Dedicated to sustaining all life.

# The Norinchukin Bank Company Presentation



**June 2022** 

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The financial figures for the Bank are prepared in accordance with generally accepted accounting principles in Japan ("J-GAAP").



# **Table of Contents**

I . Overview of The Norinchukin Bank	Page
Overview of The Norinchukin Bank	4
Key Information of The Norinchukin Bank	5
Overview of the Cooperative System	6
Three Business Areas	7
Food & Agriculture Business	8
Retail Business	9
II. Financial Summary for FY2021	
Financial Highlights for FY2021	11
Income Statement Summary	12
Balance Sheet Summary	13
Loan and Bills Discounted	14
Investment and Yield	15
Funding and Yield	16
Globally Diversified Investments	17
Our Investment in CLOs	18
Strong Capital Position with Investments from Members	19
High Liquidity with Deposits from Members and Low Leverage	20
<b>Ⅲ.</b> Initiatives for Achieving Sustainability Management	
The Norinchukin Bank's Medium/Long-Term Goals	22
Initiatives for Medium/Long-Term Goals in FY2021 (1/3)	23
Initiatives for Medium/Long-Term Goals in FY2021 (2/3)	24
Initiatives for Medium/Long-Term Goals in FY2021 (3/3)	25



#### I. Overview of The Norinchukin Bank

# ∼Dedicated to sustaining all life ∼

We work together with our stakeholders to foster AFF<sup>\*1</sup> industries and create a prosperous future for food and lifestyles, and thereby contribute to a sustainable global environment.



#### **Overview of The Norinchukin Bank**

### **Organization**

A national-level financial institution of cooperative organizations, whose members (our shareholders) include AFF\*1 Cooperatives

**Our Missions** 

- Facilitating financial functions for cooperative organizations
- Supporting the advancement of AFF<sup>\*1</sup> industries
- Contributing to the development of the nation's economy

**Our Role** 

Deposits and capital from members Providing financial services Efficient asset management to AFF<sup>\*1</sup> industries Returning the profits to members

# **Key Information of The Norinchukin Bank**

	(in JPY bn for financia	al figures)			FY2021 (Consolidated)
	Name  Date of Establishment		The Norinchukin Bank	Total Assets	106,138.3
			December 20, 1923	Total Net Assets	7,294.6
Overview of The Norinchukin Bank	Norinchukin Bank  Legal Basis  Financial Immary for FY2021  itiatives for Achieving Istainability  Ratings**1		The Norinchukin Bank Act	Paid-in Capital	4,040.1
Financial Summary for FY2021			(Act No.93 of 2001)	Total Capital Ratio <sup>*6</sup>	21.23%
Initiatives for Achieving Sustainability Management			A (S&P) / A1 (Moody's)	Ordinary Income <sup>*7</sup>	1,242.3
	Members <sup>*2, 3</sup> (Shareholders		JA, JF, JForest and related federations, as well as other agricultural, fishery and forestry cooperative organizations that have invested in the Bank Number of members: 3,317	Ordinary Income <sup>*7</sup>	Loan Business 8.0% Securities
	Main Business Under	Central Bank	The Norinchukin Bank	per Business	Investment Business 84.0%
	Structure (JA Bank	Regional Bank <sup>*5</sup>	JA Shinnoren (32 institutions)	Ordinary Profits <sup>*8</sup>	238.5
		Local Bank <sup>※5</sup>	JA Cooperatives (552 institutions)	Profit Attributable to Owners of Parent	184.6

Ratings of Long-term debt, as of May. 31, 2022; \*2 JA: Japan Agricultural Cooperative(s), JF: Japan Fishery Cooperative(s), JForest: Japan Forest Owners' Cooperative(s) and related federations

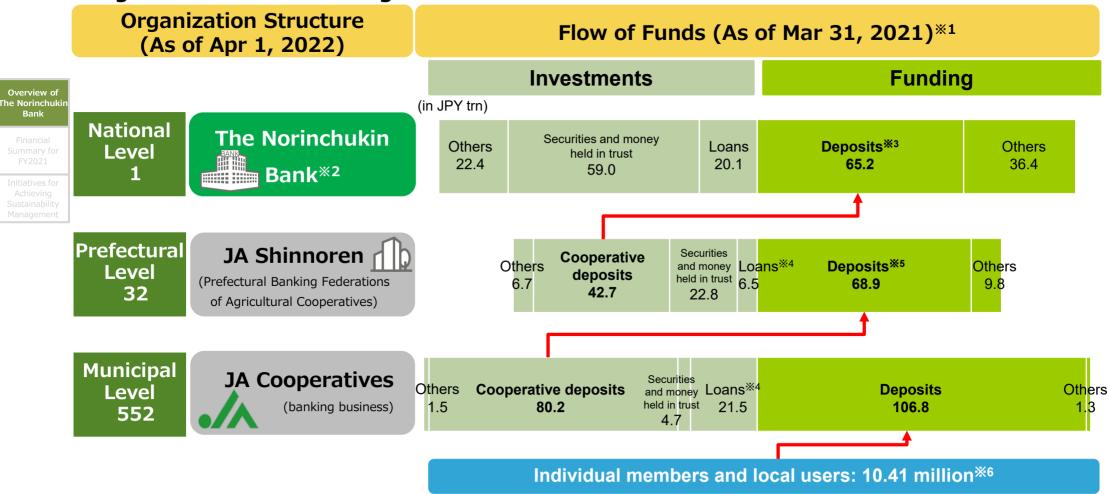
**NORINCHUKIN** 

<sup>\*3</sup> As of Mar. 31, 2022 (Consolidated); \*4 For detailed definition, please refer to p.30.; \*5 As of Apr. 1, 2022; \*6 Total capital divided by risk-weighted assets

\*7 Total income less certain special income (gains on disposal of fixed assets); \*8 Ordinary income minus ordinary expenses. Ordinary expenses: Total expenses minus certain special expenses (losses on disposal of fixed assets and losses on impairment of fixed assets)

# **Overview of the Cooperative System**

- JA Shinnoren, JA Cooperatives and the Bank are collectively referred to as JA Bank
- Our funding is mostly based on deposits, which give us sufficient liquidity
- Working as the ultimate manager of funds from members



<sup>\*\*1</sup> Total of "investment" and "funding" may not equal the sum of their components due to rounding. Please note that only the main organizations such as JA Shinnoren and JA are mentioned. For details, please refer to p.30. The Norinchukin Bank is also a national-level organization of JF Marine Bank.

<sup>\*\*2</sup> Overseas accounts have been excluded from The Norinchukin Bank's balances.

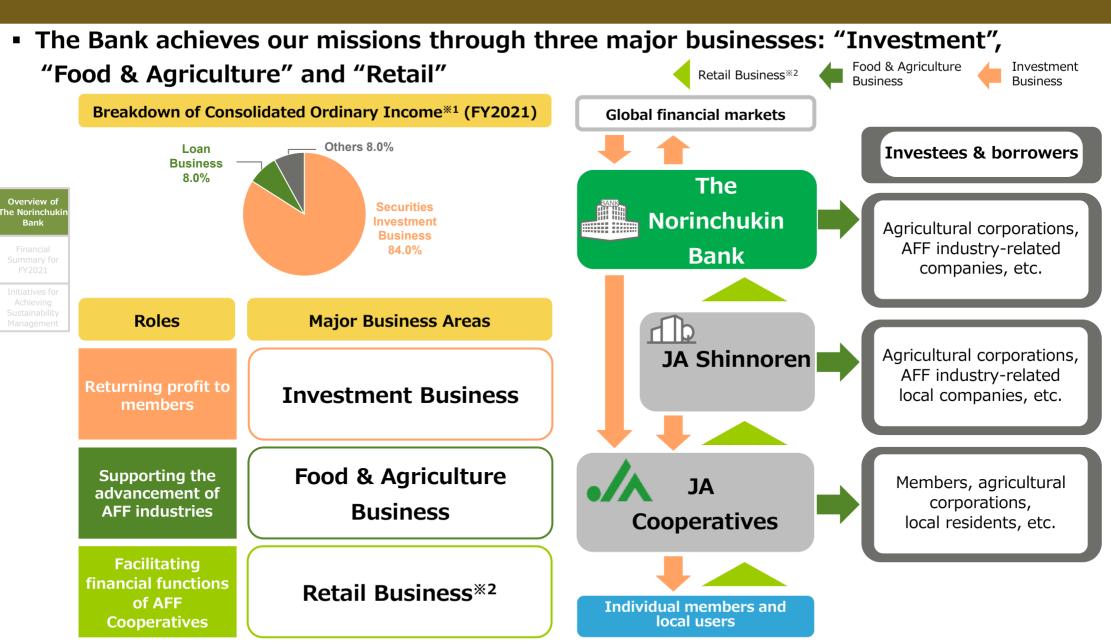
\*\*3 The Norinchukin Bank's deposits include not only those from JA Group but also those from JF and JForest Groups and other financial institutions.

\*\*4 The loan balances of JA and JA Shinnoren do not include lending to financial institutions.

\*\*5 In some prefectures, JA may make direct deposits to The Norinchukin Bank. JA Shinnoren's deposits include not only those from JA Group but also those from other financial institutions.

\*\*6 Number of JA cooperative members; Source: Comprehensive Agricultural Cooperatives Statistical Tables (2020), Ministry of Agriculture, Forestry and Fisheries

#### **Three Business Areas**

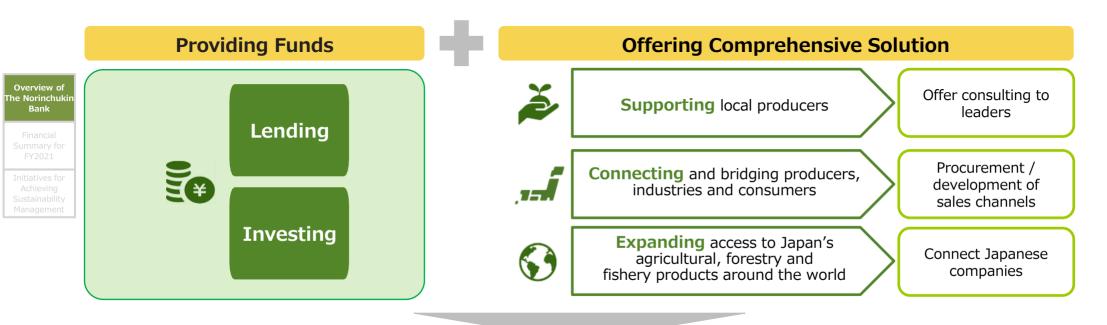


<sup>\*1</sup> Total income less certain special income (gains on disposal of fixed assets)

<sup>\*2</sup> In the Retail Business, the Bank offers product development and system operation to JA Cooperatives and also gives management improvement guidance to ensure JA Cooperatives' business management soundness as a national-level organization of JA Bank. **NORINCHUKIN** 

# Food & Agriculture Business

- Lending and providing funds to the AFF industries and various other industries
- Focusing on providing a comprehensive solution to enhance the Food and Agriculture value chain





#### **Retail Business**

Overview of

 The Bank provides consulting and support to JA Bank across the country in an integrated manner and provide guidance to ensure the soundness of its business

JA Shinnoren and JA Cooperatives engaged in banking are independent entities

Our Role The Norinchukin 14 14 Bank **Shinnoren** Cooperatives Operating the joint system Product development/provision **Operation guidance Operation of** 1A Bank **Management monitoring** branches Management guidance **Capital injection** by support fund **Bankruptcy Promotion of Unified Prevention System Business Operations** 

**Priority Strategies of JA Bank's Retail Business** 

Lendina

- Meet all types of financial needs
- Increase agriculture-related loans and loandeposit ratio

Life-plan support



funds etc. Mortgage loans

**Agriculture-related** 

Loans for house renovations

Auto loans

**Educational loans** 

Credit card loans

Loans for all purposes

Reconnect individual members with customers

- Common daily operation ⇒ Digital operation
- Diversified life plan needs ⇒ Face to face operation

