 | (4,450)   |    | 6,948     |              | (42)                        |  |  |
| Net Income   | ¥               | 141,886   | ¥  | 74,273    | \$           | 1,342                       |  |  |
| Note: In accordance with the novicion of The Navinchul |                 | A         | СТ | `` I. T   | <b>7.1</b> ( | - 1                         |  |  |

Note: In accordance with the revision of The Norinchukin Bank Law, Amortization of Discounts on Debentures is included in Interest on Debentures beginning in the fiscal year ended March 31, 2004.

|                      |   | Yen   |   |       | U.S. Dollars |      |  |
|----------------------|---|-------|---|-------|--------------|------|--|
|                      |   | 2004  |   | 2003  |              | 2004 |  |
| Net Income per Share | ¥ | 65.77 | ¥ | 47.82 | \$           | 0.62 |  |

# 36. Appropriation of Retained Earnings

The following dividends were approved at the shareholders' meeting held on June 25, 2004.

|   |       |            |              | Millions of |  |  |
|---|-------|------------|--------------|-------------|--|--|
|   | Milli | ons of Yen | U.S. Dollars |             |  |  |
| Cash Dividends:   |       |            |              |             |  |  |
| Special Dividends   | ¥     | 31,884     | \$           | 302         |  |  |
| Dividends on Common Stock (at the rate of 3% of the $\S$ 100 face value, or     |       |            |              |             |  |  |
| ¥ 3.00 per share)   |       | 6,000      |              | 57          |  |  |
| Dividends on Lower Dividend Rate Stock (at the rate of 1% of the $\S$ 100 face  |       |            |              |             |  |  |
| value, or ¥ 1.00 per share)   |       | 10,000     |              | 95          |  |  |
| Dividends on Preferred Stock (at the rate of 10% of the $\$$ 100 face value, or |       |            |              |             |  |  |
| ¥ 10.00 per share)  |       | 328        |              | 3           |  |  |

# 37. Subsequent Events

Based on the business strategy to focus more on the market operations, on April 27, 2004, the Bank decided to commence a plan to liquidate Norinchukin International plc..

Kasumigaseki Bldg. 32nd Floor 3-2-5, Kasumigaseki, Chiyoda-ku, Tokyo 100-6088, Japan

# Report of Independent Auditors

To the Board of Directors of The Norinchukin Bank

We have audited the accompanying consolidated balance sheets of The Norinchukin Bank and its subsidiaries as of March 31, 2004 and 2003, and the related consolidated statements of operations, capital surplus and retained earnings, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Norinchukin Bank and its subsidiaries as of March 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 1 to the accompanying consolidated financial statements.

As described in Note 37, based on the business strategy to focus more on the market operations, on April 27, 2004, the Bank decided to commence a plan to liquidate Norinchukin International plc..

ChuoAoyama PricewaterhouseCoopers

Charlogana Primaterhow Coopers

Tokyo, Japan

May 17, 2004