**NORINCHUKIN** 

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System designed for

JA Bank and

JF Marine Bank<sup>\*1</sup>

Aiming for both

economies of scale and

meticulous customer care

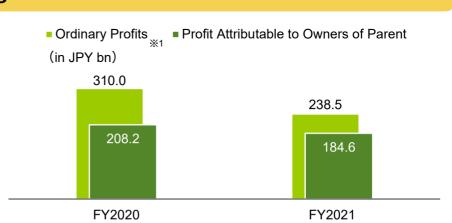
# **II.** Financial Summary for FY2021



### **Financial Highlights for FY2021**

- Steady profits secured through financial management adjusting to market environment
- The Bank continues to boast a high level of capital adequacy ratios

			Profits
[Consolidated]			(in JPY bn)
	FY2020	FY2021	Change
Ordinary Profits <sup>**1</sup>	310.0	238.5	(71.4)
Profit Attributable to Owners of Parent	208.2	184.6	(23.5)



#### **Capital Position (under Basel III)**

[Consolidated]			
	Mar 2021	Mar 2022	Change
Common Equity Tier 1 Ratio	19.86%	17.87%	(1.99%)
Tier 1 Ratio	23.19%	21.22%	(1.97%)
Total Capital Ratio <sup>**2</sup>	23.19%	21.23%	(1.96%)



<sup>\*1</sup> Ordinary income minus ordinary expenses. Ordinary income: Total income less certain special income (gains on disposal of fixed assets). Ordinary expenses: Total expenses minus certain special expenses (losses on disposal of fixed assets and losses on impairment of fixed assets) 11

Summary fo FY2021



<sup>\*2</sup> Total capital divided by risk-weighted assets

### **Income Statement Summary**

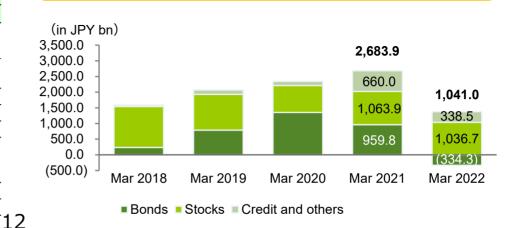
 The Bank has achieved solid profitability by conducting globally diversified investments with the stable funding base provided by members under appropriate risk management

Overview of The Norinchukin Bank	
Financial Summary for FY2021	
Initiatives for Achieving Sustainability	

[Co	onsolidated]		(i	in JPY bn)
		FY2020	FY2021	Change
1	Ordinary Income <sup>**1</sup>	1,358.8	1,242.3	(116.5)
2	Interest Income	847.5	715.7	(131.7)
3	<interest and="" dividends="" on="" securities=""></interest>	730.5	601.8	(128.7)
4	<interest and="" bills="" discounted="" loans="" on=""></interest>	97.4	97.9	0.5
5	Fees and Commissions	31.3	28.9	(2.3)
6	Other Operating Income	79.4	100.1	20.6
7	Other Ordinary Income	399.9	397.3	(2.6)
8	Ordinary Expenses <sup>*2</sup>	1,048.8	1,003.7	(45.1)
9	Interest Expenses	631.0	514.5	(116.4)
10	Fee and Commissions	17.7	15.3	(2.4)
11	Other Operating Expenses	157.1	294.3	137.2
12	General and Administrative Expenses	151.1	146.0	(5.0)
13	Other Ordinary Expenses	91.8	33.4	(58.4)
14	Ordinary Profits <sup>*3</sup>	310.0	238.5	(71.4)
15	Income before Income Taxes	293.6	263.5	(30.0)
16	Profit Attributable to Owners of Parent	208.2	184.6	(23.5)

【No	on-consolidated】		(i	n JPY bn)
		FY2020	FY2021	Change
17	Ordinary Profits <sup>**3</sup>	309.6	219.0	(90.5)
18	Net Income	212.0	172.6	(39.3)
19	Net Gains/Losses on Sales of Securities	(46.5)	(65.4)	(18.8)
20	Net Gains (Losses) from Redemption of Investment Trusts and from Sales of Assets included in Money Held in Trust	195.9	(117.1)	(313.0)
21	Credit Costs <sup>**4</sup>	83.1	17.6	(65.4)
22	Write-off of Securities	13.4	2.6	(10.7)
				'





<sup>\*1</sup> Total income less certain special income (gains on disposal of fixed assets)

<sup>\*\*4</sup> Negative numbers for credit-related expenses indicate reversals.; \*\*5 Net profit or loss from valuation before the tax effect accounting is applied.



<sup>\*2</sup> Total expenses minus certain special expenses (losses on disposal of fixed assets and losses on impairment of fixed assets)

<sup>\*3</sup> Ordinary income minus ordinary expenses

### **Balance Sheet Summary**

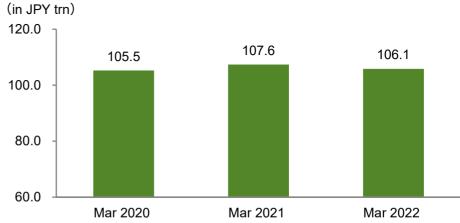
 Our balance sheet stays stable and maintains strong financial soundness even in the volatile market environment

Overview of The Norinchukin Bank	
Financial Summary for FY2021	
Initiatives for Achieving Sustainability Management	

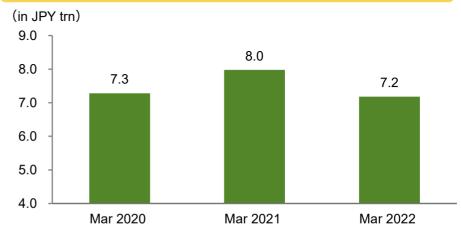
【Consolidated】 (in JPY bn)				in JPY bn)
		Mar 2021	Mar 2022	Change
1	Loans and Bills Discounted	22,102.5	23,341.8	1,239.3
2	Securities	48,093.8	46,748.5	(1,345.2)
3	Money Held in Trust	10,638.5	10,867.9	229.3
4	Cash and Due from Banks	20,066.9	18,140.5	(1,926.4)
5	Others	6,745.8	7,039.4	293.5
6	Total Assets	107,647.8	106,138.3	(1,509.4)
7	Deposit	65,652.1	64,009.8	(1,642.2)
8	Debentures	355.4	360.2	4.8
9	Payables under Repurchase Agreements	17,073.9	19,327.6	2,253.7
10	Others	15,732.9	14,461.1	(1,271.7)
11	Total Liabilities	99,692.2	98,843.6	(848.5)
12	Total Net Assets	7,955.5	7,294.6	(660.8)

[No	on-consolidated]		(i	n JPY bn)
		Mar 2021	Mar 2022	Change
13	Total Assets	105,238.1	103,366.3	(1,871.7)
14	Total Liabilities	97,412.0	96,221.8	(1,190.2)
15	Total Net Assets	7,826.0	7,144.5	(681.4)
	Gains/Losses on Revaluation of			// 2/2 2
16	Securities	2,683.9	1,041.0	(1,642.8)





#### **Net Assets over Time (Consolidated)**

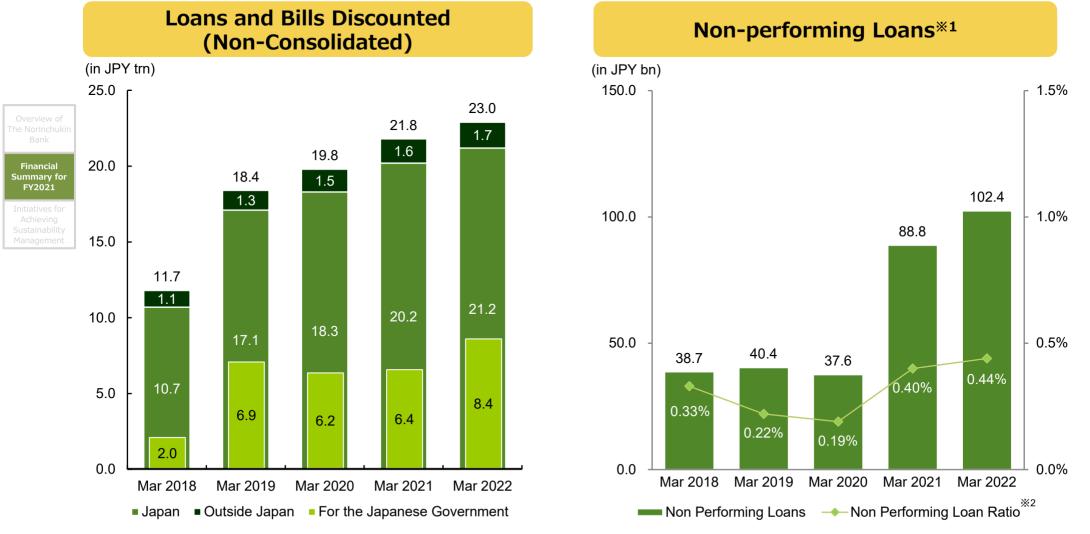




#### Loan and Bills Discounted

Loans and bills discounted continue to increase in response to an increase in domestic loans

The Bank maintains a low level of non-performing loans and non-performing loan ratios



<sup>\*\*1</sup> Sum of claims classified under "Bankrupt or de facto bankrupt", "Doubtful" and "Special attention" under the Norinchukin Bank Act (revised effective from the end of Mar 2022.) (Same definitions as the mandatory disclosure exposures under the Financial Revitalization Act)

\*2 The ratio of NPLs to the Bank's total claims (i.e. NPLs and normal loans)



#### **Investment and Yield**

 The sum of securities and money held in trust accounts for approximately 54% of our total assets on a consolidated basis and securities denominated in foreign currencies have enabled us to achieve stable management of our total portfolio

**B/S Summary** Yen and Foreign Currency-denominated Securities (Average\*1) (Consolidated, Mar 31, 2022) and Yield (Non-Consolidated) (in JPY trn) (in JPY trn) 70.0 4 0% **Total Assets** 106.1 60.0 3.0% 55.3 Summary for Deposits FY2021 52.6 Yield of Foreign 51.3 51.1 **Securities** Currency-denominated 50.0 2.52% Securities 2.0% 2.31% 2 25% 2.20% 2 20% (Excluding Net and Gains/Losses on Sales) 40.0 **Money Held** 2.41%\*\*2 37.9 (Change from the end of 1.0% 37.4 in Trust 36.8 March 2021: +0.30pt) 37.3 36.9 30.0 .00% 57.6 Yield of Yen-0.0% denominated Securities 20.0 (0.02)%(Excluding Net (0.11)%(0.15)% Gains/Losses on Sales) Loans and :0.65%\*\*2 (1.0)%Bills 10.0 (Change from the end of 17.4 14.7 14.2 13.9 March 2021: +0.05pt) Discounted 23.3 (2.0)%0.0 Mar 18 Mar 19 Mar 20 Mar 21 Jun 21 Sep 21 Dec 21 Mar 22 Foreign Currency-denominated Securities Yen-denominated Securities

Yield of Foreign Currency-denominated Securities

(including Net Gains/Losses on Sales)

Yield of Yen-denominated Securities

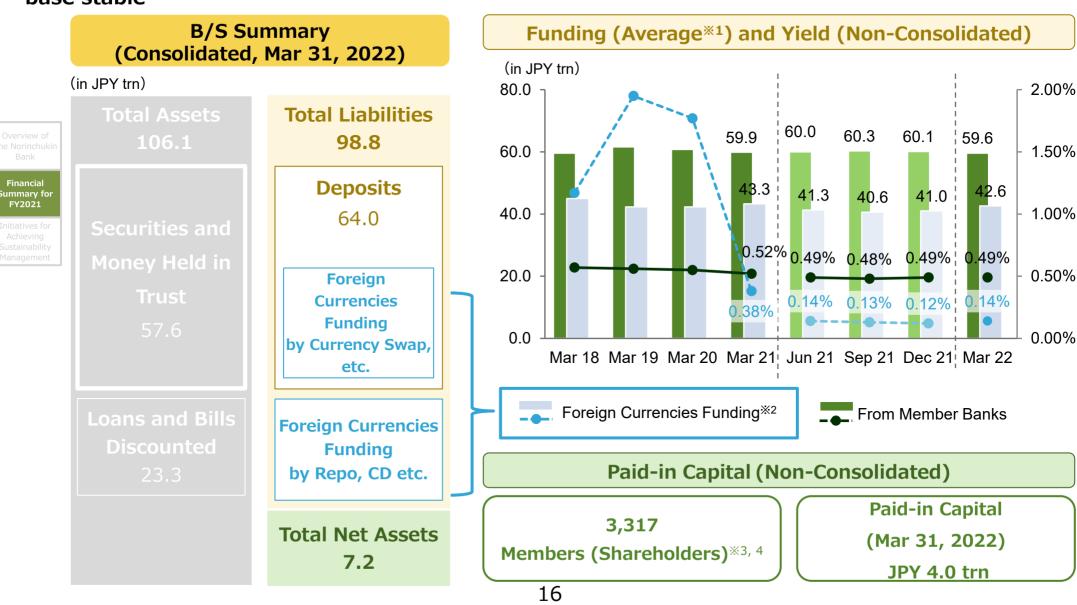
(including Net Gains/Losses on Sales)

<sup>\*1</sup> Average balances are calculated on a daily basis using a 365-day year.

<sup>\*2</sup> As of Mar. 31, 2022

# **Funding and Yield**

 Stable deposits from members and a capital base provided by members have made our financing base stable



<sup>\*1</sup> Average balances are calculated on a daily basis using a 365-day year. \*2 Including currency swaps, etc.

\*4 As of Mar. 31, 2022 (Consolidated)

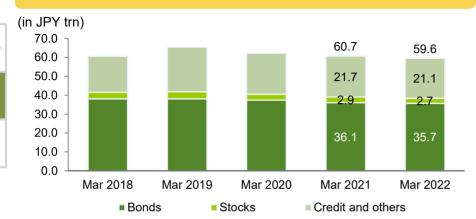


<sup>\*\*3</sup> JA: Japan Agricultural Cooperative(s), JF: Japan Fishery Cooperative(s), JForest: Japan Forest Owners' Cooperative(s) and related federations

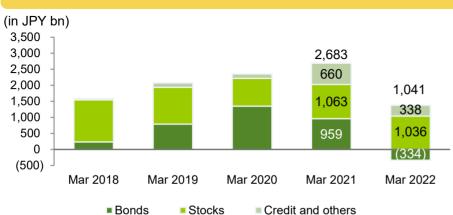
# **Globally Diversified Investments**

- The Bank conducts globally diversified investments to achieve profitability and portfolio resiliency to withstand economic cycles
- Our market investment portfolio maintains high credit quality and well-balanced risk profile

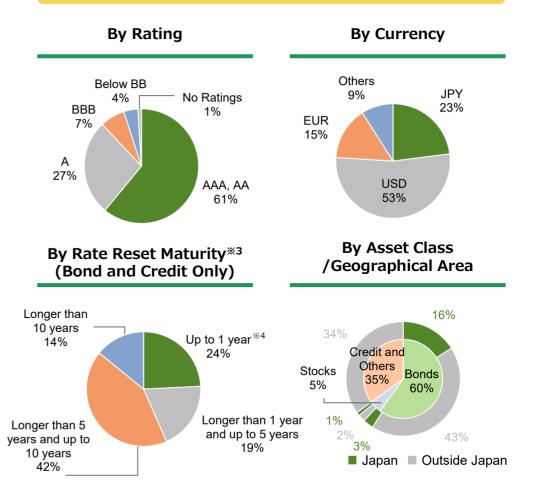
#### Market Investment Portfolio (Non-Consolidated)



#### **Net Unrealized Gains**\*\*1 (Non-Consolidated)



#### Market Investment Portfolio\*2 (Non-Consolidated)



<sup>\*\*1</sup> Net profit or loss from valuation before the tax effect accounting is applied.

Financial

Summary for

FY2021

<sup>\*2</sup> As of Mar. 31, 2022

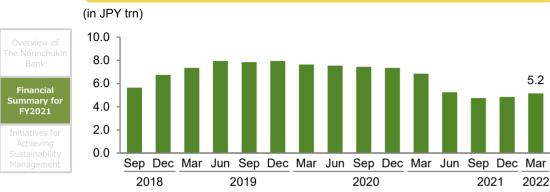
<sup>\*3</sup> Except for bonds and credit without maturity

<sup>\*4</sup> Including floating interest rate

#### **Our Investment in CLOs**

 The Bank applies a consistent approach to robust due diligence and disciplined risk management in CLO investments

#### The Norinchukin Bank's CLO Holdings

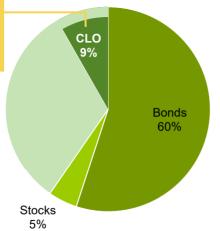






■ 9% of investment

Credit and others 35%



#### **Due Diligence and Risk Management**

Investment Guidelines

- Solely on the most senior, triple-A rated tranche
- Strict requirements on stipulations and underlying assets
- Bank-original, rigorous stress-test scenarios

Investment Process

 Credit review process on each transaction by the Credit Risk Management Division in addition to the analysis by the investment team

Managers

 Collateral managers only with good track-records and disciplined investment style

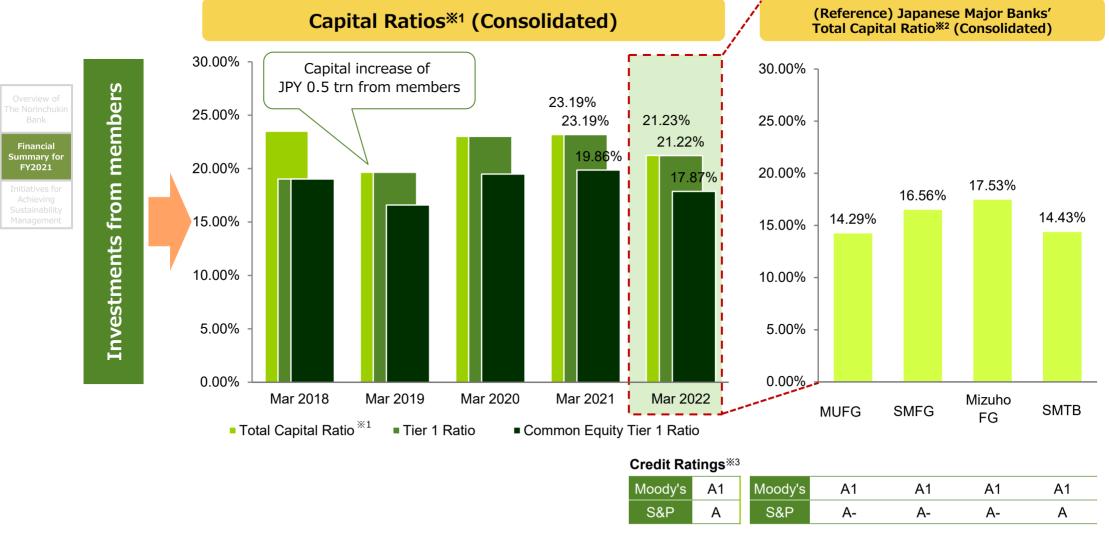
Monitoring

- Periodical review on the compliance status of tests and underlying asset quality
- Frequent communication with the managers



# Strong Capital Position with Investments from Members

- The Bank continues to boast high level of capital ratio backed by stable funds from members
- The ratio is higher than our domestic peers



<sup>\*1</sup> Total capital divided by risk-weighted assets

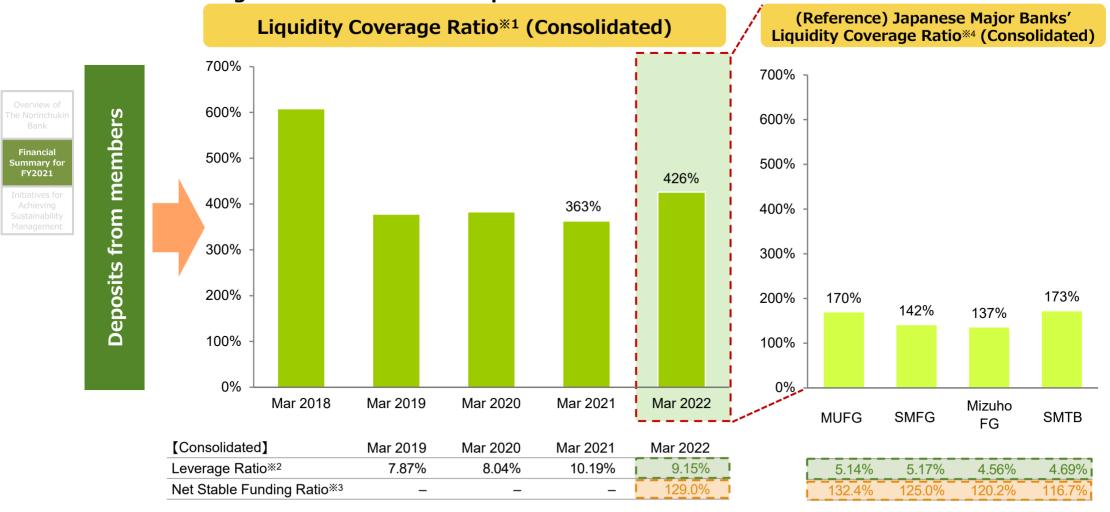


<sup>\*2</sup> Total capital divided by risk-weighted assets, as of Mar. 31, 2022

<sup>\*\*3</sup> Ratings of Long-term debt, as of May. 31, 2022 Source: Company Information, Bloomberg

# High Liquidity with Deposits from Members and Low Leverage

- Same as capital ratio, the bank continues to boast high level of liquidity ratio thanks to stable deposits from members
- The ratio is also higher than our domestic peers



<sup>\*\*1</sup> Simple averages of observations over the previous quarter



<sup>\*2</sup> Pursuant to the FSA Japan and MAFF regulatory revision (as of June. 30, 2020), the deposit to the Bank of Japan is excluded from total exposure amount. This change is reflected in the figures as of Mar 2021 and Mar 2022. Japanese Major Banks' Leverage Ratio is as of Mar. 31, 2022.

<sup>\*3</sup> Disclosure requirement in Japan started from September 2021. Japanese Major Banks' NSFR is as of Mar. 31, 2022.

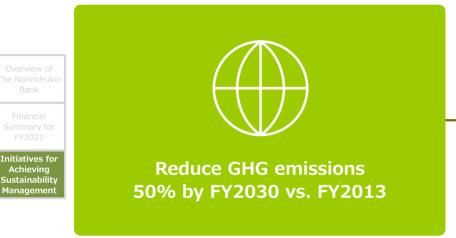
<sup>\*4</sup> As of Mar. 31, 2022

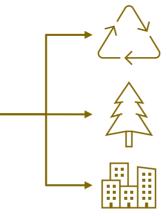


# The Norinchukin Bank's Medium/Long-Term Goals

The Bank set Medium/Long-term Goals to reach by FY2030 and has accelerated its initiatives

#### Medium/Long-Term Goals by FY2030\*1





Reduce GHG emissions of the Bank's investees and borrowers

-50% by FY2030 vs. FY2013

Increase the absorption of CO<sub>2</sub> via forests, together with JForest members

Reduce CO<sub>2</sub> via emissions by the Bank itself by 50% by FY2030 vs. FY2013



fishermen and foresters



**Execute New Sustainable Finance** 

 $\pm 10$  trillion by FY2030 $^{*2}$ 



Promote Active Participation of Women in Managerial Positions

target share of female managers: 13% by FY2030, 30% by FY2040



<sup>\*1</sup> The above information includes forward-looking statements, including targets and goals that may change. There is no guarantee or promise that such targets or goals will be met.

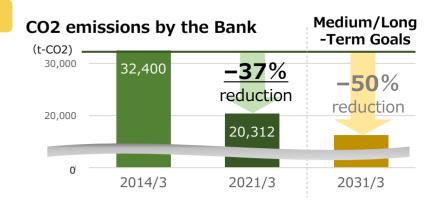
<sup>\*\*2</sup> Cumulative amount of new finance from FY2021 to FY2030 (10years)

# Initiatives for Medium/Long-Term Goals in FY2021 (1/3)

The Bank developed initiatives to reduce GHG emissions, signed PRB and joined PCAF

#### **Reduce GHG emissions**

- Launched GHG measurement support service to the Bank's investees and borrowers to accelerate their decarbonization management efforts
- Engaged with the investees and borrowers using risk scenario analysis related to climate change
- Ensured CO2 absorption volume in cooperation with members by appropriate forest maintenance nationwide
- Reduced the Bank's CO2 emissions by approximately 37% (as of March 2021, compared to March 2014)



#### The Bank signed PRB and joined PCAF to realize the 2030 Medium-to Long-Term Targets.

By participating in both initiatives, the bank will materialize our efforts to realize the 2030 Targets and further promote them.



PRINCIPLES FOR RESPONSIBLE BANKING

PRB (Principles for Responsible Banking)

Commitment from banks to conduct business activities in line with SDGs and the Paris Agreement (setting goals for creating social impact through financing)



PCAF (Partnership for Carbon Accounting Financials)

International initiative to develop methods from measuring and disclose greenhouse gas (GHG) emissions in the loan and investment portfolio

Joined by 22 FIs globally\*1 (13 FIs from Japan)

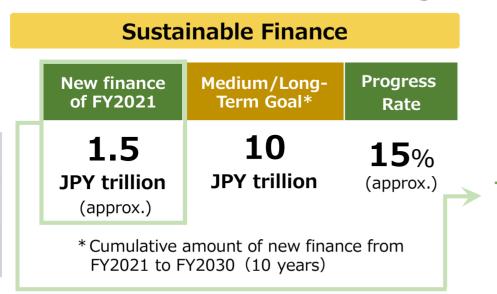
Signed by 275 FIs globally\*1 (8 FIs from Japan)





# Initiatives for Medium/Long-Term Goals in FY2021 (2/3)

Cumulative new sustainable finance during FY2021 reached approximately JPY 1.5 trillion



Initiatives for

Achievina

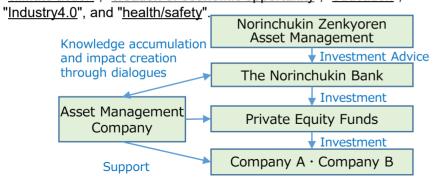
Management

<u>Bre</u>	<b>Breakdown</b> (JPY trillion equivalent)			
Inve	stments & Loans			
	Market Investment Assets et	tc. <b>0.9</b>		
	Project Finance	0.4		
	ESG Loans	0.1		
Funding				
	<b>Green Bonds</b>	0.1		

#### **Examples of Sustainable Finance Initiatives**

#### **Case1: Impact Investment Program**

- The Bank started the equity investment program to create positive impacts on the environment and society. (up to JPY 15 billion in FY2022)
- As the first phase, the Bank invested in a private equity fund that targets "climate action", "creation of economic opportunity", "education",



# Case2: ESG Loan Project Example (Loan to an Onshore Fish Farmer)

- Through onshore sea-water aquaculture, a fish-farming startup aims to supply fresh trouts ("trouts salmon") of domestic produce, which contributes to <u>reducing</u> <u>environmental impact</u> and <u>biodiversity</u>, as well as the <u>stable supply of domestic</u> <u>fishery products</u> and <u>regional revitalization</u>.
- The Bank provides a sustainability loan for the business contributing to the realization of a sustainable environment and society.

(Fish cage during the proof-of-concept project)

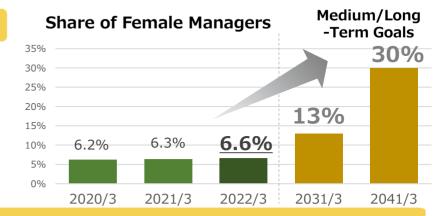


# Initiatives for Medium/Long-Term Goals in FY2021 (3/3)

- The Bank developed initiatives to promote active participation of women in managerial positions
- The Bank strengthened the governance system to enhance its sustainable management

#### **Share of Female Managers**

- Approximately 6.6% of female managers at the Bank as of March 31,2022
- Promoted initiatives toward targets under the leadership of the newly established CDO (see below) in FY 2021

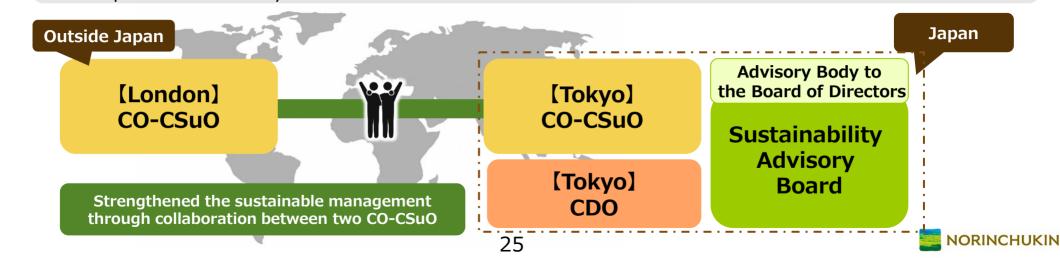


#### Overview of The Norinchukin Bank Financial Summary for FY2021

Initiatives for Achieving Sustainability Management

#### Strengthening the governance system for the Bank's sustainable management

- Assigned two Chief Sustainability Officers (CO-CSuO) in Japan and the U.K. (London) responsible for overseeing and promoting global sustainable management
- Established the **Sustainability Advisory Board** that comprises external experts as the advisory body to the Board of Directors about sustainable management
- Assigned Chief Diversity Officer (CDO) responsible for promoting women's active participation in workplace and diversity



# Appendix



# **Table of Contents**

Appendix	Page
Key Management Indicators	28
Structure of the Cooperative System in Japan	29
Cooperative Bank System	30
Status of Shareholders and Voting Rights	31
Our Management System (Governance)	32
Our Features and History of Amendment of Related Laws	33
Medium-Term Management Plan	34
Safeguards under Related Regulation (1/2)	35
Safeguards under Related Regulation (2/2)	36
Compliance with the Basel Banking Regulations	37
Initiatives for Achieving Sustainability Management	38
Initiatives to Manage Environmental and Social Risks	39
Environmental and Social Risk Management (ESRM)	40
Participation in Initiatives	41
Promoting Sustainable Finance	42
Green Bond Framework – Overview	43
Green Bond Framework - Eligibility Criteria	44
Green Bond Framework - Process for Project Evaluation and Selection	45
Green Bond Framework - Reporting	46
Green Bond Annual Investor Report - Allocation & Impact Reporting (1/2)	47
Green Bond Annual Investor Report - Allocation & Impact Reporting (2/2)	48
Green Bond Annual Investor Report - Impact Reporting: Total	49
Green Bond Annual Investor Report - Use of proceeds by Country and Sub-category	50
Green Bond Annual Investor Report - Calculation Method of CO <sub>2</sub> Emission Reduction	51
Upgrade of Globally Diversified Investments	52
CLO (Collateralized Loan Obligation)	53
Sophisticated Risk Management	54
Funding Structure	55
Historical Interest Rate of Japanese Government Bonds	56



# **Key Management Indicators**

#### **Key Management Indicators (Consolidated)**

Overview of The Norinchukin Bank Financial Summary for FY2021

Initiatives fo Achieving Sustainabilit Managemen

Appendix

	(in JPY bn)	FY2017	FY2018	FY2019	FY2020	FY2021
1	Ordinary Income <sup>*1</sup>	1,449.9	1,732.1	1,544.5	1,358.8	1242.3
2	Ordinary Profits <sup>**2</sup>	171.0	124.5	122.9	310.0	238.5
3	Profit Attributable to Owner of Parent	147.6	103.5	92.0	208.2	184.6
4	Total Net Assets	6,746.0	7,473.2	7,261.6	7,955.5	7,294.6
5	Total Assets	104,927.7	105,953.9	105,482.0	107,647.8	106,138.3
	Capital Adequacy Ratio (BIS) <sup>**3</sup>					
6	Common Equity Tier 1 Ratio (%)	19.02	16.59	19.49	19.86	17.87
7	Tier 1 Ratio (%)	19.02	19.65	23.02	23.19	21.22
8	Total Capital Ratio (%) <sup>**4</sup>	23.50	19.65	23.02	23.19	21.23

<sup>\*1</sup> Total income less certain special income (gains on disposal of fixed assets)

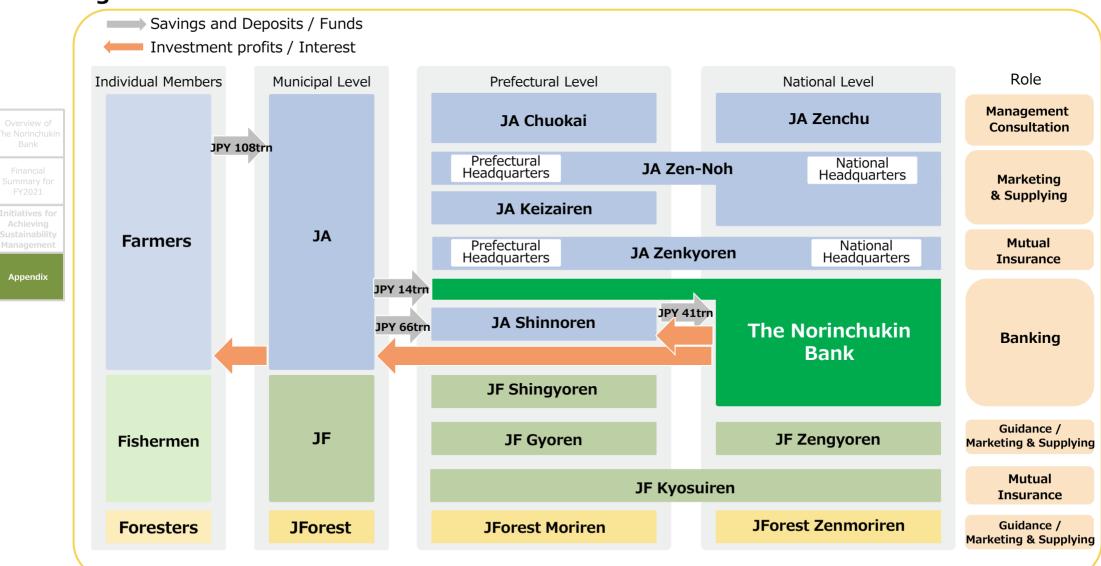
<sup>\*2</sup> Ordinary income minus ordinary expenses. Ordinary expenses: Total expenses minus certain special expenses (losses on disposal of fixed assets and losses on impairment of fixed assets)

<sup>\*\*3</sup> The calculation of the Bank's Consolidated BIS Capital Adequacy Ratio is based on the formula found in Notification No. 4 of the Financial Services Agency and the Ministry of Agriculture, Forestry and Fisheries (Standards for Judging the Soundness of Management of The Norinchukin Bank) issued in 2006, which are equivalent to standards applicable to Internationally Active Bank under the Banking Act.

<sup>\*4</sup> Total capital divided by risk-weighted assets

# Structure of the Cooperative System in Japan

 The Bank is a national-level institution in the system and play a role as the ultimate manager of funds from our members



<sup>\*</sup> As of Mar. 31, 2022; The Norinchukin Bank is also a national-level organization of JF Marine Bank.



# **Cooperative Bank System**

Appendix

Name	Description
The Cooperative System	<ul> <li>Our member organizations consist of JA, JF and JForest at the municipal level and their respective federations and unions at the prefectural and national levels. This nationwide structure from the municipal level to the national level is generally known as the "cooperative system." The framework and functions of the banking businesses of JA and JF at the municipal level, JA Shinnoren and JF Shingyoren at the prefectural level and us at the national level are referred to collectively as the "cooperative banking business."</li> </ul>
Japan Agricultural Cooperatives (JA)	• JA, established under the Agricultural Cooperative Act, conduct a wide range of businesses and activities in the spirit of mutual assistance. The principal business activities of JA include offering guidance for the improvement and management of farms and standards of living for individual members. JA also provide marketing for farmers as well as support various farming activities, including the gathering and selling of crops and supplying materials needed for production and daily living. Additionally, JA provide mutual insurance, such as life and auto insurance and offer various banking services, such as accepting deposits, making loans and remitting funds.
Japan Fishery Cooperatives (JF)	• JF established under the Fishery Cooperative Act, have the objective of overseeing and protecting the businesses and lives of fishermen. The principal business activities of JF include providing guidance for the management of marine resources and for the improvement of the management of the businesses and production technology of individual members. JF also help fishermen with marketing and supplying logistics surrounding the storage, processing and sale of caught fish and other marine products, and supply materials required for their businesses and daily lives. Additionally, JF also offer various banking services, including the acceptance of deposits and making loans in addition to providing mutual life and non-life insurance.
JForest Group	<ul> <li>JForest are established under the Forestry Cooperative Act for private forest owners. The ownership structure of Japan's forests consists mostly of small forest owners, and forestry cooperatives play an important role in organizing and representing their interests. The principal business activity of JForest is forest improvement, which involves planting, undergrowth removal and the thinning of forests owned by individual members, as well as the sale of forest products, such as logs and timber.</li> </ul>
JA Bank System	<ul> <li>The JA Bank System consists of JA, JA Shinnoren and us, which together are referred to as JA Bank members. The JA Bank System functions essentially as one financial institution, possessing one of the largest networks among private financial group in Japan.</li> </ul>
JF Marine Bank System	<ul> <li>JF Marine Bank is the name of a nationwide financial group consisting of JF Marine Bank members, which are JF that engage in banking business, JF Shingyoren and us.</li> </ul>

# Status of Shareholders and Voting Rights

- JA, JF, Jforest Cooperatives, and related federations, as well as other AFF cooperative organizations (3,317)
  have invested in The Norinchukin Bank
- Unlike stock companies, in principle one member has one vote regardless of the number of investment units

#### Members and the election of delegates (As of Mar 31, 2022)

Council of Delegates Council of delegates is democratically controlled based on the philosophy of cooperative organization

**Voting** In principle one delegate has one vote regardless of the number of investment units

Delegates

Total 204

Delegates shall be elected among members by the districts and business categories on specific rules

**Election** 

(1) Common Stock (including lower dividend rate stocks)\*

Type of Organization	Members	Stocks Owned
Agricultural Cooperatives	702	8,561,713,020
Federations of Agricultural Cooperatives	98	30,333,813,090
Forest Owners' Cooperatives	602	19,616,220
Forestry Production Cooperatives	10	14,050
Federations of Forest Owners' Cooperatives	46	22,921,100
Fishery Cooperatives	910	159,580,751
Fishery Production Cooperatives	18	24,140
Federations of Fishery Cooperatives	66	1,021,459,489

**Members Total** 3,317

**Appendix** 

Agricultural Cooperatives	702	8,561,713,020
Federations of Agricultural Cooperatives	98	30,333,813,090
Forest Owners' Cooperatives	602	19,616,220
Forestry Production Cooperatives	10	14,050
Federations of Forest Owners' Cooperatives	46	22,921,100
Fishery Cooperatives	910	159,580,751
Fishery Production Cooperatives	18	24,140
Federations of Fishery Cooperatives	66	1,021,459,489
Marine Products Processing Cooperatives	34	544,400
Federations of Marine Products Processing Cooperatives	6	694,650
Mutual Insurance Federation of Fishery Cooperative Associations	1	7,064,800
Agricultural Mutual Relief Insurance Associations	44	1,338,100
Federations of Agricultural Mutual Relief Insurance Associations	3	21,000
Fishing Boat Insurance Association	1	2,454,350
Agricultural Credit Guarantee Fund Associations	10	139,650
Fishery Credit Guarantee Fund Associations	4	17,158,100
Fishery Mutual Relief Insurance Associations	11	132,000
Federation of Fishery Mutual Relief Insurance Associations	1	292,800
Land Improvement Districts	732	2,870,640
Federations of Land Improvement Districts	3	2,450
Medium and Small-Sized Enterprise Cooperative Associations Related to Sericulture, Forestry or Salt Production	15	133,500
Total	3,317	40,151,988,300

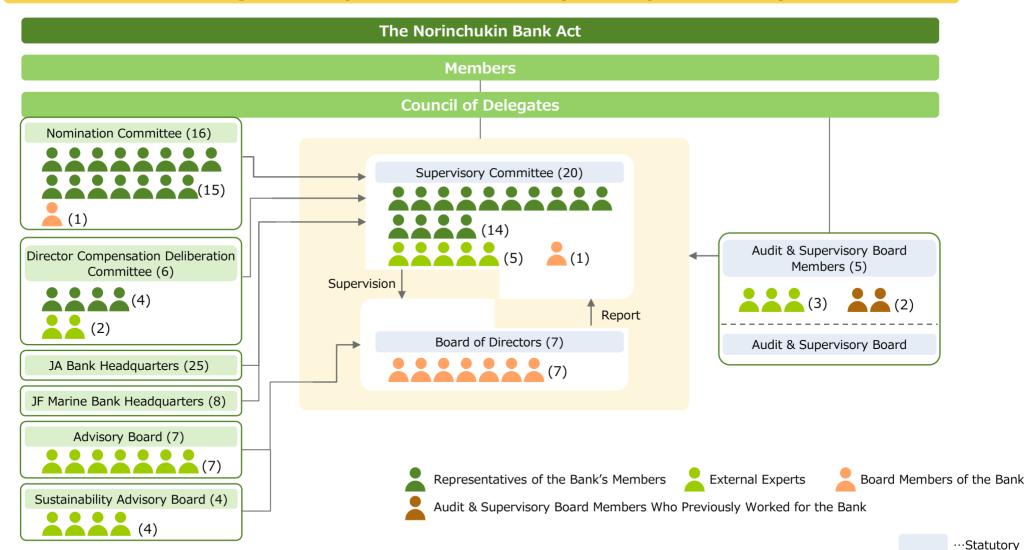
(2) Preferred Stocks<sup>\*2,3</sup>

Type of Organization	Number of Members	Stocks Owned
Financial Institutions	9	26,787,410
Securities Companies	3	5,577,700
Other Corporations	20	23,426,340
Total	32	55,791,450

- \*1 The face value of one common stock is ¥100.
- \*2 The face value of one preferred stock is ¥100.
- \*3 non-voting preferred stock

# **Our Management System (Governance)**

#### Management System of the Bank (As of April 1, 2022)



<sup>\*</sup> Numbers in parentheses represent the number of people.

**Appendix** 

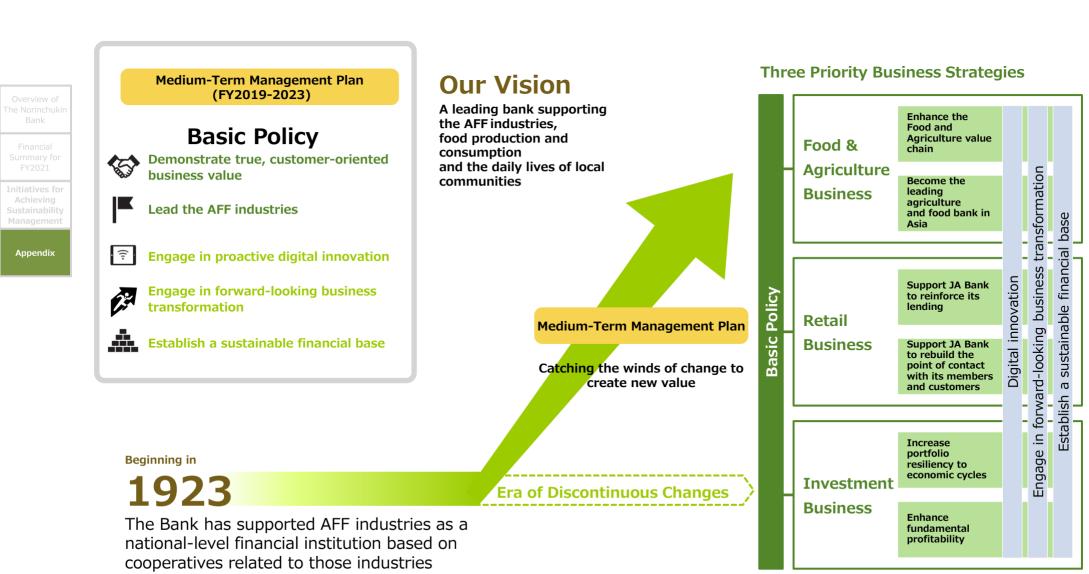
### Our Features and History of Amendment of Related Laws

Background/ Our role/support Legislation Change in our organization Needs in agricultural industry **Enactment of special** 1923 The Norinchukin Bank was legislation as the central bank established for Japanese cooperatives. World War II "Sanavo Kumiai" **Supporting** GHO's farmland The Bank's name changed to The reform producers Issued loans etc., as a Shortage of funds Norinchukin Bank with source of funding among producers Renamed to "Norinchukin • The Agricultural organization act made Provided capital to JA and 1943 financial and small-to Bank Act" (the "Act") agricultural organizations dominant farmers services medium-sized among Sangvo Kumiai (1923-60s) corporations in 1950 The first Norinchukin Bank the AFF industries debentures were issued Completion of redemption of the 1959 Became a private bank government's equity stake End of high Extending Expanded loans to broader Deletion of the regulation on the duration economic growth 1973 Major amendment to the Act industries beyond the Deletion of the government's loans and Trend of land agricultural industries obligation to invest development **Appendix** investments Returned stable profits to JA Increase in JA members (1970-90s) Incorporated as a special The government Savinas 1986 Partial amendment to the Act became ineligible private corporation under for investing the Act Managed the assets stably The issue of non-Enforcement of the Act fully JA Bank via global diversified performing loans revised a year before investments etc. system The end of the Returned profits to JA and Enforcement of "Act on quarantee of full and helped them stabilize their Enhancement and **Established Supervisory Committee** bank savings alobal business management 2002 Restructuring of Credit deposits Set our Basic Mission Through integrated diversified Business Conducted by The protection system operation of JA Bank, Because authorized to give investments Zero Interest enhanced local financial Norinchukin Bank and guidance to JA Bank members (2000s~) Rate Policy services and 1A's soundness Specified Agricultural and Fishery Cooperatives, etc." Global margin Create new value in 3 Food & Major amendment to the decrease business areas Savings Insurance Act and **A**ariculture Aging of workers 2021 Contribute to achieve and needs for further growth through Facilitate Investment Act\*1 business enhancing the food and business (2010s~) agriculture value chain expansion In 1959, completed redemption of the government's equity stake In 1986, the government became ineligible to invest



# **Medium-Term Management Plan**

- The Bank targets self-reform of our organization to meet customer expectations and create value
- The Bank aims to contribute to sustainability-oriented management through our Food & Agriculture Business, Retail Business and Investment Business



# Safeguards under Related Regulation (1/2)

- The Bank is subject to the Savings Insurance Act\*1, which is a similar framework to the Deposit Insurance Act for commercial banks
- Formal measures to ensure our safety and soundness:
  - 1. Prior to Point of Non Viability (PoNV)\*2: Item 1 Measures to provide capital injection to prevent a Failure
  - 2. PoNV (Financial Difficulties\*3 or Insolvency has occurred): Item 2 Measures

#### **Summary of the Safeguards to Ensure Our Safety and Soundness**

Article 97-1	Applicable Institutions	Requirements	Measures	Notes	PoNV
Item 1 Measures (dai ichigo sochi)	Agricultural and Fishery Cooperation ("AFC") <sup>**4</sup> (Excluding those applicable to Item 2 Measures)	If the Minister of Agriculture, Forestry and Fisheries and the Commissioner of the Financial Services Agency find that, if the measures are not taken, it may extremely seriously	Capital injection	<ul> <li>The Savings Insurance         Corporation<sup>*5</sup> is to execute the         Subscription for the Preferred         Shares, etc., upon receiving an         application from AFC with         Confirmation pertaining to the Item 1         Measures</li> <li>Upon the application, AFC is to         submit a management soundness         improvement plan</li> </ul>	Not Deemed
Item 2 Measures (dai nigo sochi)	AFC with Financial Difficulties <sup>**6</sup> or AFC which is unable to fully perform its obligations with its assets (insolvent)	hinder the maintenance of an orderly credit system in Japan or in a certain region	Financial assistance exceeding payout cost	- AFC with Confirmation pertaining to the Item 2 Measures immediately becomes subject to a disposition by a provisional administrator ordering management	Deemed

<sup>\*\*1</sup> Agricultural and Fishery Cooperation Savings Insurance Act

**Appendix** 

<sup>\*2</sup> When, based on capital adequacy requirements applicable to The Norinchukin Bank, all Basel III eligible AT1 and Tier 2 instruments will be fully written down.

<sup>\*3</sup> The term "Financial Difficulties" as used in this Act means when repayment of Savings, etc. (meaning the performance of obligations pertaining to Savings, etc.; the same applies hereinafter) has been suspended or repayment of Savings, etc. is likely to be suspended in light of the status of its business or property.

<sup>\*4</sup> Includes The Norinchukin Bank, agricultural cooperatives (only those which conduct a credit business), credit federation of agricultural cooperatives, fishery cooperatives (only those which conduct a credit business), credit business), credit federation of fishery cooperatives and marine product processing cooperatives (only those which conduct a credit business).

<sup>\*\*5</sup> Agricultural and Fishery Cooperation Savings Insurance Corporation

<sup>\*6</sup> The term "AFC with Financial Difficulties" as used in this Act means an Agricultural and Fishery Cooperation that has suspended repayment of Savings, etc. or is likely to suspend repayment of Savings, etc. in light of the status of its business or property.

# Safeguards under Related Regulation (2/2)

■ With the amendment to the Savings Insurance Act\*1 enacted in May 2021, Measures for Orderly Resolution of Assets and Liabilities for Ensuring Stability in Financial Systems (Article 110-2) were introduced

# **Summary of the Safeguard to Ensure Stability in Financial Systems**

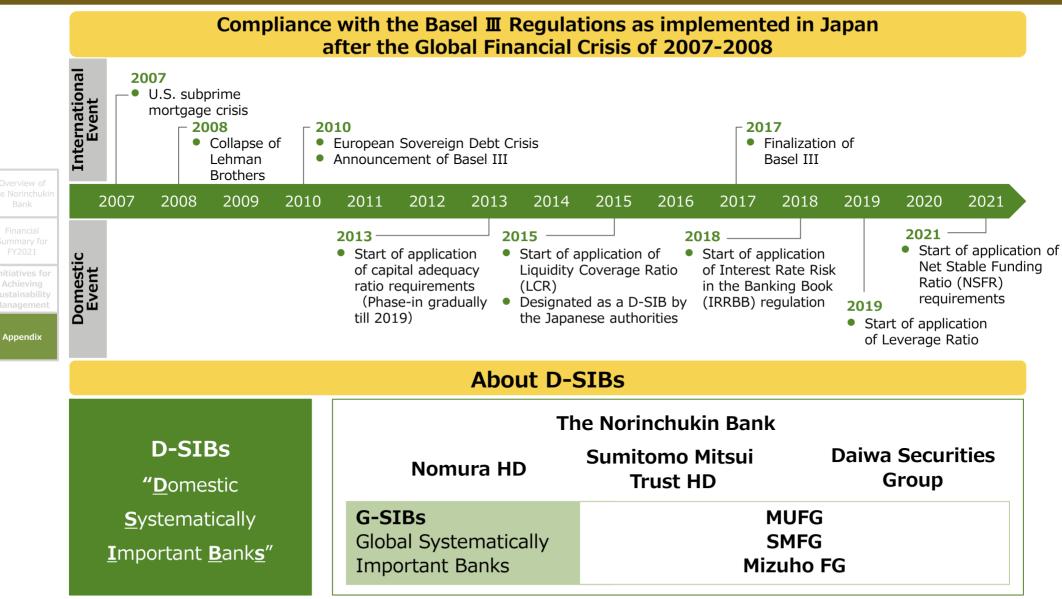
Article 110-2	Applicable Institutions	Requirements	Measures	Notes
Specified Measures (tokutei sochi)**2	The Norinchukin Bank	- If the Minister of Agriculture, Forestry and Fisheries and the Commissioner of the Financial Services Agency find that, if the measures are not taken, it may cause severe disruption in Japan's financial market and any other financial systems	<ul> <li>Liquidity support</li> <li>Capital injection</li> </ul>	<ul> <li>Upon the application of the Specified Measures, The Norinchukin Bank will be designated as the entity whose execution of business, and management and disposal of assets will be placed under the monitoring of the Savings Insurance Corporation</li> <li>Upon receiving an application from The Norinchukin Bank, the Savings Insurance Corporation may provide the loan or the guarantee of obligations when it finds it necessary</li> <li>Upon receiving an application from The Norinchukin Bank, the Savings Insurance Corporation is to execute the Subscription for the Preferred Shares, etc. following a determination by the Minister of Agriculture, Forestry and Fisheries and the Commissioner of the Financial Services Agency</li> </ul>

<sup>\*1</sup> Agricultural and Fishery Cooperation Savings Insurance Act

**Appendix** 

<sup>\*2</sup> Specified Measures will be taken before The Norinchukin Bank becomes insolvent.

# Compliance with the Basel Banking Regulations



<sup>\*</sup> In accordance with The Norinchukin Bank Act, the Bank is subject to the capital adequacy requirements equivalent to those applicable to Internationally Active Bank under the Banking Act.

Source: Company Information, Bloomberg



# **Initiatives for Achieving Sustainability Management**

 The Bank has identified five focus areas and 14 topics related to sustainability and have been developing specific activities in each business area

## **Future Vision**

Develop essential human resources and cultivate employee engagement to realize our mission of becoming a leading bank that supports the AFF industries, food production and consumption and the daily lives of local communities

(2)





















(5)







# Sustainability Topics (Five Focus Areas and 14 Topics)

## **Focus** Area

**Appendix** 

Create a positive impact on the AFF industries, food and local communities

#### **Promote responsible** finance

**Promote sustainability** management

#### Securing highly capable human resources

Maintain customer trust as a financial institution

# Topic

- 1-1. Contribute to sustainable AFF industries
- 1-2. Contribute to a safe and secure food supply
- 1-3. Contribute to sustainable local communities
- 1-4. Conserve the natural environment which is the foundation of the AFF industries
- 1-5. Create business innovation

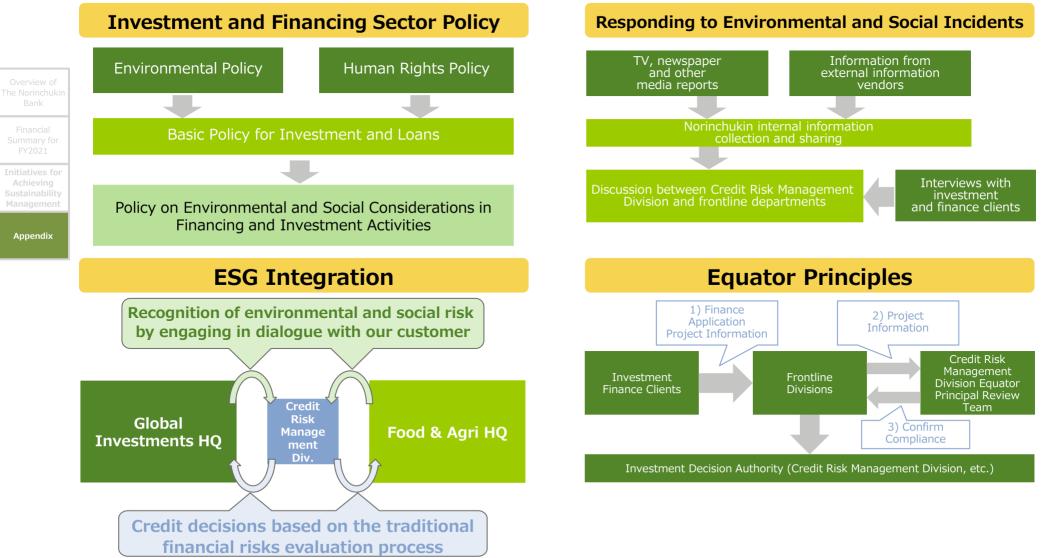
- 2-1. Promote sustainable finance
- 2-2. Contribute to sustainable energy utilization
- 2-3. Realize financing for everybody
- 3-1. Ensure a transparent organizational governing structure
- 3-2. Reinforce the management of environmental and social risks
- 3-3. Reinforce stakeholder engagement

- 4-1. Improve diversity and equal opportunities
- 4-2. Enhance human resources development
- 5-1. Further reinforce our compliance framework



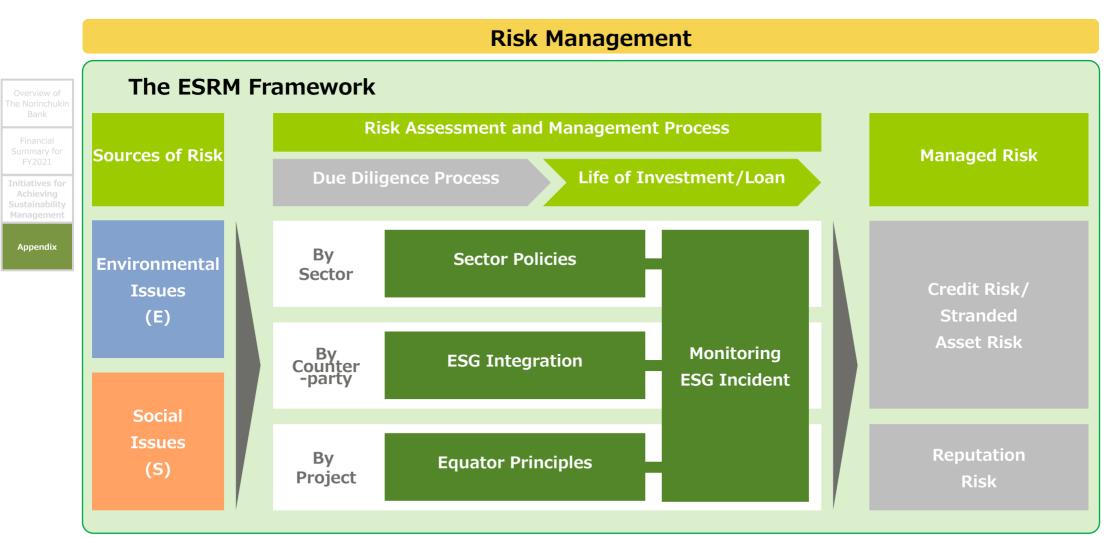
# Initiatives to Manage Environmental and Social Risks

- Under our Environmental and Social Risk Management (ESRM) framework, the frontline department assesses
  environmental and social risks, and the risk management department monitors and confirms such risks
- In addition, an internal escalation process for decision making at the management level as needed basis has been established



# **Environmental and Social Risk Management (ESRM)**

 The Bank has built an ESRM framework to assess and manage environmental risks and social risks prior to making investment and financing decisions for individual customers and project



# **Participation in Initiatives**

#### PRB

 The Principles for Responsible Banking are a unique framework for ensuring that signatory banks' strategy and practice align with the vision society has set out for its future in the Sustainable Development Goals and the Paris Climate Agreement. The bank signed PRB in April 2022.



#### **PCAF**

 PCAF is a global partnership of financial institutions that work together to develop and implement a harmonized approach to assess and disclose the greenhouse gas (GHG) emissions associated with their loans and investments. The Bank signed PCAF in April 2022.



# Task Force on Climate-related Financial Disclosures (TCFD)

 The TCFD was established in December 2015 by the Financial Stability Board (FSB). The Bank adopted the TCFD's recommendations in April 2019. Going forward, the Bank will address the impact and risks of climate change on our business and work to expand our initiatives and disclosures.



#### **Japan Climate Initiative**

 The Japan Climate Initiative is a network to strengthen information dissemination and exchange of opinions among companies, local governments, NGOs and other actors that are actively engaged in taking climate action in Japan. The Bank announced our membership to the Initiatives in April 2019.



#### CDP

**Appendix** 

The CDP is an NGO that conducts international activities. In response to requests from institutional investors, the CDP sends major international corporations a questionnaire related to climate change, water resources, forests and commodities. The CDP then analyzes, evaluates, and discloses the responses, thereby exerting significant influence on global ESG investments. The Bank signed on to the CDP in March 2017.

#### **Equator Principles**

 The Equator Principles is an international risk management framework adopted voluntarily by financial institutions for assessing and managing environmental and social risks in project finance and other areas. The Bank adopted the Equator Principles in May 2017.



#### United Nations Global Compact

The United Nations Global Compact is a voluntary initiative whereby signatory companies and organizations act as upstanding members of society by demonstrating responsible and creative leadership, participating in the creation of a global framework for achieving sustainable growth. The Bank signed the Global Compact in November 2016.

# Principles for Financial Action for the 21st Century

- The Principles for Financial Action for the 21st Century were adopted in October 2011 as action guidelines for financial institutions that aim to establish a sustainable society. The Bank became a signatory to the Principles in March 2012.
- At the General Assembly in FY2015, our Nochu Potential Forest Productivity Fund was selected as a preferred project of the year.





# **Promoting Sustainable Finance**

 The Bank will strive to make contribution to improve environmental and social sustainability of the society as well as sustainability of our businesses

#### **Investment in Climate Change ETFs**

In response to environmental and social issues associated with climate change, the Bank and the National Mutual Insurance Federation of Agricultural Cooperatives (JA Kyosairen), have each invested 10 billion yen (total of 20 billion yen) into the NZAM ETF S&P/JPX Carbon Efficient Index managed by Group company Norinchukin Zenkyoren Asset Management Co., Ltd. (NZAM). This is linked to the S&P/JPX Carbon Efficient Index and aims for investment efficiency.

This ETF focuses on the carbon efficiency (carbon emissions per unit of revenues) and the environmental information disclosure status of companies. It is expected to improve

carbon efficiency by approximately 20% compared to products that are linked to the TSE stock index (according to the Bank's calculation). These have an element of engagement

by investors — their widespread use also encourages improvements in industries and businesses that are still behind in carbon efficiency and information disclosure, thus contributing to achieving a low-carbon society. The Bank believes investment in this ETF will energize the stock market, as well as improve companies' carbon efficiency and support disclosure of environmental-related information.

# Providing Financial Services Assuming the Expansion of Demand for Renewable Energy

JA Bank handles products compatible with solar power generation facilities to encourage members of JA and JF to adopt renewable energy.

Further, the Bank launched a partnership with four renewable energy power construction and sales companies in 2019.

Our goal here is to adopt agricultural solar sharing and encourage the effective use of idle land, contributing to higher incomes among members of JA and JF and greater regional revitalization.

In addition, by partnering with renewable energy power generation equipment manufacturers and distributers, the Bank is encouraging members of JA to introduce solar sharing.

While leveraging the strengths of JA Bank, such as providing loan products that can support the introduction of solar sharing, the Bank will contribute to the spread of renewable energy.

**Appendix** 

#### **Worldwide Action in Project Finance**

In our investment business, the Bank is fully engaged in project finance. Unlike corporate finance, which provides loans according to the creditworthiness of the corporation receiving the loan, project finance targets a specific business/project and then evaluates its profitability before making a loan.

#### **Project Finance Examples**\*1

#### **Renewable Energy Projects**

# Financing offshore wind, solar and other projects

Offshore wind and undersea power transmission lines in the United Kingdom and Continental Europe, as well as solar power station projects in the Middle East and Japan







Total lending: ¥918.5 billion

Total lending: ¥691.7 billion

#### **Social Infrastructure Projects**

# Financing desalination and sewage treatment projects

•Water treatment projects in Australia and the Middle East •Public facility projects such as school and hospital in Australia, the United Kingdom and the Middle East.









<sup>\*1</sup> Lending amount is as of Mar. 31, 2022.

# **Green Bond Framework – Overview**

• The Bank has established the Green Bond Framework in alignment with the Green Bond Principles (GBP), 2021, as administered by the International Capital Market Association

01

nmary for Use of Proceeds

**Appendix** 

 The Bank intends to use an amount equal to the net proceeds of the Green Bonds to finance or refinance, in whole or in part, existing or future projects, which include investments made by the Bank or by its subsidiaries that meet the "Eligibility Criteria" (see p.44 for details)









# **Project Evaluation and Selection**

- ESG risk assessment and management are governed by the policy and procedures based on our Environmental and Social Risk Management ("ESRM") framework. After being qualified through the basic ESRM framework, the Eligible Green Projects are identified to align with the Eligibility Criteria via the process that is described on p.45
- All Green Projects, as with all other investment assets of the Bank, shall be under periodical monitoring by the front business units during the entire lifecycle of the assets until they are redeemed on maturity or sold to the market



#### Management of Proceeds

- The Bank has established an internal tracking system to monitor and account for the proceeds
- Until full allocation of an amount equal to the net proceeds, proceeds will be held temporarily in cash, cash equivalents, or in a bank account or invested in current funds
- In the case of divestment or if a project no longer meets the Eligibility Criteria, the funds will be reallocated to other Eligible Green Projects. Payment of principal and interest will be made from the Bank's general account and will not be linked to the performance of eligible projects



#### Reporting

- The Bank will publish a Green Bond Report on its website annually, or on a timely basis in case of material developments, until full allocation of the net proceeds, or an amount equal thereto, from the Bank Green Bond issuance
- After the full allocation, the Bank shall report if and when there are material changes in the allocation. Each Green Bond Report is expected to contain an Allocation Report and an Impact Report (see p.46 for details)

**External Reviewer** 





# **Green Bond Framework – Eligibility Criteria**

	GBP Eligible Project Category	Eligibility Criteria and Example Projects	Environmental Objective	SDG Alignment	Example KPI
rview of orinchukin Jank nancial	Renewable Energy	<ul> <li>Funds to finance or refinance renewable energy projects         (including power generation / transmission) with the         emission threshold of 100g of CO<sub>2</sub> per kwh or less:         <ul> <li>Construction, maintenance and/or operation of solar, solar             thermal, wind (onshore and offshore), geothermal power assets</li> <li>Construction, maintenance and/or operation of biomass power             plant using virgin wood (chips and pellets) from the forestry with             a suitable certification on resource conservation and             management</li> </ul> </li> </ul>	<ul> <li>Climate change mitigation</li> <li>Pollution prevention and control</li> </ul>	• 7. Affordable and Clean Energy	estimated CO2 emission avoidance and the proportion of the loans
mary for (2021) tives for nieving ninability nement	Clean Transportation	<ul> <li>Funds to finance or refinance exclusively use for clean transportation projects with emission threshold of 50g of CO2 per passenger-km or less:</li> <li>a. Construction, maintenance and/or operation of light rail lines and/or high speed rail line projects</li> <li>b. Construction, maintenance and/or operation of tunnels for clean transports such as electric trains</li> <li>c. Manufacture of electric trains, including spares and related parts for sale or lease</li> </ul>	<ul> <li>Climate change mitigation</li> <li>Pollution prevention and control</li> </ul>	• 11. Sustainable Cities and Communities	estimated CO <sub>2</sub> emission avoidance
	Green Buildings	<ul> <li>Funds to finance or refinance real-estate properties         (including those owned by Japanese Real Estate Investment         Trusts (J-REITs)) which have earned or is expected to earn         one of the following:         <ul> <li>Gold or Platinum rating under LEED</li> <li>Excellent or Outstanding rating under BREEAM</li> <li>A or S rating under CASBEE</li> <li>4 or 5 stars under DBJ Green Building Certification</li> </ul> </li> </ul>	<ul> <li>Climate change mitigation</li> <li>Pollution prevention and control</li> </ul>	9.     Industry,     Innovation and     Infrastructure	estimated CO2 emission avoidance

# **Green Bond Framework**

# - Process for Project Evaluation and Selection

#### **Process for Project Evaluation and Selection**

#### Application of Eligibility Criteria in Project Selection

- The Bank's Project Finance Division and Realestate Investment and Solution Division draft the list of Eligible Green Projects
- The Treasury and Forex Division, which oversees the Green Bond implementation of the allocation and selection process, combines the candidate lists into one Eligible Green Projects List and double-checks them against the framework criteria
- The Bank's Corporate Planning Division jointly authorizes the Eligible Green Projects List together with all the divisions mentioned above

## Monitoring Projects

**Appendix** 

 All Green Projects, as with all other investment assets of the Bank, shall be under periodical monitoring by the front business units during the entire lifecycle of the assets until they are redeemed on maturity or sold to the market

#### **Management of Proceeds**

- The Bank has established an internal tracking system to monitor and account for the proceeds
  - Until full allocation of an amount equal to the net proceeds, proceeds will be held temporarily in cash, cash equivalents, or in a bank account or invested in current funds
- In the case of divestment or if a project no longer meets the Eligibility Criteria, the funds will be reallocated to other Eligible Green Projects
  - Payment of principal and interest will be made from the Bank's general account and will not be linked to the performance of eligible projects



# **Green Bond Framework – Reporting**

## Allocation Report

- The amount of net proceeds allocated to Eligible Projects
- The outstanding amount of net proceeds yet to be allocated to projects at the end of the reporting period

## Impact Report

**Appendix** 

• The list of Eligible Projects including the information listed in the box below with brief descriptions and expected impact metrics such as GHGs emissions avoided in tonnes of CO<sub>2</sub> equivalent, where feasible

Type of Eligible Project Category	Additional information to be reported
Renewable Energy	<ul> <li>Distribution by sub-sector and location</li> <li>Power generation capacity of plant</li> <li>Subject to confidentiality and clients' prior consent, high-level description of select projects</li> <li>Where feasible, quantitative assessment of expected positive environmental impacts on an aggregate basis (Example KPI: estimated CO<sub>2</sub> emission avoidance and the proportion of the loans)</li> </ul>
Clean Transportation	<ul> <li>Distribution by sub-sector and location</li> <li>Subject to confidentiality and clients' prior consent, high-level description of select projects</li> <li>Where feasible, quantitative assessment of expected positive environmental impacts on an aggregate basis (Example KPI: estimated CO<sub>2</sub> emission avoidance)</li> </ul>
Green Buildings	<ul> <li>Certification vintage</li> <li>Subject to confidentially and clients' prior consent, two or three case studies of underlying REITs and real estate properties funded with the relevant Green Bond (Example KPI: estimated CO<sub>2</sub> emission avoidance)</li> </ul>

<sup>\*</sup> The Bank will publish a Green Bond Report on its website annually, or on a timely basis in case of material developments, until full allocation of the net proceeds, or an amount equal thereto, from The Bank Green Bond issuance. After the full allocation, the Bank shall report if and when there are material changes in the allocation. SPO is available on Sustainalytics website.

# Green Bond Annual Investor Report - Allocation & Impact Reporting (1/2)

## **Proceeds from Issuance of Green Bond**

# Senior Note USD500,000,000 1.284% Due Sep 22, 2026

Overview of The Norinchukin Bank	
Financial Summary for FY2021	
Initiatives for Achieving Sustainability Management	
Appendix	

Category	Sub- Category	Last Funding Date	Currency	Country	Balance (USD mm) <sup>*1</sup>	CO <sub>2</sub> Emissions Reduction (t-CO <sub>2</sub> )	of which the Bank Financed
Renewable Energy	Wind	Jannuary-2020	CAD	Canada	56	243,341	18,839
Renewable Energy	Wind	October-2019	EUR	Germany	53	827,000	30,757
Renewable Energy	Wind	December-2019	EUR	Germany	82	835,354	97,607
Renewable Energy	Wind	January-2020	EUR	Germany	57	789,409	23,489
Renewable Energy	Wind	October-2019	GBP	UK	53	737,606	16,130
Renewable Energy	Solar	December-2019	JPY	Japan	58	30,359	14,328
Renewable Energy	Solar	December-2019	JPY	Japan	42	18,854	8,929
Renewable Energy	Solar	December-2019	JPY	Japan	60	26,204	12,420
Renewable Energy	Solar	March-2020	JPY	Japan	60	71,455	19,379
				Total	520	3,579,581	241,880

Net Proceeds from Bond Issuance (USD mn)



500

<sup>\*</sup> As of Mar. 31, 2022

<sup>\*\*1</sup> Translated into USD at the exchange rates as of Mar. 31, 2022

# Green Bond Annual Investor Report - Allocation & Impact Reporting (2/2)

## **Proceeds from Issuance of Green Bond**

Senior Note USD500,000,000 2.080% Due Sep 22, 2031

Overview of The Norinchukin Bank	
Financial Summary for FY2021	
Initiatives for Achieving Sustainability Management	_
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Category	Sub- Category	Last Funding Date	Currency	Country	Balance (USD mm) <sup>*1</sup>	CO <sub>2</sub> Emissions Reduction (t-CO <sub>2</sub> )	of which the Bank Financed
Renewable Energy	Wind	June-2021	GBP	UK	216	568,258	46,985
Renewable Energy	Wind	January-2022	GBP	UK	286	895,664	30,362
				Total	502	1,463,922	77,347

Net Proceeds from Bond Issuance (USD mn) 500



<sup>\*</sup> As of Mar. 31, 2022

<sup>\*1</sup> Translated into USD at the exchange rates as of Mar. 31, 2022

# Green Bond Annual Investor Report - Impact Reporting: Total

Overview of The Norinchukin Bank
Financial Summary for FY2021
Initiatives for Achieving Sustainability Management
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Category	Sub-Category	Country	Number of Projects	Annual Power Generation (MWh)	CO <sub>2</sub> Emissions Reduction (t-CO <sub>2</sub> )	of which the Bank Financed
Renewable Energy	Wind	Canada Germany UK	7	11,114,057	4,896,632	264,170
Renewable Energy	Solar	Japan	4	322,088	146,872	55,057
		Total	11	11,436,145	5,043,504	319,227

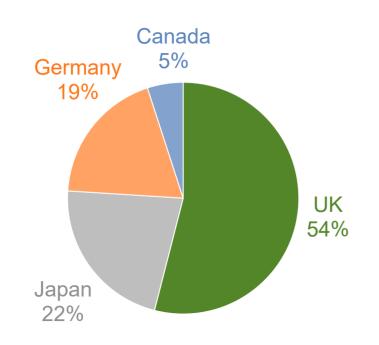


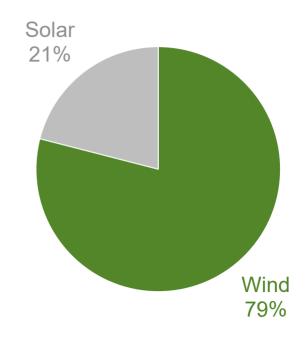
# Green Bond Annual Investor Report - Use of proceeds by Country and Sub-category

**By Country** 

**By Sub-Category** 







# **Green Bond Annual Investor Report**

# - Calculation Method of CO2 Emission Reduction

# **Annual Power Generation (MWh)**

=Facility Capacity (MW)  $\times$  24hours  $\times$  365days  $\times$  Capacity Factor (=1)

## Annual CO<sub>2</sub> Emissions Reduction

=Annual Power Generation (MWh)  $\times$  CO<sub>2</sub> emission factor (t-CO<sub>2</sub>/MWh= $\bigcirc$ )

# The Norinchukin Bank Financial Summary for FY2021 Initiatives for Achieving Sustainability Management Appendix

## **1** Capacity Factor

The capacity factor is quoted from "Renewable Power Generation Costs in 2020" released by International Renewable Energy Agency (IRENA).

Generation type	Capacity factor
Offshore Wind	40%
Onshore Wind	36%
Solar	16%

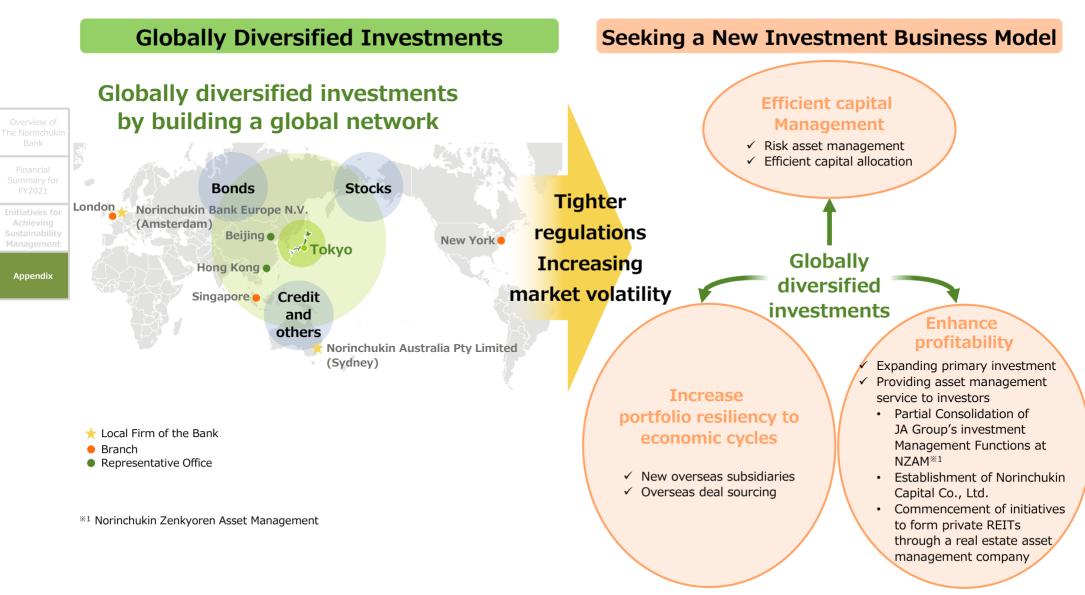
#### 2 CO<sub>2</sub> Emission Factor

CO<sub>2</sub> emission factors are derived from "EIB Project Carbon Footprint Methodologies" (July 2020) released by European Investment Bank.

Country	CO <sub>2</sub> Emission factor
Canada	0.286
Germany	0.596
Japan	0.456
UK	0.358

# **Upgrade of Globally Diversified Investments**

Considering the impact of tighter regulations and increasing market volatility,
 the Bank seeks a new investment business model beyond globally diversified investments



# **CLO (Collateralized Loan Obligation)**

- CLO (<u>C</u>ollateralized <u>L</u>oan <u>O</u>bligation) is a type of structured credit with a pool of leveraged loans comprised of different lien debt acting as the collateral
- Leveraged loans are senior-secured loans mainly to below investment-grade (under BB+) companies and enjoy the senior-most claim on all the related company's assets in the event of a bankruptcy
- For a triple-A rated tranche, the Bank has never experienced a loss of principal both before and after the Global Financial Crisis of 2007-2008
- Main investors are banks, insurance companies and pension funds, etc. with stable and long funding bases

<Example of typical structure> (Underlying assets) (CLO) Seniority **Appendix** High **AAA** rated Leveraged loan Asset portfolio manager Asset management **Credit Support** Average of Rating: Approx. 35~40% BB~B Fee payment 100~200 names AA~BB rated



Risk

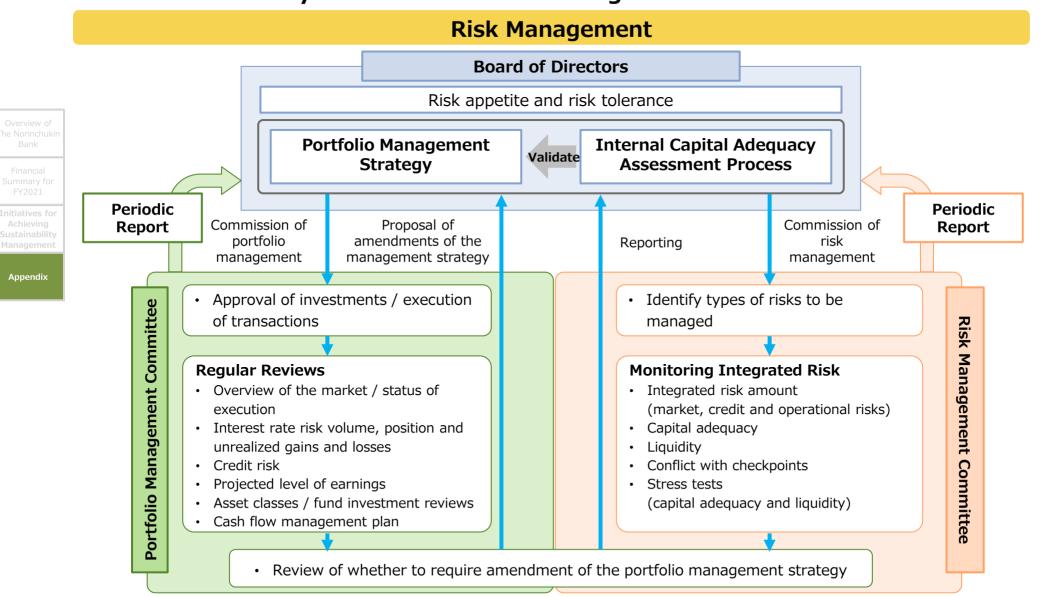
Low

Low

Equity

# **Sophisticated Risk Management**

 Under the internal management control, our integrated risk management framework is carried out consistently with our financial management framework

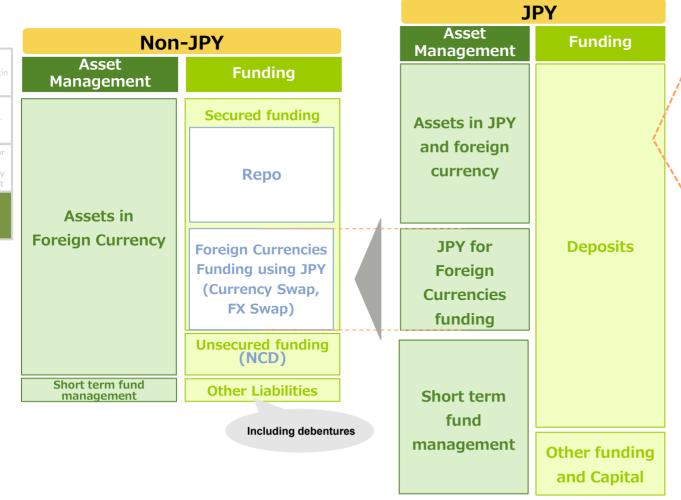


# **Funding Structure**

 Investment in foreign currency is maintained by repo transactions using assets in foreign currency, non-JPY funding employing ample deposits from members in JPY and unsecured

funding

**Appendix** 



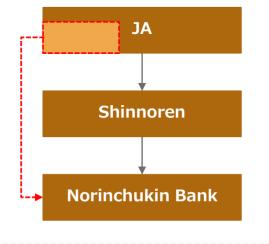
## **Characteristic of Deposits**

#### **High percentage of members' deposits**

 About 90% of deposits are from members (JPY 57.6trn out of JPY 64.0trn)\*1

#### Stable and sticky deposits

- Obligation of deposits for JA and Shinnoren is established by JA basic policy
- Norinchukin Bank regularly monitors financial situation of Shinnoren and JA

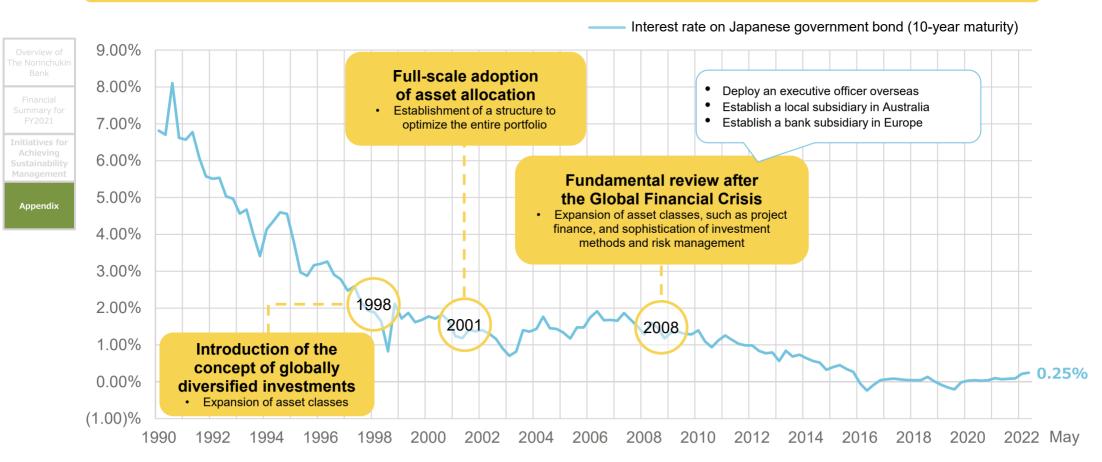


<sup>\*</sup> The size of each box represents its scale.

<sup>\*1</sup> Non-consolidated. As of Mar. 31, 2022

# **Historical Interest Rate of Japanese Government Bonds**

# **Progress in Globally Diversified Investments**



Source: Ministry of Finance Japan as of May. 31, 2022